

## June 2020



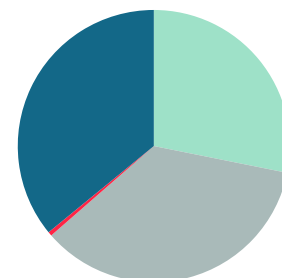
Area Delimited by Counties Carter, Love, Murray - Residential Property Type



### MONTHLY INVENTORY ANALYSIS

Report produced on Jul 26, 2023 for MLS Technology Inc.

| Compared Metrics                               | 2019    | June 2020 | +/-%    |
|--|---------|-----------|---------|
| Closed Listings                                | 56      | 58        | 3.57%   |
| Pending Listings                               | 58      | 73        | 25.86%  |
| New Listings                                   | 59      | 45        | -23.73% |
| Average List Price                             | 136,180 | 184,191   | 35.26%  |
| Average Sale Price                             | 130,382 | 176,777   | 35.58%  |
| Average Percent of Selling Price to List Price | 94.70%  | 96.23%    | 1.62%   |
| Average Days on Market to Sale                 | 117.46  | 120.72    | 2.78%   |
| End of Month Inventory                         | 144     | 74        | -48.61% |
| Months Supply of Inventory                     | 2.81    | 1.50      | -46.70% |



■ Closed (28.16%)  
■ Pending (35.44%)  
■ Other OffMarket (0.49%)  
■ Active (35.92%)

**Absorption:** Last 12 months, an Average of **49** Sales/Month  
**Active Inventory** as of June 30, 2020 = **74**

#### Analysis Wrap-Up

##### Months Supply of Inventory (MSI) Decreases

The total housing inventory at the end of June 2020 decreased **48.61%** to 74 existing homes available for sale. Over the last 12 months this area has had an average of 49 closed sales per month. This represents an unsold inventory index of **1.50** MSI for this period.

##### Average Sale Price Going Up

According to the preliminary trends, this market area has experienced some upward momentum with the increase of Average Price this month. Prices went up **35.58%** in June 2020 to \$176,777 versus the previous year at \$130,382.

##### Average Days on Market Lengthens

The average number of **120.72** days that homes spent on the market before selling increased by 3.26 days or **2.78%** in June 2020 compared to last year's same month at **117.46** DOM.

##### Sales Success for June 2020 is Positive

Overall, with Average Prices going up and Days on Market increasing, the Listed versus Closed Ratio finished strong this month.

There were 45 New Listings in June 2020, down **23.73%** from last year at 59. Furthermore, there were 58 Closed Listings this month versus last year at 56, a **3.57%** increase.

Closed versus Listed trends yielded a **128.9%** ratio, up from previous year's, June 2019, at **94.9%**, a **35.79%** upswing. This will certainly create pressure on a decreasing Month's Supply of Inventory (MSI) in the months to come.

#### What's in this Issue

|   |           |
|---|-----------|
| <b>Closed Listings</b>                                | <b>2</b>  |
| <b>Pending Listings</b>                               | <b>3</b>  |
| <b>New Listings</b>                                   | <b>4</b>  |
| <b>Inventory</b>                                      | <b>5</b>  |
| <b>Months Supply of Inventory</b>                     | <b>6</b>  |
| <b>Average Days on Market to Sale</b>                 | <b>7</b>  |
| <b>Average List Price at Closing</b>                  | <b>8</b>  |
| <b>Average Sale Price at Closing</b>                  | <b>9</b>  |
| <b>Average Percent of Selling Price to List Price</b> | <b>10</b> |
| <b>Market Summary</b>                                 | <b>11</b> |

#### Real Estate is Local

##### Consumers Should Consult with a REALTOR®

Buying or selling real estate, for a majority of consumers, is one of the most important decisions they will make. Choosing a real estate professional continues to be a vital part of this process.

##### Identify a Professional to Manage the Procedure

REALTORS® are well-informed about critical factors that affect your specific market area - such as changes in market conditions, consumer attitudes and interest rates.

##### Are You Ready to Buy or Sell Real Estate?

Contact an experienced REALTOR®

**MLS Technology Inc. -**

**Phone:** 918-663-7500

**Email:** support@mlstechnology.com

# June 2020



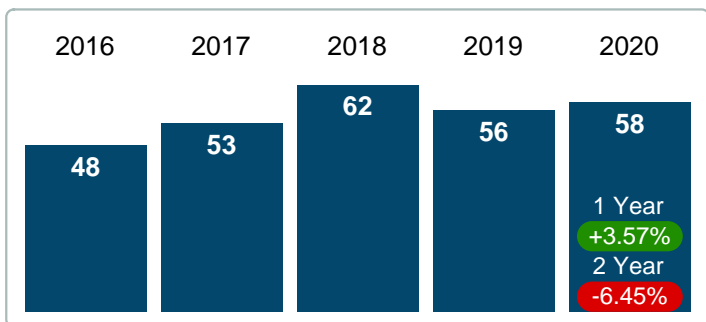
Area Delimited by Counties Carter, Love, Murray - Residential Property Type



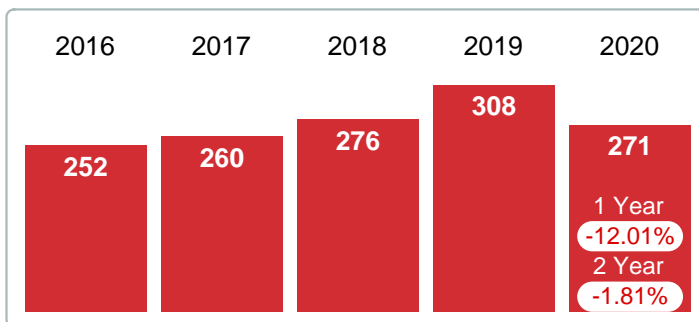
## CLOSED LISTINGS

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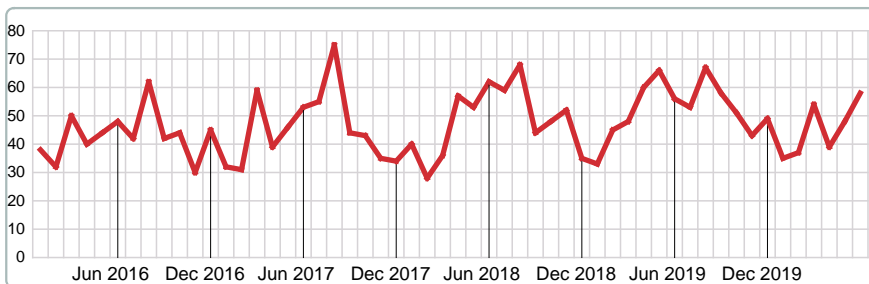
### JUNE



### YEAR TO DATE (YTD)

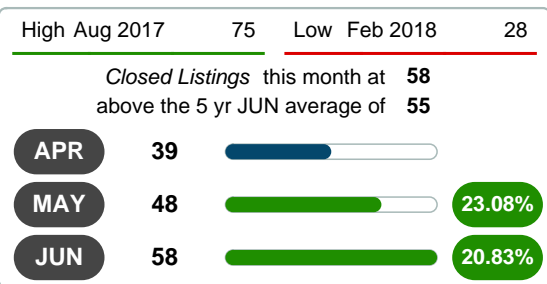


### 5 YEAR MARKET ACTIVITY TRENDS



### 3 MONTHS

5 year JUN AVG = 55



### CLOSED LISTINGS & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Closed Listings by Price Range |                   | %           | AVDOM        | 1-2 Beds         | 3 Beds           | 4 Beds           | 5+ Beds          |
|--|-------------------|-------------|--------------|------------------|------------------|------------------|------------------|
| \$25,000 and less                              | 3                 | 5.17%       | 124.7        | 1                | 2                | 0                | 0                |
| \$25,001 - \$75,000                            | 7                 | 12.07%      | 165.3        | 3                | 4                | 0                | 0                |
| \$75,001 - \$100,000                           | 10                | 17.24%      | 128.1        | 3                | 5                | 2                | 0                |
| \$100,001 - \$175,000                          | 17                | 29.31%      | 144.7        | 3                | 11               | 2                | 1                |
| \$175,001 - \$200,000                          | 6                 | 10.34%      | 106.2        | 1                | 2                | 3                | 0                |
| \$200,001 - \$425,000                          | 10                | 17.24%      | 74.8         | 0                | 5                | 5                | 0                |
| \$425,001 and up                               | 5                 | 8.62%       | 69.0         | 1                | 0                | 4                | 0                |
| <b>Total Closed Units</b>                      | <b>58</b>         |             |              | <b>12</b>        | <b>29</b>        | <b>16</b>        | <b>1</b>         |
| <b>Total Closed Volume</b>                     | <b>10,253,075</b> | <b>100%</b> | <b>120.7</b> | <b>1.43M</b>     | <b>3.80M</b>     | <b>4.87M</b>     | <b>157.00K</b>   |
| <b>Average Closed Price</b>                    | <b>\$176,777</b>  |             |              | <b>\$118,927</b> | <b>\$131,076</b> | <b>\$304,234</b> | <b>\$157,000</b> |

# June 2020



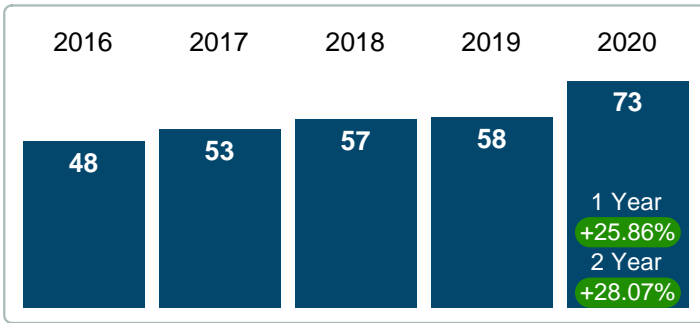
Area Delimited by Counties Carter, Love, Murray - Residential Property Type



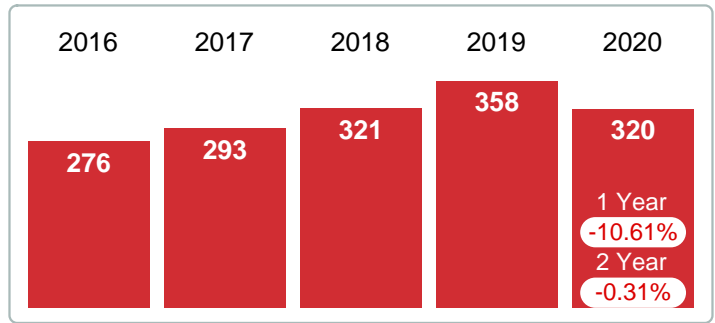
## PENDING LISTINGS

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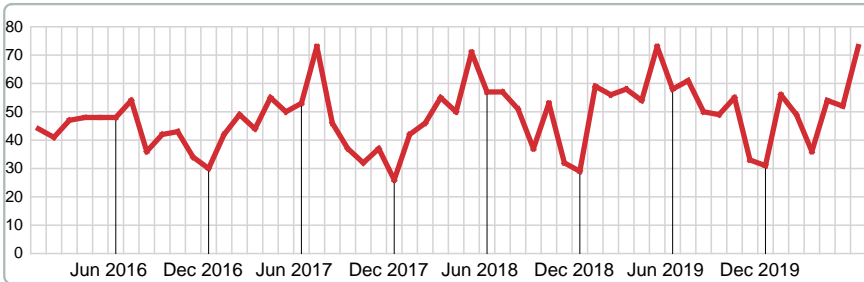
### JUNE



### YEAR TO DATE (YTD)

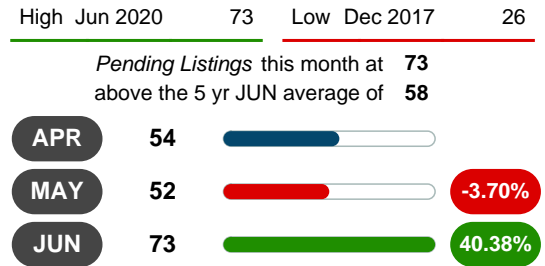


### 5 YEAR MARKET ACTIVITY TRENDS



### 3 MONTHS

5 year JUN AVG = 58



### PENDING LISTINGS & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Pending Listings by Price Range |                   | %           | AVDOM       | 1-2 Beds        | 3 Beds           | 4 Beds           | 5+ Beds          |
|---|-------------------|-------------|-------------|-----------------|------------------|------------------|------------------|
| \$50,000 and less                               | 7                 | 9.59%       | 91.9        | 2               | 4                | 1                | 0                |
| \$50,001 - \$75,000                             | 10                | 13.70%      | 57.0        | 7               | 3                | 0                | 0                |
| \$75,001 - \$100,000                            | 8                 | 10.96%      | 105.5       | 2               | 4                | 2                | 0                |
| \$100,001 - \$150,000                           | 18                | 24.66%      | 67.7        | 3               | 13               | 2                | 0                |
| \$150,001 - \$175,000                           | 10                | 13.70%      | 65.0        | 1               | 9                | 0                | 0                |
| \$175,001 - \$225,000                           | 9                 | 12.33%      | 57.4        | 0               | 5                | 4                | 0                |
| \$225,001 and up                                | 11                | 15.07%      | 65.3        | 0               | 6                | 4                | 1                |
| <b>Total Pending Units</b>                      | <b>73</b>         |             |             | <b>15</b>       | <b>44</b>        | <b>13</b>        | <b>1</b>         |
| <b>Total Pending Volume</b>                     | <b>11,164,400</b> | <b>100%</b> | <b>70.7</b> | <b>1.28M</b>    | <b>6.42M</b>     | <b>3.20M</b>     | <b>269.90K</b>   |
| <b>Average Listing Price</b>                    | <b>\$152,937</b>  |             |             | <b>\$85,220</b> | <b>\$145,807</b> | <b>\$246,208</b> | <b>\$269,900</b> |

# June 2020



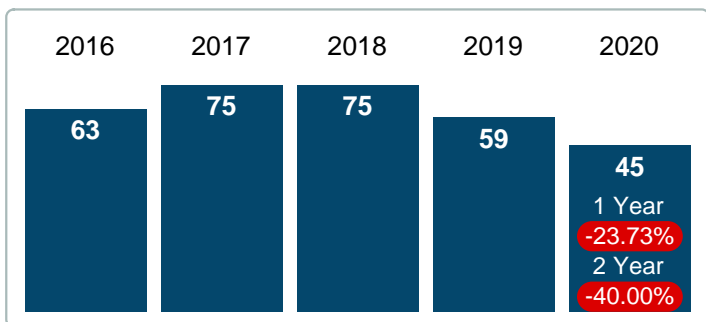
Area Delimited by Counties Carter, Love, Murray - Residential Property Type



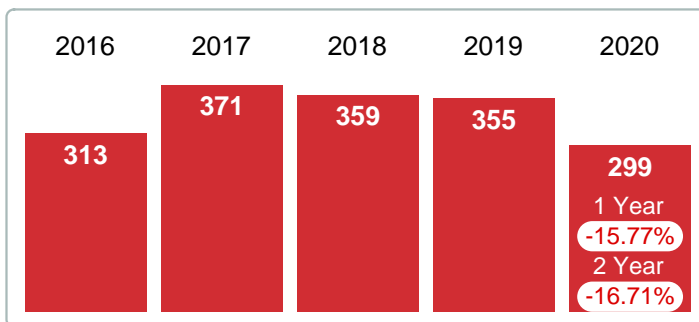
## NEW LISTINGS

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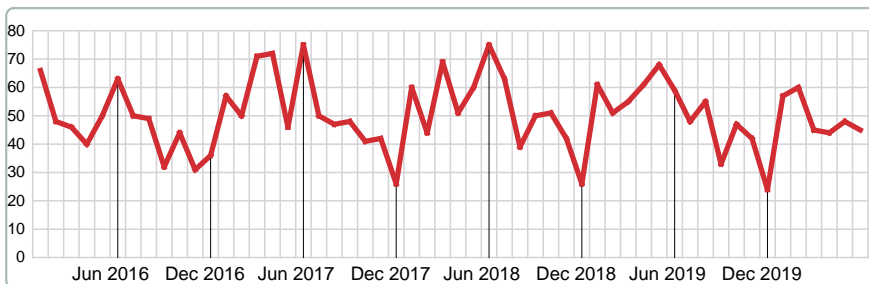
### JUNE



### YEAR TO DATE (YTD)

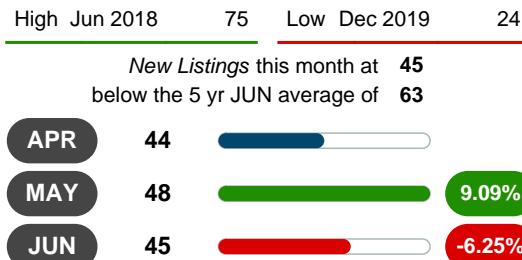


### 5 YEAR MARKET ACTIVITY TRENDS



### 3 MONTHS

5 year JUN AVG = 63



### NEW LISTINGS & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of New Listings by Price Range |                  | %           | 1-2 Beds        | 3 Beds           | 4 Beds           | 5+ Beds          |
|---|------------------|-------------|-----------------|------------------|------------------|------------------|
| \$50,000 and less                           | 4                | 8.89%       | 1               | 2                | 1                | 0                |
| \$50,001 - \$75,000                         | 5                | 11.11%      | 2               | 2                | 1                | 0                |
| \$75,001 - \$100,000                        | 5                | 11.11%      | 3               | 2                | 0                | 0                |
| \$100,001 - \$175,000                       | 14               | 31.11%      | 3               | 7                | 4                | 0                |
| \$175,001 - \$200,000                       | 2                | 4.44%       | 0               | 1                | 1                | 0                |
| \$200,001 - \$325,000                       | 11               | 24.44%      | 0               | 9                | 1                | 1                |
| \$325,001 and up                            | 4                | 8.89%       | 0               | 0                | 4                | 0                |
| <b>Total New Listed Units</b>               | <b>45</b>        |             | <b>9</b>        | <b>23</b>        | <b>12</b>        | <b>1</b>         |
| <b>Total New Listed Volume</b>              | <b>7,861,450</b> | <b>100%</b> | <b>838.80K</b>  | <b>3.82M</b>     | <b>2.92M</b>     | <b>285.00K</b>   |
| <b>Average New Listed Listing Price</b>     | <b>\$176,738</b> |             | <b>\$93,200</b> | <b>\$165,943</b> | <b>\$243,413</b> | <b>\$285,000</b> |

# June 2020



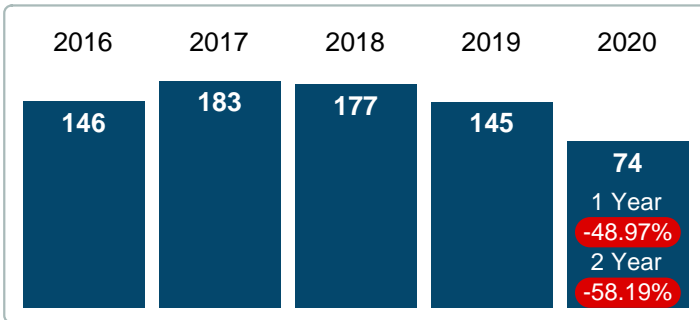
Area Delimited by Counties Carter, Love, Murray - Residential Property Type



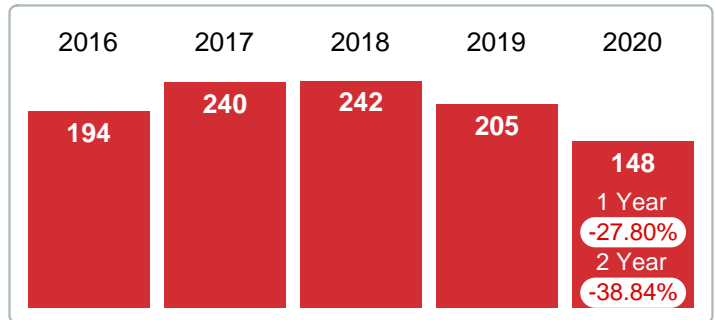
## ACTIVE INVENTORY

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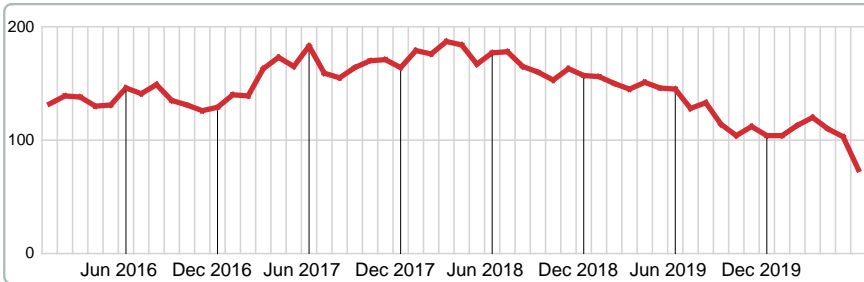
### END OF JUNE



### ACTIVE DURING JUNE

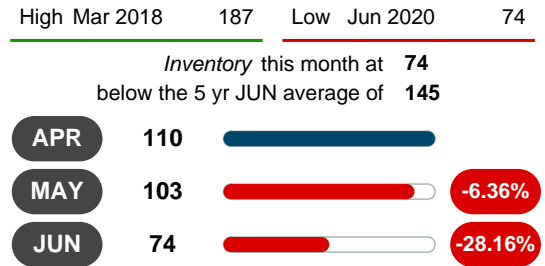


### 5 YEAR MARKET ACTIVITY TRENDS



### 3 MONTHS

5 year JUN AVG = 145



## INVENTORY & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Inventory by Price Range      |                   | %           | AVDOM        | 1-2 Beds         | 3 Beds           | 4 Beds           | 5+ Beds          |
|---|-------------------|-------------|--------------|------------------|------------------|------------------|------------------|
| \$50,000 and less                             | 8                 | 10.81%      | 87.4         | 3                | 5                | 0                | 0                |
| \$50,001 - \$50,000                           | 0                 | 0.00%       | 0.0          | 0                | 0                | 0                | 0                |
| \$50,001 - \$100,000                          | 18                | 24.32%      | 93.0         | 6                | 11               | 1                | 0                |
| \$100,001 - \$200,000                         | 20                | 27.03%      | 109.3        | 2                | 10               | 6                | 2                |
| \$200,001 - \$250,000                         | 11                | 14.86%      | 123.8        | 0                | 7                | 4                | 0                |
| \$250,001 - \$325,000                         | 8                 | 10.81%      | 54.3         | 0                | 5                | 2                | 1                |
| \$325,001 and up                              | 9                 | 12.16%      | 128.7        | 2                | 1                | 4                | 2                |
| <b>Total Active Inventory by Units</b>        | <b>74</b>         |             |              | <b>13</b>        | <b>39</b>        | <b>17</b>        | <b>5</b>         |
| <b>Total Active Inventory by Volume</b>       | <b>13,298,850</b> | <b>100%</b> | <b>101.5</b> | <b>1.68M</b>     | <b>6.23M</b>     | <b>3.95M</b>     | <b>1.45M</b>     |
| <b>Average Active Inventory Listing Price</b> | <b>\$179,714</b>  |             |              | <b>\$128,962</b> | <b>\$159,664</b> | <b>\$232,238</b> | <b>\$289,480</b> |

# June 2020



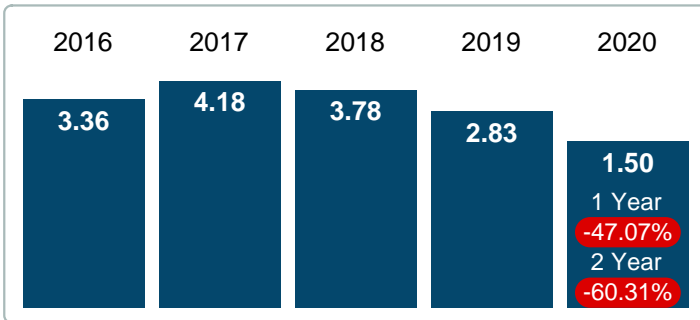
Area Delimited by Counties Carter, Love, Murray - Residential Property Type



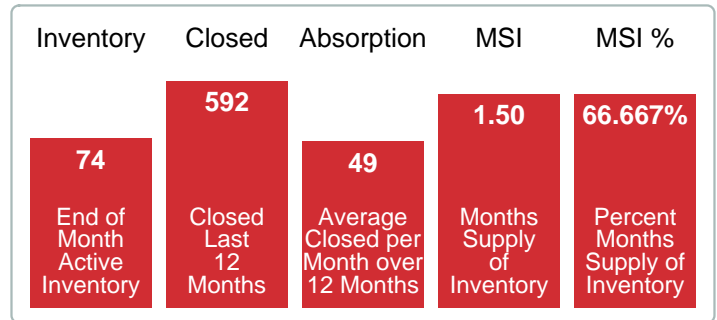
## MONTHS SUPPLY of INVENTORY (MSI)

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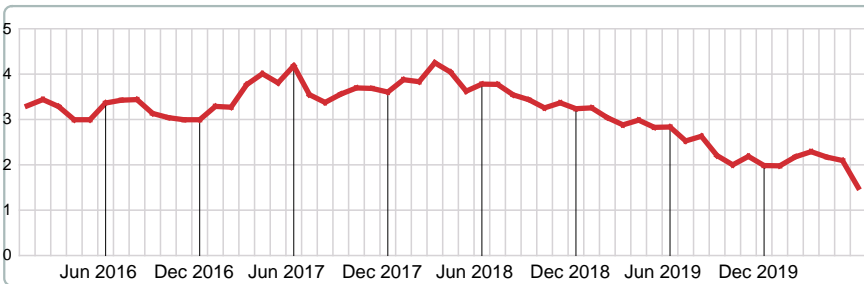
### MSI FOR JUNE



### INDICATORS FOR JUNE 2020

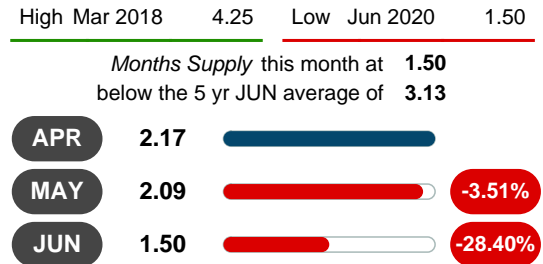


### 5 YEAR MARKET ACTIVITY TRENDS



### 3 MONTHS

5 year JUN AVG = 3.13



### MONTHS SUPPLY & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Active Inventory by Price Range and MSI |    | %      | MSI  | 1-2 Beds | 3 Beds | 4 Beds | 5+ Beds |
|---|----|--------|------|----------|--------|--------|---------|
| \$50,000 and less                                       | 8  | 10.81% | 0.79 | 0.68     | 1.02   | 0.00   | 0.00    |
| \$50,001 - \$70,000                                     | 8  | 10.81% | 1.66 | 1.44     | 1.66   | 3.00   | 0.00    |
| \$70,001 - \$110,000                                    | 10 | 13.51% | 1.05 | 0.90     | 1.27   | 0.00   | 0.00    |
| \$110,001 - \$210,000                                   | 20 | 27.03% | 1.12 | 1.41     | 0.80   | 1.67   | 6.00    |
| \$210,001 - \$250,000                                   | 11 | 14.86% | 4.13 | 0.00     | 4.00   | 4.36   | 0.00    |
| \$250,001 - \$330,000                                   | 9  | 12.16% | 3.86 | 0.00     | 5.00   | 2.77   | 6.00    |
| \$330,001 and up  | 8  | 10.81% | 4.00 | 24.00    | 3.00   | 2.00   | 24.00   |
| Market Supply of Inventory (MSI)                        |    |        | 1.50 | 1.14     | 1.37   | 1.92   | 7.50    |
| Total Active Inventory by Units                         |    | 100%   | 1.50 | 13       | 39     | 17     | 5       |

# June 2020



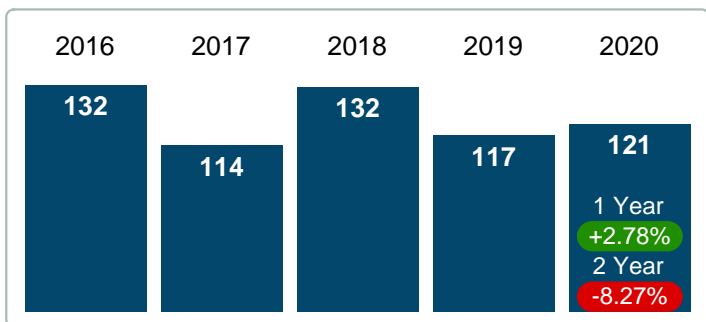
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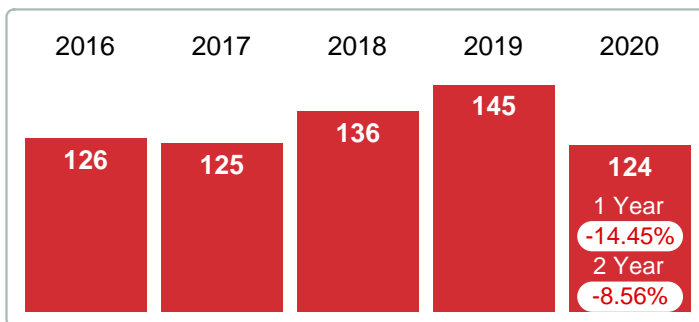
## AVERAGE DAYS ON MARKET TO SALE

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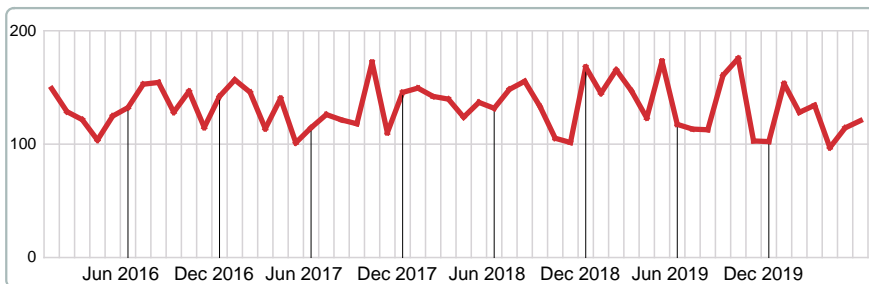
### JUNE



### YEAR TO DATE (YTD)



### 5 YEAR MARKET ACTIVITY TRENDS

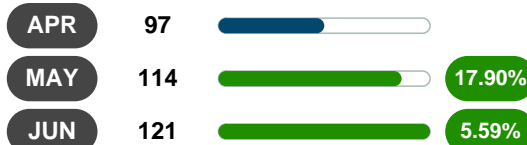


### 3 MONTHS

5 year JUN AVG = 123

High Oct 2019 176 Low Apr 2020 97

Average Days on Market to Sale this month at 121 below the 5 yr JUN average of 123



### AVERAGE DOM OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Average Days on Market to Sale by Price Range | %      | AVDOM      | 1-2 Beds | 3 Beds | 4 Beds | 5+ Beds |
|---|--------|------------|----------|--------|--------|---------|
| \$25,000 and less   | 5.17%  | 125        | 309      | 33     | 0      | 0       |
| \$25,001 - \$75,000   | 12.07% | 165        | 260      | 94     | 0      | 0       |
| \$75,001 - \$100,000  | 17.24% | 128        | 69       | 166    | 123    | 0       |
| \$100,001 - \$175,000   | 29.31% | 145        | 364      | 84     | 158    | 130     |
| \$175,001 - \$200,000   | 10.34% | 106        | 78       | 94     | 124    | 0       |
| \$200,001 - \$425,000   | 17.24% | 75         | 0        | 99     | 50     | 0       |
| \$425,001 and up  | 8.62%  | 69         | 20       | 0      | 81     | 0       |
| <b>Average Closed DOM</b>                                     |        | 121        | 207      | 99     | 94     | 130     |
| <b>Total Closed Units</b>                                     | 100%   | 121        | 12       | 29     | 16     | 1       |
| <b>Total Closed Volume</b>                                    |        | 10,253,075 | 1.43M    | 3.80M  | 4.87M  | 157.00K |

# June 2020



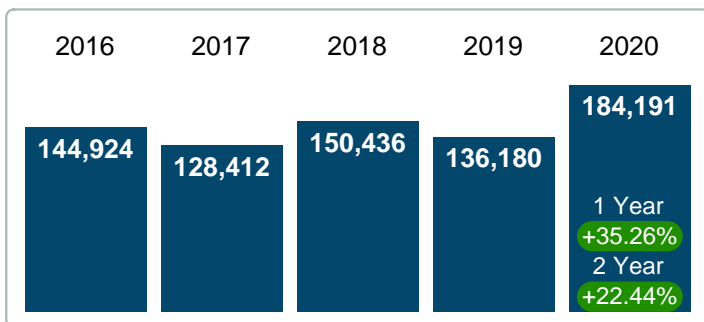
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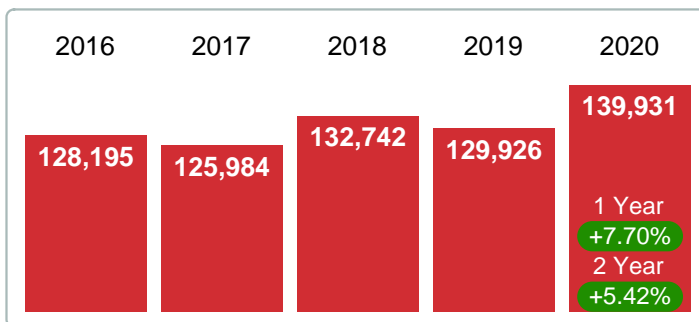
## AVERAGE LIST PRICE AT CLOSING

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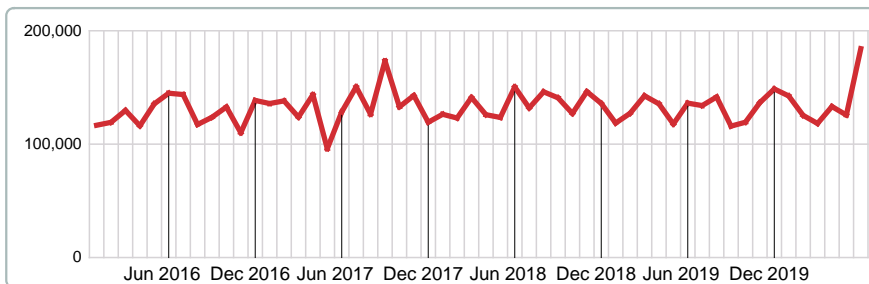
### JUNE



### YEAR TO DATE (YTD)



### 5 YEAR MARKET ACTIVITY TRENDS



### 3 MONTHS

5 year JUN AVG = 148,829

High Jun 2020 184,191    Low May 2017 96,000

Average List Price at Closing this month at **184,191**  
above the 5 yr JUN average of **148,829**

- APR 133,156
- MAY 125,677 -5.62%
- JUN 184,191 46.56%

### AVERAGE LIST PRICE OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Average List Price at Closing by Price Range |    | %      | AVLPrice   | 1-2 Beds | 3 Beds  | 4 Beds  | 5+ Beds |
|--|----|--------|------------|----------|---------|---------|---------|
| \$25,000 and less  | 2  | 3.45%  | 25,000     | 37,900   | 25,000  | 0       | 0       |
| \$25,001 - \$75,000  | 8  | 13.79% | 51,575     | 56,133   | 51,575  | 0       | 0       |
| \$75,001 - \$100,000   | 9  | 15.52% | 88,956     | 90,900   | 86,680  | 106,500 | 0       |
| \$100,001 - \$175,000  | 14 | 24.14% | 134,407    | 118,233  | 149,627 | 171,500 | 169,000 |
| \$175,001 - \$200,000  | 11 | 18.97% | 187,300    | 184,900  | 195,750 | 186,000 | 0       |
| \$200,001 - \$425,000  | 9  | 15.52% | 274,444    | 0        | 238,600 | 290,700 | 0       |
| \$425,001 and up   | 5  | 8.62%  | 601,580    | 499,000  | 0       | 627,225 | 0       |
| Average List Price   |    |        | 184,191    | 126,467  | 135,176 | 317,275 | 169,000 |
| Total Closed Units   |    | 100%   | 184,191    | 12       | 29      | 16      | 1       |
| Total Closed Volume  |    |        | 10,683,100 | 1.52M    | 3.92M   | 5.08M   | 169.00K |



# June 2020



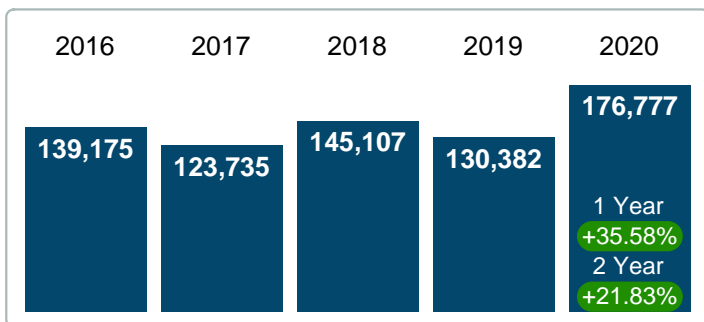
Area Delimited by Counties Carter, Love, Murray - Residential Property Type



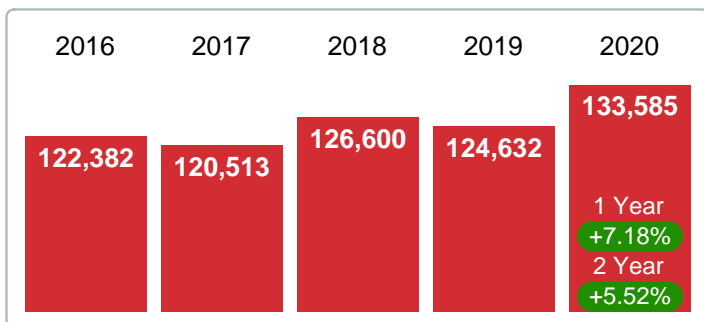
## AVERAGE SOLD PRICE AT CLOSING

Report produced on Jul 26, 2023 for MLS Technology Inc.

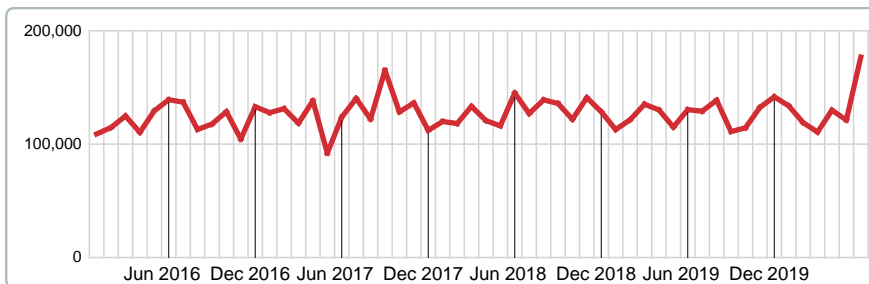
### JUNE



### YEAR TO DATE (YTD)

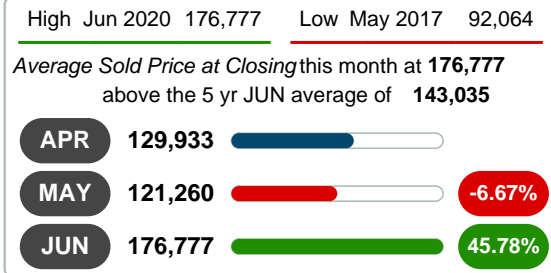


### 5 YEAR MARKET ACTIVITY TRENDS



### 3 MONTHS

5 year JUN AVG = 143,035



### AVERAGE SOLD PRICE OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Average Sold Price at Closing by Price Range | %           | AV Sale           | 1-2 Beds       | 3 Beds         | 4 Beds         | 5+ Beds        |
|--|-------------|-------------------|----------------|----------------|----------------|----------------|
| \$25,000 and less  | 5.17%       | 25,000            | 25,000         | 25,000         | 0              | 0              |
| \$25,001 - \$75,000  | 12.07%      | 52,304            | 55,542         | 49,875         | 0              | 0              |
| \$75,001 - \$100,000   | 17.24%      | 88,160            | 88,600         | 84,360         | 97,000         | 0              |
| \$100,001 - \$175,000  | 29.31%      | 140,600           | 114,933        | 143,036        | 157,500        | 157,000        |
| \$175,001 - \$200,000  | 10.34%      | 187,108           | 184,900        | 194,000        | 183,250        | 0              |
| \$200,001 - \$425,000  | 17.24%      | 258,750           | 0              | 233,700        | 283,800        | 0              |
| \$425,001 and up   | 8.62%       | 566,000           | 440,000        | 0              | 597,500        | 0              |
| <b>Average Sold Price</b>                                    |             | <b>176,777</b>    | <b>118,927</b> | <b>131,076</b> | <b>304,234</b> | <b>157,000</b> |
| <b>Total Closed Units</b>                                    | <b>100%</b> | <b>176,777</b>    | <b>12</b>      | <b>29</b>      | <b>16</b>      | <b>1</b>       |
| <b>Total Closed Volume</b>                                   |             | <b>10,253,075</b> | <b>1.43M</b>   | <b>3.80M</b>   | <b>4.87M</b>   | <b>157.00K</b> |

# June 2020



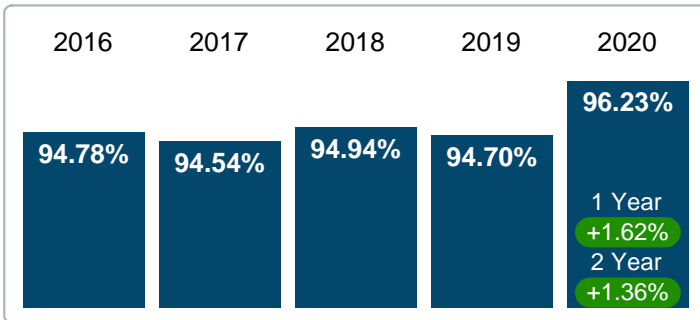
Area Delimited by Counties Carter, Love, Murray - Residential Property Type



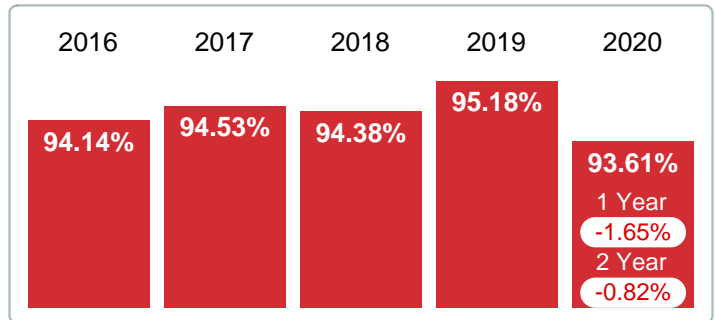
## AVERAGE PERCENT OF SELLING PRICE TO LISTING PRICE

Report produced on Jul 26, 2023 for MLS Technology Inc.

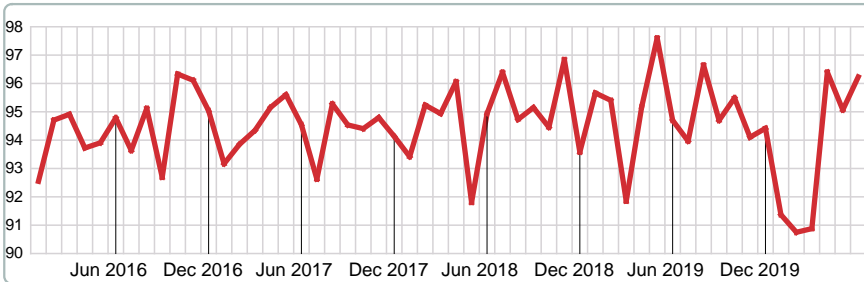
### JUNE



### YEAR TO DATE (YTD)



### 5 YEAR MARKET ACTIVITY TRENDS



### 3 MONTHS

5 year JUN AVG = 95.04%

High May 2019 97.60% Low Feb 2020 90.75%

Average Sold/List Ratio this month at **96.23%** above the 5 yr JUN average of **95.04%**



### AVERAGE SOLD/LIST RATIO OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Sold/List Ratio by Price Range |    | %          | AV S/L% | 1-2 Beds | 3 Beds  | 4 Beds | 5+ Beds |
|--|----|------------|---------|----------|---------|--------|---------|
| \$25,000 and less                              | 3  | 5.17%      | 88.65%  | 65.96%   | 100.00% | 0.00%  | 0.00%   |
| \$25,001 - \$75,000                            | 7  | 12.07%     | 96.60%  | 97.00%   | 96.30%  | 0.00%  | 0.00%   |
| \$75,001 - \$100,000                           | 10 | 17.24%     | 96.28%  | 97.32%   | 97.41%  | 91.93% | 0.00%   |
| \$100,001 - \$175,000                          | 17 | 29.31%     | 95.56%  | 97.64%   | 95.76%  | 92.64% | 92.90%  |
| \$175,001 - \$200,000                          | 6  | 10.34%     | 98.97%  | 100.00%  | 99.10%  | 98.54% | 0.00%   |
| \$200,001 - \$425,000                          | 10 | 17.24%     | 98.85%  | 0.00%    | 97.97%  | 99.72% | 0.00%   |
| \$425,001 and up                               | 5  | 8.62%      | 93.92%  | 88.18%   | 0.00%   | 95.35% | 0.00%   |
| Average Sold/List Ratio                        |    | 96.20%     |         | 94.17%   | 97.02%  | 96.55% | 92.90%  |
| Total Closed Units                             |    | 58         | 100%    | 12       | 29      | 16     | 1       |
| Total Closed Volume                            |    | 10,253,075 |         | 1.43M    | 3.80M   | 4.87M  | 157.00K |

# June 2020



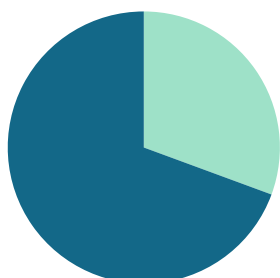
Area Delimited by Counties Carter, Love, Murray - Residential Property Type



## MARKET SUMMARY

Report produced on Jul 26, 2023 for MLS Technology Inc.

### INVENTORY

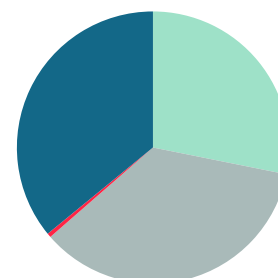


**Inventory**  
 New Listings  
**45 = 30.61%**  
 Start Inventory  
**102**  
 Total Inventory Units  
**147**  
 Volume  
**\$24,652,150**

### Market Activity

Closed Sales  
**58 = 28.16%**  
 Pending Sales  
**73 = 35.44%**  
 Other Off Market  
**1 = 0.49%**  
 Active Inventory  
**74 = 35.92%**

### MARKET ACTIVITY



| Compared Metrics                               | June    |         |         | Year to Date |         |         |
|--|---------|---------|---------|--------------|---------|---------|
|  | 2019    | 2020    | +/-%    | 2019         | 2020    | +/-%    |
| Closed Sales                                   | 56      | 58      | 3.57%   | 308          | 271     | -12.01% |
| Pending Sales                                  | 58      | 73      | 25.86%  | 358          | 320     | -10.61% |
| New Listings                                   | 59      | 45      | -23.73% | 355          | 299     | -15.77% |
| Average List Price                             | 136,180 | 184,191 | 35.26%  | 129,926      | 139,931 | 7.70%   |
| Average Sale Price                             | 130,382 | 176,777 | 35.58%  | 124,632      | 133,585 | 7.18%   |
| Average Percent of Selling Price to List Price | 94.70%  | 96.23%  | 1.62%   | 95.18%       | 93.61%  | -1.65%  |
| Average Days on Market to Sale                 | 117.46  | 120.72  | 2.78%   | 145.05       | 124.09  | -14.45% |
| Monthly Inventory                              | 144     | 74      | -48.61% | 144          | 74      | -48.61% |
| Months Supply of Inventory                     | 2.81    | 1.50    | -46.70% | 2.81         | 1.50    | -46.70% |

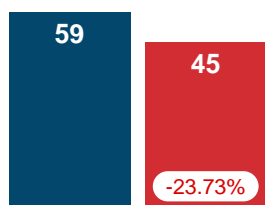
**Absorption:** Last 12 months, an Average of **49** Sales/Month

**Inventory** on June 30, 2020 = **74**

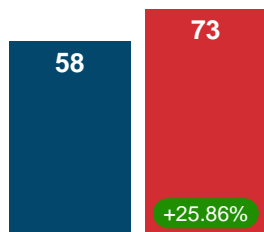
**2019** **2020**

### JUNE MARKET

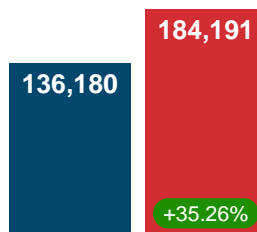
#### New Listings



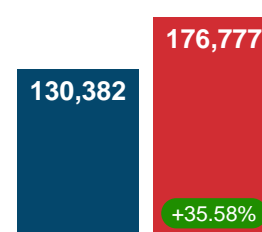
#### Pending Listings



#### List Price

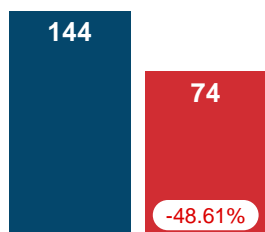


#### Sale Price

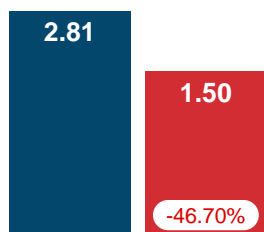


### INVENTORY

#### Active Inventory

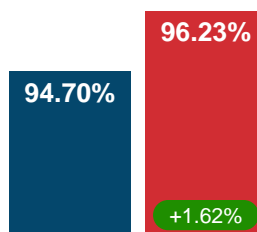


#### Monthly Supply of Inventory



### AVERAGE SOLD/LIST RATIO & DOM

#### Sale/List Ratio



#### Days on Market

