

August 2022



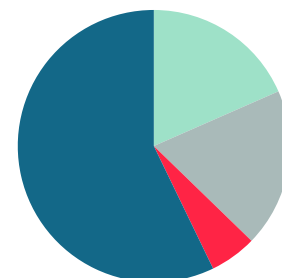
Area Delimited by Counties Atoka, Bryan, Choctaw, Marshall - Residential Property Type



MONTHLY INVENTORY ANALYSIS

Report produced on Sep 12, 2022 for MLS Technology Inc.

Compared Metrics	2021	August 2022	+/-%
Closed Listings	97	86	-11.34%
Pending Listings	87	88	1.15%
New Listings	116	120	3.45%
Median List Price	219,900	228,500	3.91%
Median Sale Price	220,000	224,250	1.93%
Median Percent of Selling Price to List Price	100.00%	98.34%	-1.66%
Median Days on Market to Sale	7.00	9.00	28.57%
End of Month Inventory	315	267	-15.24%
Months Supply of Inventory	4.41	3.35	-23.93%



■ Closed (18.42%)
■ Pending (18.84%)
■ Other OffMarket (5.57%)
■ Active (57.17%)

Absorption: Last 12 months, an Average of **80** Sales/Month
Active Inventory as of August 31, 2022 = **267**

Analysis Wrap-Up

Months Supply of Inventory (MSI) Decreases

The total housing inventory at the end of August 2022 decreased **15.24%** to 267 existing homes available for sale. Over the last 12 months this area has had an average of 80 closed sales per month. This represents an unsold inventory index of **3.35** MSI for this period.

Median Sale Price Going Up

According to the preliminary trends, this market area has experienced some upward momentum with the increase of Median Price this month. Prices went up **1.93%** in August 2022 to \$224,250 versus the previous year at \$220,000.

Median Days on Market Lengthens

The median number of **9.00** days that homes spent on the market before selling increased by 2.00 days or **28.57%** in August 2022 compared to last year's same month at **7.00** DOM.

Sales Success for August 2022 is Positive

Overall, with Median Prices going up and Days on Market increasing, the Listed versus Closed Ratio finished weak this month.

There were 120 New Listings in August 2022, up **3.45%** from last year at 116. Furthermore, there were 86 Closed Listings this month versus last year at 97, a **-11.34%** decrease.

Closed versus Listed trends yielded a **71.7%** ratio, down from previous year's, August 2021, at **83.6%**, a **14.30%** downswing. This will certainly create pressure on a decreasing Month's Supply of Inventory (MSI) in the months to come.

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Real Estate is Local

Consumers Should Consult with a REALTOR®

Buying or selling real estate, for a majority of consumers, is one of the most important decisions they will make. Choosing a real estate professional continues to be a vital part of this process.

Identify a Professional to Manage the Procedure

REALTORS® are well-informed about critical factors that affect your specific market area - such as changes in market conditions, consumer attitudes and interest rates.

Are You Ready to Buy or Sell Real Estate?

Contact an experienced REALTOR®

MLS Technology Inc. -

Phone: 918-663-7500

Email: support@mlstechnology.com

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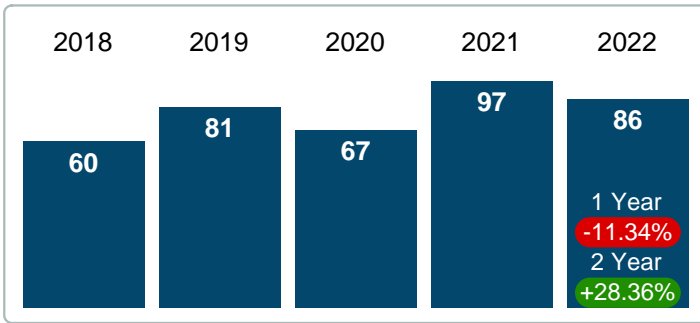
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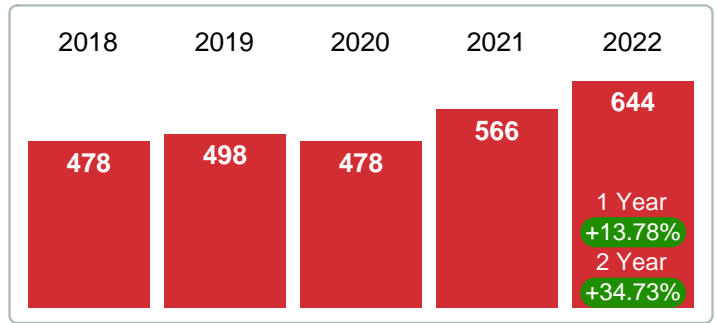
CLOSED LISTINGS

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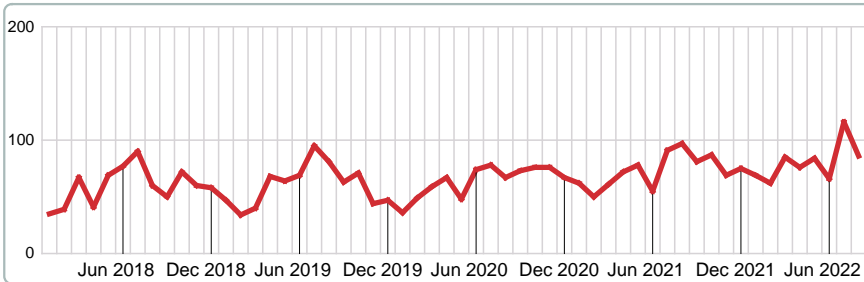
AUGUST



YEAR TO DATE (YTD)

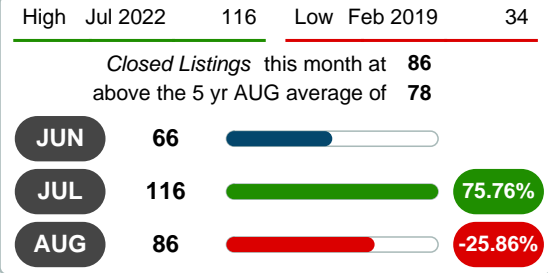


5 YEAR MARKET ACTIVITY TRENDS



3 MONTHS

5 year AUG AVG = 78



CLOSED LISTINGS & BEDROOMS DISTRIBUTION BY PRICE

Distribution of Closed Listings by Price Range		%	MDOM	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$75,000 and less	6	6.98%	16.5	2	4	0	0
\$75,001 - \$125,000	9	10.47%	21.0	5	4	0	0
\$125,001 - \$200,000	16	18.60%	9.0	6	9	1	0
\$200,001 - \$225,000	13	15.12%	12.0	0	11	2	0
\$225,001 - \$275,000	18	20.93%	2.0	1	14	3	0
\$275,001 - \$375,000	14	16.28%	28.5	1	11	2	0
\$375,001 and up	10	11.63%	8.0	0	6	4	0
Total Closed Units	86			15	59	12	0
Total Closed Volume	20,102,800	100%	9.0	2.04M	14.30M	3.77M	0.00B
Median Closed Price	\$224,250			\$131,000	\$229,000	\$271,250	\$0

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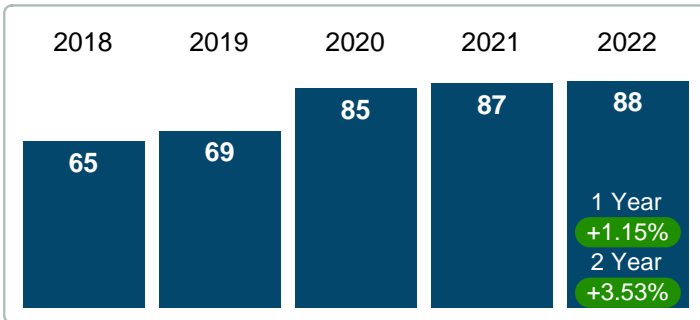
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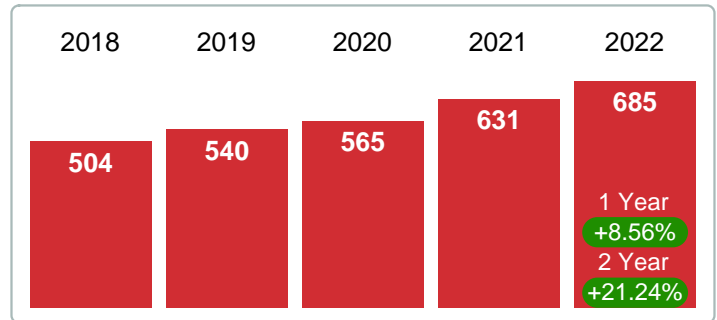
PENDING LISTINGS

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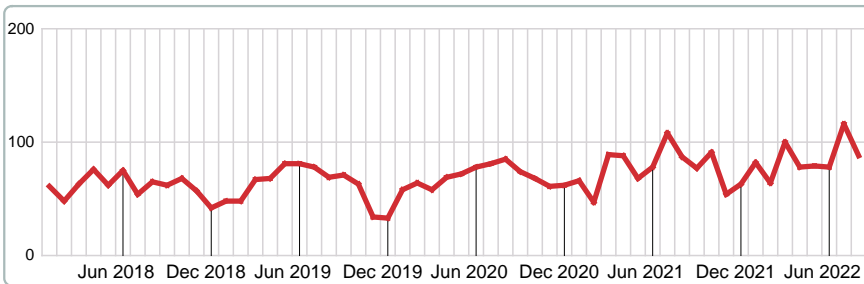
AUGUST



YEAR TO DATE (YTD)

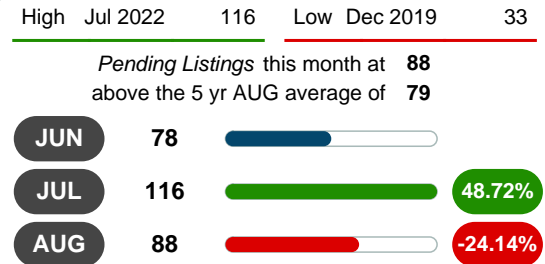


5 YEAR MARKET ACTIVITY TRENDS



3 MONTHS

5 year AUG AVG = 79



PENDING LISTINGS & BEDROOMS DISTRIBUTION BY PRICE

Distribution of Pending Listings by Price Range		%	MDOM	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$100,000 and less	8	9.09%	59.5	4	2	1	1
\$100,001 - \$150,000	9	10.23%	22.0	4	5	0	0
\$150,001 - \$200,000	13	14.77%	26.0	1	9	3	0
\$200,001 - \$250,000	20	22.73%	11.5	3	12	5	0
\$250,001 - \$300,000	16	18.18%	11.0	0	13	3	0
\$300,001 - \$375,000	13	14.77%	7.0	2	9	2	0
\$375,001 and up	9	10.23%	4.0	0	3	5	1
Total Pending Units	88			14	53	19	2
Total Pending Volume	23,385,103	100%	18.0	2.32M	13.38M	7.02M	662.90K
Median Listing Price	\$238,950			\$139,495	\$248,500	\$259,900	\$331,450

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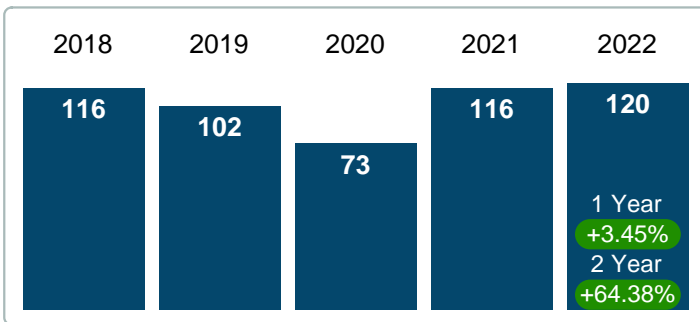
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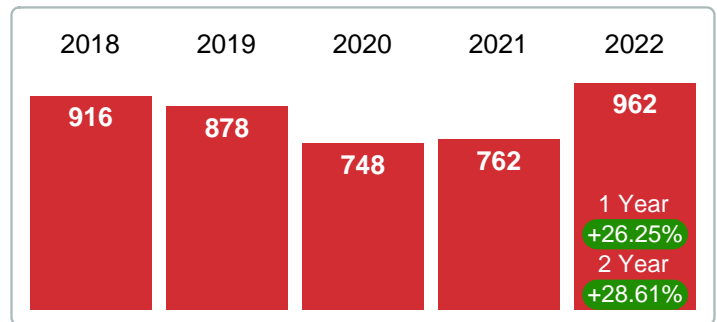
NEW LISTINGS

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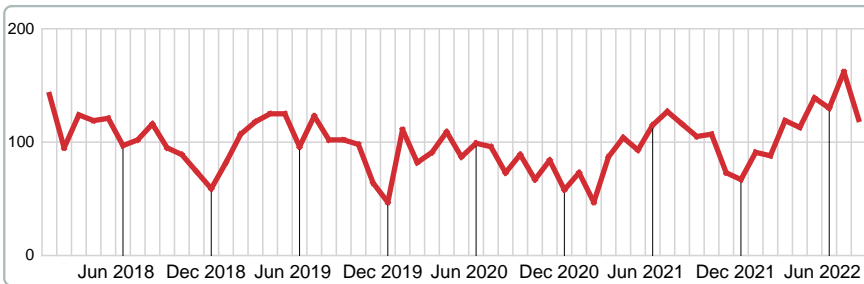
AUGUST



YEAR TO DATE (YTD)



5 YEAR MARKET ACTIVITY TRENDS

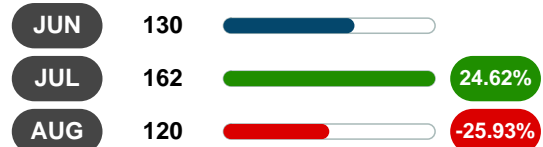


3 MONTHS

5 year AUG AVG = 105

High Jul 2022 162 Low Feb 2021 47

New Listings this month at 120
above the 5 yr AUG average of 105



NEW LISTINGS & BEDROOMS DISTRIBUTION BY PRICE

Distribution of New Listings by Price Range		%	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$125,000 and less	11	9.17%	8	3	0	0
\$125,001 - \$175,000	12	10.00%	4	6	2	0
\$175,001 - \$225,000	18	15.00%	1	13	4	0
\$225,001 - \$325,000	30	25.00%	1	23	6	0
\$325,001 - \$475,000	22	18.33%	3	11	6	2
\$475,001 - \$675,000	13	10.83%	0	7	5	1
\$675,001 and up	14	11.67%	3	3	6	2
Total New Listed Units	120		20	66	29	5
Total New Listed Volume	52,673,363	100%	6.11M	20.77M	17.51M	8.29M
Median New Listed Listing Price	\$282,500		\$141,450	\$260,000	\$349,000	\$589,000

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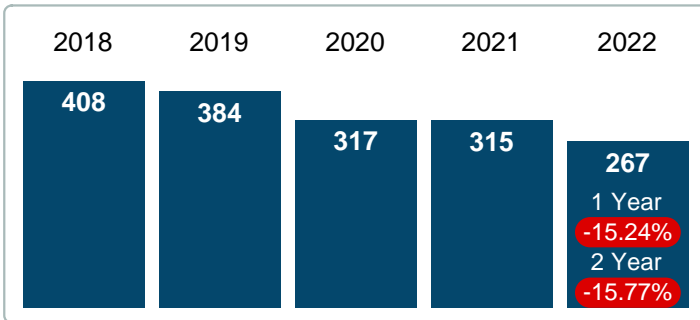
Area Delimited by Counties Atoka, Bryan, Choctaw, Marshall - Residential Property Type



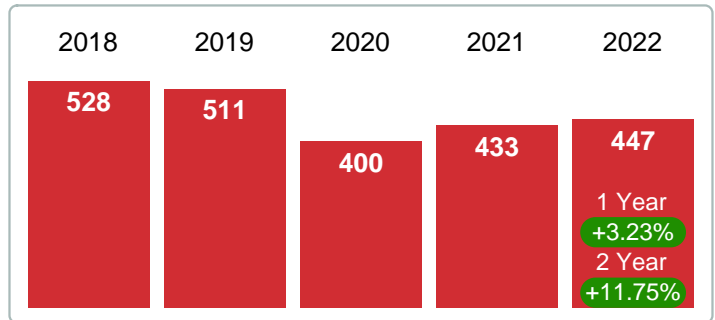
ACTIVE INVENTORY

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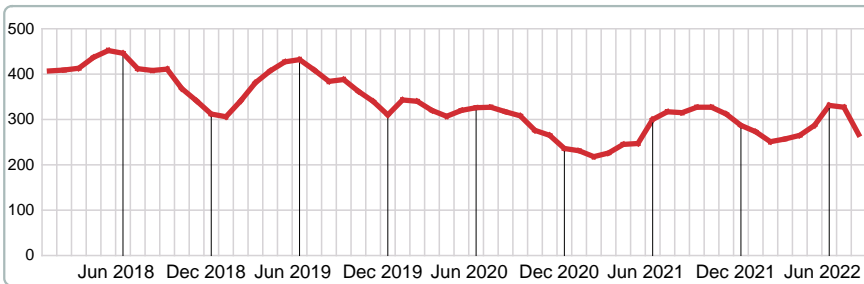
END OF AUGUST



ACTIVE DURING AUGUST

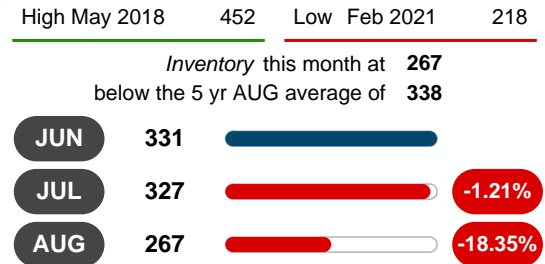


5 YEAR MARKET ACTIVITY TRENDS



3 MONTHS

5 year AUG AVG = 338



INVENTORY & BEDROOMS DISTRIBUTION BY PRICE

Distribution of Inventory by Price Range		%	MDOM	1-2 Beds	3 Beds	4 Beds	5+ Beds	
\$125,000 and less	28	10.49%	45.0	14	13	0	1	
\$125,001 - \$175,000	27	10.11%	43.0	7	15	5	0	
\$175,001 - \$225,000	33	12.36%	48.0	4	21	8	0	
\$225,001 - \$350,000	79	29.59%	54.0	4	49	23	3	
\$350,001 - \$525,000	38	14.23%	49.5	2	21	12	3	
\$525,001 - \$875,000	34	12.73%	58.5	1	16	13	4	
\$875,001 and up	28	10.49%	102.5	4	8	10	6	
Total Active Inventory by Units		267		36	143	71	17	
Total Active Inventory by Volume		126,840,125	100%	53.0	10.16M	55.80M	43.60M	17.28M
Median Active Inventory Listing Price		\$295,000			\$148,500	\$266,450	\$349,900	\$669,000

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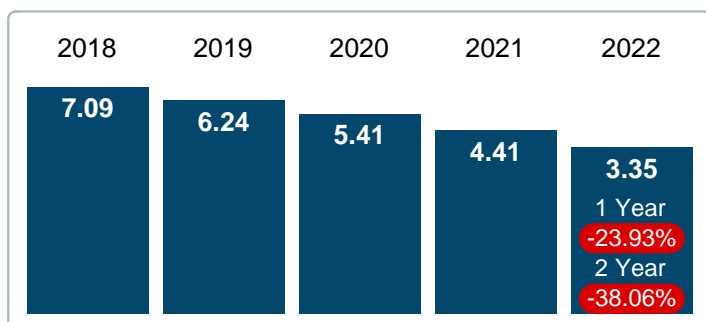
Area Delimited by Counties Atoka, Bryan, Choctaw, Marshall - Residential Property Type



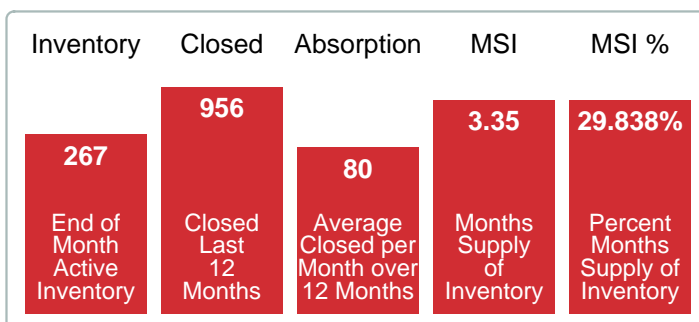
MONTHS SUPPLY of INVENTORY (MSI)

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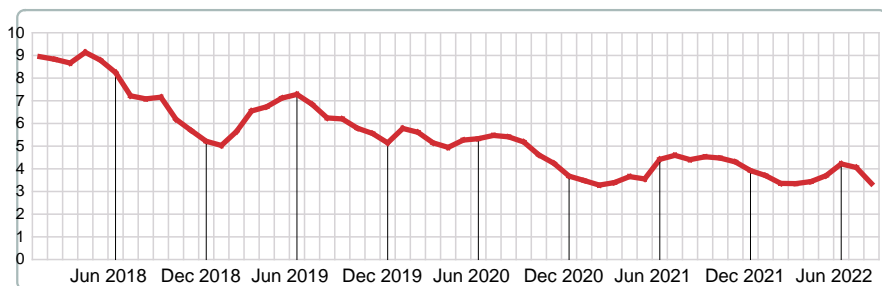
MSI FOR AUGUST



INDICATORS FOR AUGUST 2022

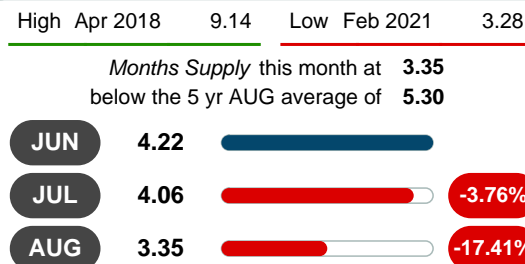


5 YEAR MARKET ACTIVITY TRENDS



3 MONTHS

5 year AUG AVG = 5.30



MONTHS SUPPLY & BEDROOMS DISTRIBUTION BY PRICE

Distribution of Active Inventory by Price Range and MSI		%	MSI	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$125,000 and less	28	10.49%	2.18	2.85	1.77	0.00	12.00
\$125,001 - \$175,000	27	10.11%	2.09	2.55	1.86	2.50	0.00
\$175,001 - \$225,000	33	12.36%	2.01	6.00	1.58	3.56	0.00
\$225,001 - \$350,000	79	29.59%	3.14	3.20	3.28	2.88	3.00
\$350,001 - \$525,000	38	14.23%	5.18	2.40	4.94	6.55	7.20
\$525,001 - \$875,000	34	12.73%	9.27	12.00	9.14	11.14	6.00
\$875,001 and up	28	10.49%	21.00	0.00	16.00	20.00	18.00
Market Supply of Inventory (MSI)			3.35	3.43	2.85	4.37	6.18
Total Active Inventory by Units		100%	3.35	36	143	71	17

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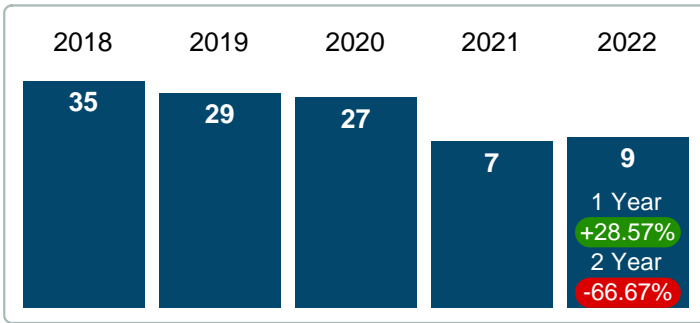
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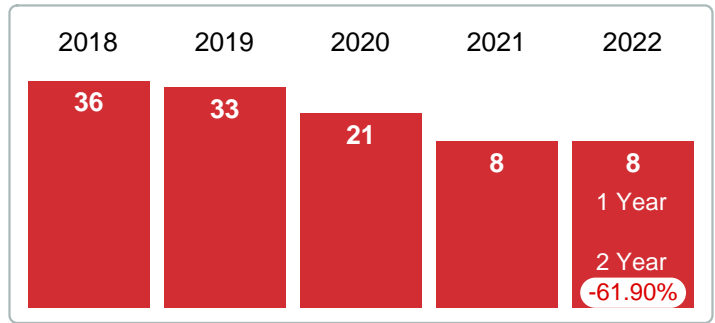
MEDIAN DAYS ON MARKET TO SALE

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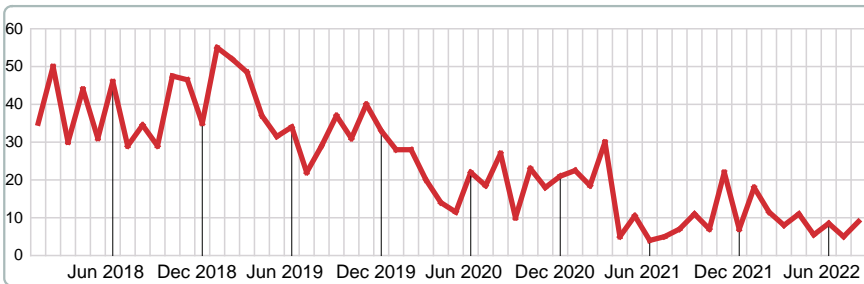
AUGUST



YEAR TO DATE (YTD)

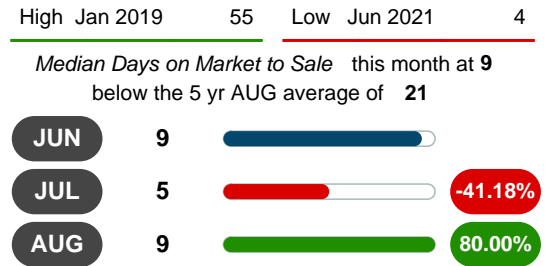


5 YEAR MARKET ACTIVITY TRENDS



3 MONTHS

5 year AUG AVG = 21



MEDIAN DOM OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

Distribution of Median Days on Market to Sale by Price Range	%	MDOM	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$75,000 and less	6.98%	17	100	11	0	0
\$75,001 - \$125,000	10.47%	21	19	24	0	0
\$125,001 - \$200,000	18.60%	9	20	6	4	0
\$200,001 - \$225,000	15.12%	12	0	15	4	0
\$225,001 - \$275,000	20.93%	2	13	2	1	0
\$275,001 - \$375,000	16.28%	29	38	18	65	0
\$375,001 and up	11.63%	8	0	11	5	0
Median Closed DOM		9	19	9	4	0
Total Closed Units	100%	86	15	59	12	
Total Closed Volume		20,102,800	2.04M	14.30M	3.77M	0.00B

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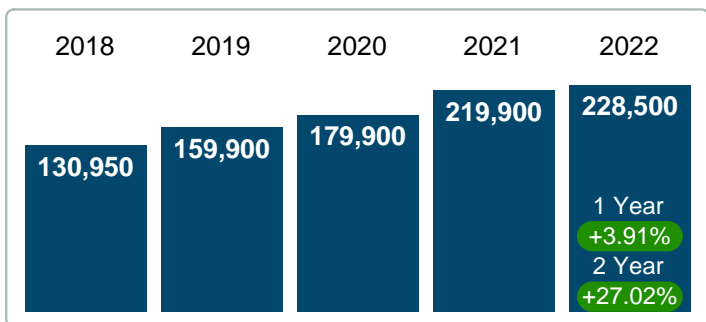
Area Delimited by Counties Atoka, Bryan, Choctaw, Marshall - Residential Property Type



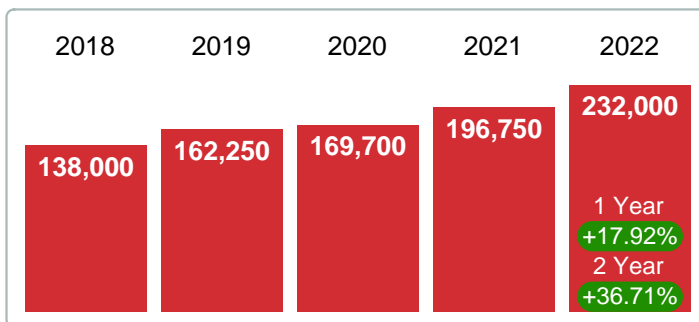
MEDIAN LIST PRICE AT CLOSING

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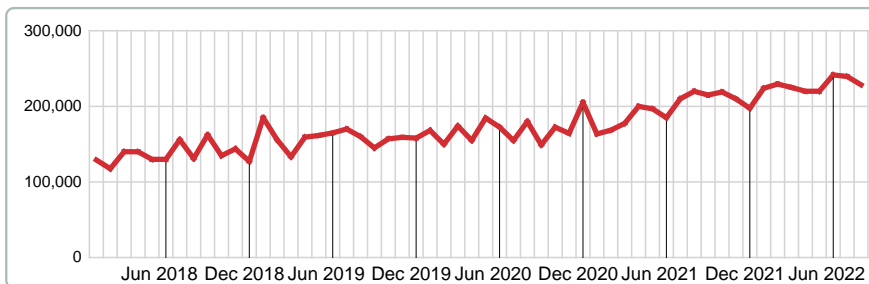
AUGUST



YEAR TO DATE (YTD)



5 YEAR MARKET ACTIVITY TRENDS

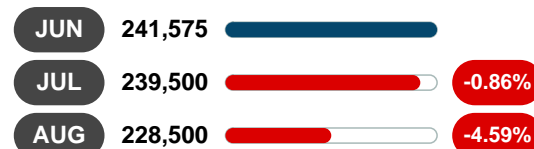


3 MONTHS

5 year AUG AVG = 183,830

High Jun 2022 241,575 Low Feb 2018 117,500

Median List Price at Closing this month at **228,500**
above the 5 yr AUG average of **183,830**



MEDIAN LIST PRICE OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

Distribution of Median List Price at Closing by Price Range	%	MLPrice	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$75,000 and less	5.81%	49,000	49,000	52,500	0	0
\$75,001 - \$125,000	10.47%	90,000	89,000	105,000	0	0
\$125,001 - \$200,000	16.28%	161,000	160,000	157,500	189,000	0
\$200,001 - \$225,000	16.28%	219,500	0	220,000	211,319	0
\$225,001 - \$275,000	23.26%	249,500	249,000	248,750	259,900	0
\$275,001 - \$375,000	15.12%	324,000	355,000	321,500	313,750	0
\$375,001 and up	12.79%	425,000	0	445,000	420,000	0
Median List Price		228,500	135,000	235,000	278,750	0
Total Closed Units	100%	228,500	15	59	12	
Total Closed Volume		20,820,338	2.17M	14.85M	3.80M	0.00B

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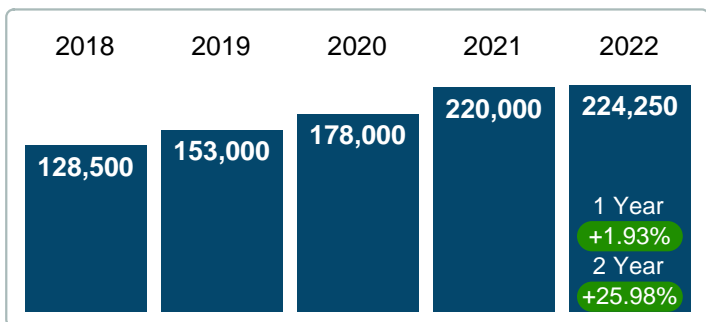
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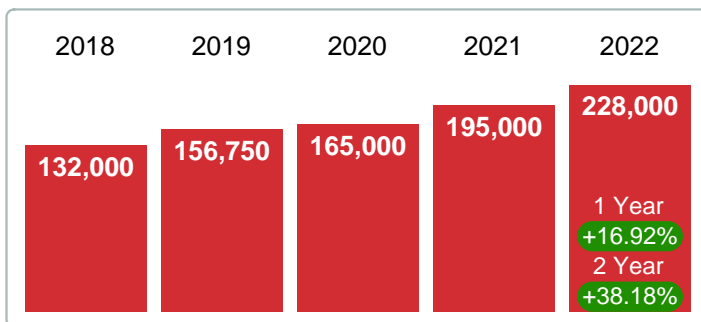
MEDIAN SOLD PRICE AT CLOSING

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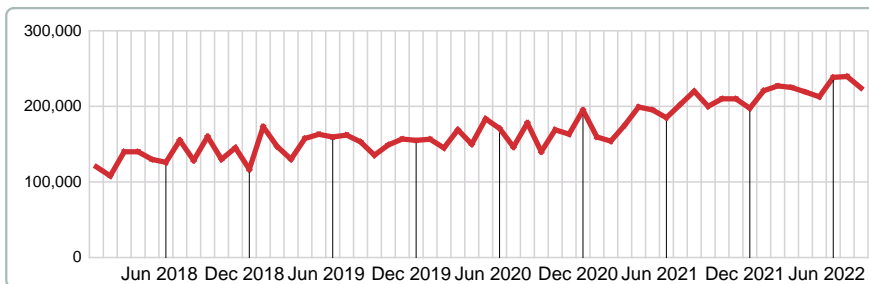
AUGUST



YEAR TO DATE (YTD)

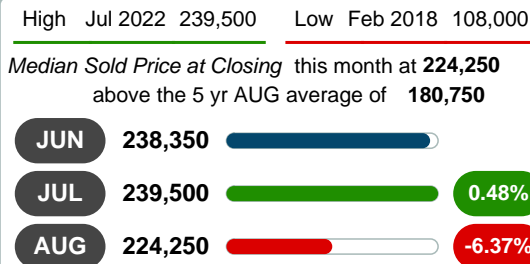


5 YEAR MARKET ACTIVITY TRENDS



3 MONTHS

5 year AUG AVG = 180,750



MEDIAN SOLD PRICE OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

Distribution of Median Sold Price at Closing by Price Range		%	M Sale	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$75,000 and less	6	6.98%	45,000	45,000	45,000	0	0
\$75,001 - \$125,000	9	10.47%	89,000	89,000	94,000	0	0
\$125,001 - \$200,000	16	18.60%	164,250	152,500	188,500	189,000	0
\$200,001 - \$225,000	13	15.12%	215,000	0	215,000	209,950	0
\$225,001 - \$275,000	18	20.93%	248,750	249,000	237,500	259,900	0
\$275,001 - \$375,000	14	16.28%	322,000	335,000	319,000	303,750	0
\$375,001 and up	10	11.63%	415,000	0	438,000	415,000	0
Median Sold Price			224,250	131,000	229,000	271,250	0
Total Closed Units		100%	224,250	15	59	12	
Total Closed Volume			20,102,800	2.04M	14.30M	3.77M	0.00B

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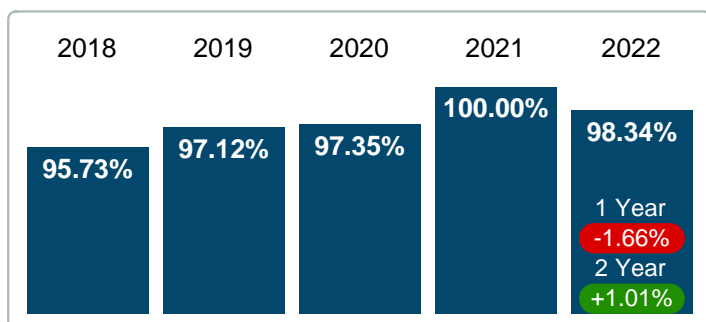
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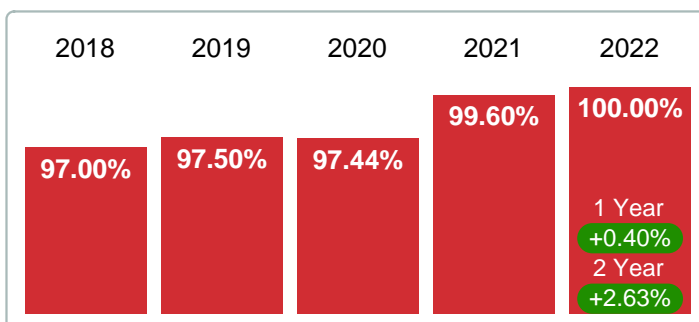
MEDIAN PERCENT OF SELLING PRICE TO LISTING PRICE

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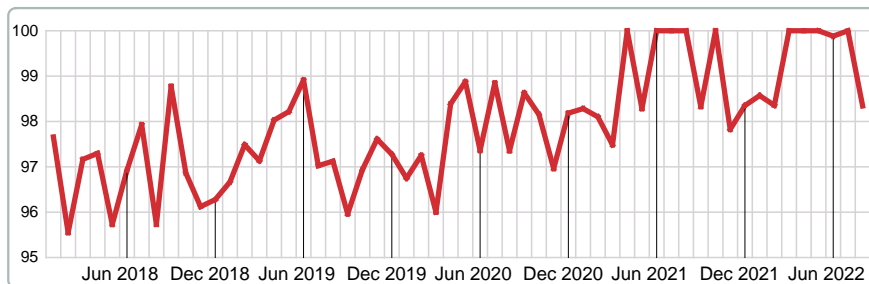
AUGUST



YEAR TO DATE (YTD)



5 YEAR MARKET ACTIVITY TRENDS

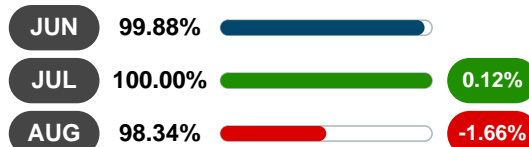


3 MONTHS

5 year AUG AVG = 97.71%

High Jul 2022 100.00% Low Feb 2018 95.55%

Median Sold/List Ratio this month at **98.34%**
equal to 5 yr AUG average of **97.71%**



MEDIAN SOLD/LIST RATIO OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

Distribution of Sold/List Ratio by Price Range		%	M S/L%	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$75,000 and less	6	6.98%	80.95%	66.61%	86.11%	0.00%	0.00%
\$75,001 - \$125,000	9	10.47%	96.64%	98.89%	89.72%	0.00%	0.00%
\$125,001 - \$200,000	16	18.60%	96.79%	96.37%	95.69%	100.00%	0.00%
\$200,001 - \$225,000	13	15.12%	97.73%	0.00%	97.62%	99.34%	0.00%
\$225,001 - \$275,000	18	20.93%	100.00%	100.00%	100.00%	100.00%	0.00%
\$275,001 - \$375,000	14	16.28%	97.99%	94.37%	100.00%	96.64%	0.00%
\$375,001 and up	10	11.63%	98.50%	0.00%	94.75%	98.81%	0.00%
Median Sold/List Ratio		98.34%		97.56%	96.87%	100.00%	0.00%
Total Closed Units		86	100%	15	59	12	
Total Closed Volume		20,102,800		2.04M	14.30M	3.77M	0.00B

August 2022



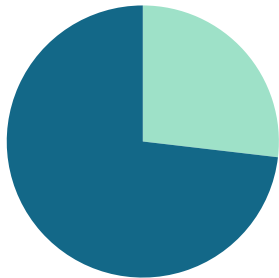
Area Delimited by Counties Atoka, Bryan, Choctaw, Marshall - Residential Property Type



MARKET SUMMARY

Report produced on Sep 12, 2022 for MLS Technology Inc.

INVENTORY

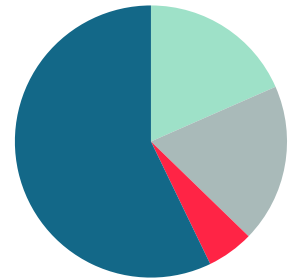


Inventory
 New Listings
120 = 26.85%
 Start Inventory
327
 Total Inventory Units
447
 Volume
\$183,782,228

Market Activity

Closed Sales
86 = 18.42%
 Pending Sales
88 = 18.84%
 Other Off Market
26 = 5.57%
 Active Inventory
267 = 57.17%

MARKET ACTIVITY



Compared Metrics	August			Year to Date		
	2021	2022	+/-%	2021	2022	+/-%
Closed Sales	97	86	-11.34%	566	644	13.78%
Pending Sales	87	88	1.15%	631	685	8.56%
New Listings	116	120	3.45%	762	962	26.25%
Median List Price	219,900	228,500	3.91%	196,750	232,000	17.92%
Median Sale Price	220,000	224,250	1.93%	195,000	228,000	16.92%
Median Percent of Selling Price to List Price	100.00%	98.34%	-1.66%	99.60%	100.00%	0.40%
Median Days on Market to Sale	7.00	9.00	28.57%	8.00	8.00	0.00%
Monthly Inventory	315	267	-15.24%	315	267	-15.24%
Months Supply of Inventory	4.41	3.35	-23.93%	4.41	3.35	-23.93%

Absorption: Last 12 months, an Average of **80** Sales/Month

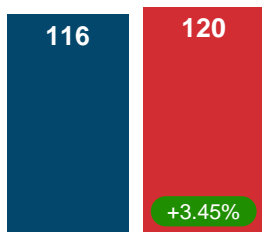
Inventory on August 31, 2022 = **267**

2021 **2022**

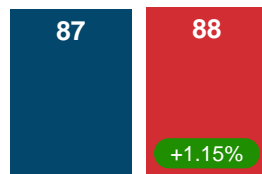
AUGUST MARKET

MEDIAN PRICES

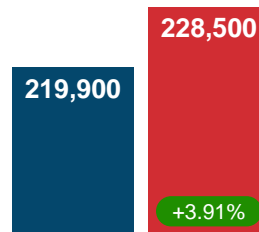
New Listings



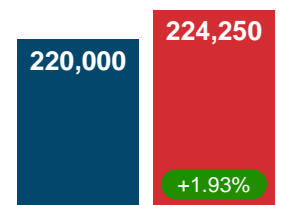
Pending Listings



List Price



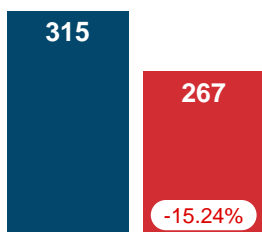
Sale Price



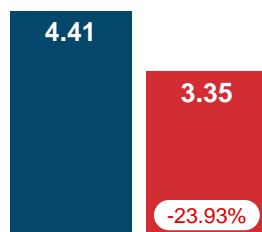
INVENTORY

MEDIAN SOLD/LIST RATIO & DOM

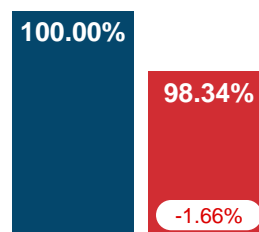
Active Inventory



Monthly Supply of Inventory



Sale/List Ratio



Days on Market

