REDATUM

Area Delimited by County Of Wagoner - Residential Property Type



### MONTHLY INVENTORY ANALYSIS

Report produced on Aug 09, 2023 for MLS Technology Inc.

Compared	Мау					
Metrics	2021	2022	+/-%			
Closed Listings	178	138	-22.47%			
Pending Listings	189	140	-25.93%			
New Listings	192	154	-19.79%			
Median List Price	202,176	257,450	27.34%			
Median Sale Price	206,750	256,389	24.01%			
Median Percent of Selling Price to List Price	100.00%	100.34%	0.34%			
Median Days on Market to Sale	4.00	4.00	0.00%			
End of Month Inventory	118	149	26.27%			
Months Supply of Inventory	0.79	0.96	21.14%			

Absorption: Last 12 months, an Average of **156** Sales/Month Active Inventory as of May 31, 2022 = **149** 

#### **Analysis Wrap-Up**

#### Months Supply of Inventory (MSI) Increases

The total housing inventory at the end of May 2022 rose **26.27%** to 149 existing homes available for sale. Over the last 12 months this area has had an average of 156 closed sales per month. This represents an unsold inventory index of **0.96** MSI for this period.

#### Median Sale Price Going Up

According to the preliminary trends, this market area has experienced some upward momentum with the increase of Median Price this month. Prices went up **24.01%** in May 2022 to \$256,389 versus the previous year at \$206,750.

#### **Median Days on Market Shortens**

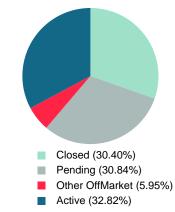
The median number of **4.00** days that homes spent on the market before selling decreased by 0.00 days or **0.00%** in May 2022 compared to last year's same month at **4.00** DOM.

#### Sales Success for May 2022 is Positive

Overall, with Median Prices going up and Days on Market decreasing, the Listed versus Closed Ratio finished weak this month.

There were 154 New Listings in May 2022, down **19.79%** from last year at 192. Furthermore, there were 138 Closed Listings this month versus last year at 178, a **-22.47%** decrease.

Closed versus Listed trends yielded a **89.6%** ratio, down from previous year's, May 2021, at **92.7%**, a **3.34%** downswing. This will certainly create pressure on an increasing Monthï $i_{2}i_{2}s$  Supply of Inventory (MSI) in the months to come.



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#### **Real Estate is Local**

#### **Consumers Should Consult with a REALTOR®**

Buying or selling real estate, for a majority of consumers, is one of the most important decisions they will make. Choosing a real estate professional continues to be a vital part of this process.

#### Identify a Professional to Manage the Procedure

REALTORS® are well-informed about critical factors that affect your specific market area - such as changes in market conditions, consumer attitudes and interest rates.

#### Are You Ready to Buy or Sell Real Estate?

Contact an experienced REALTOR®

MLS Technology Inc. -

Phone:918-663-7500 Email: support@mlstechnology.com

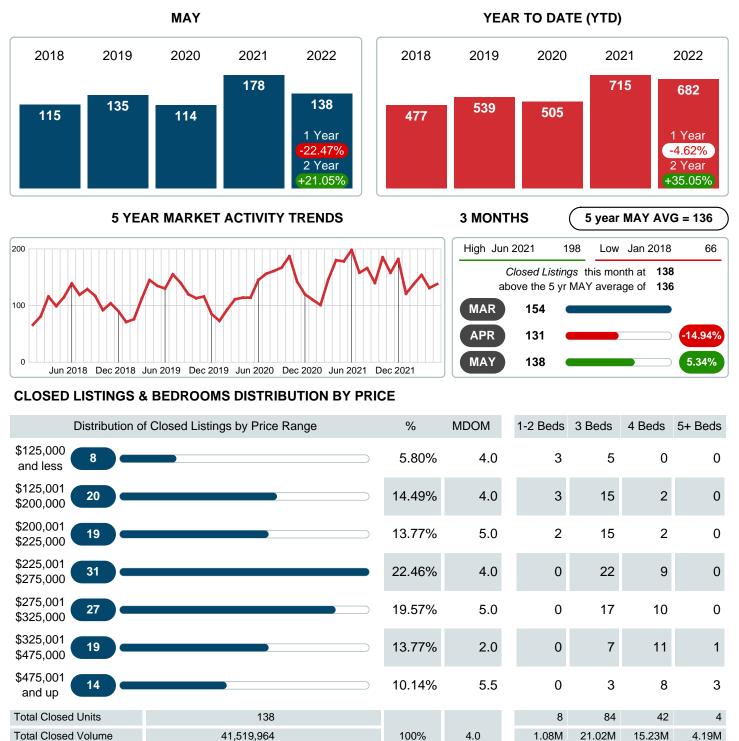
# May 2022

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### **CLOSED LISTINGS**

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Contact: MLS Technology Inc.

Median Closed Price

Phone: 918-663-7500

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\$146,500 \$242,000 \$315,000 \$955,000

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\$256,389

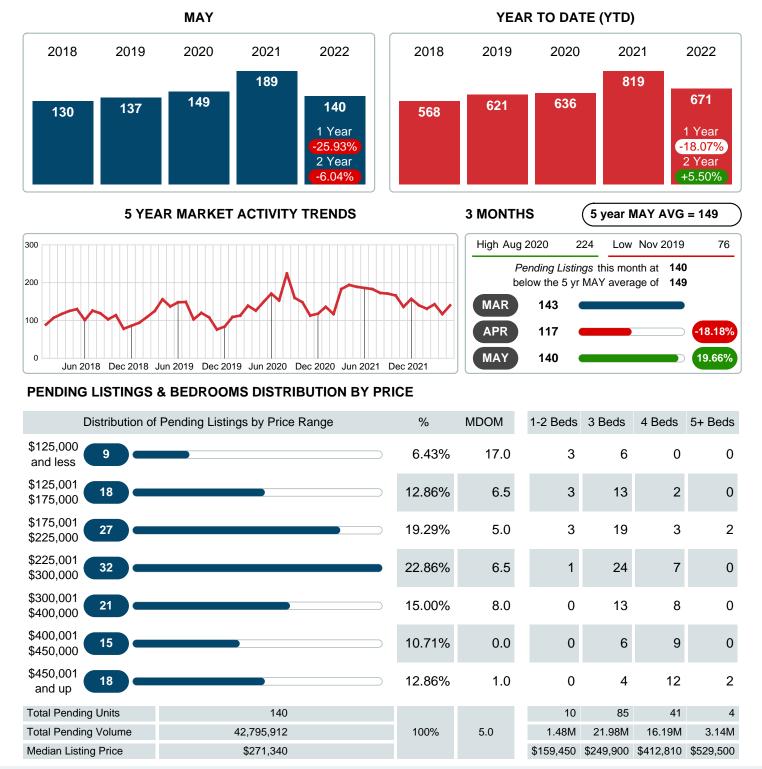
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### PENDING LISTINGS

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Phone: 918-663-7500

Email: support@mlstechnology.com

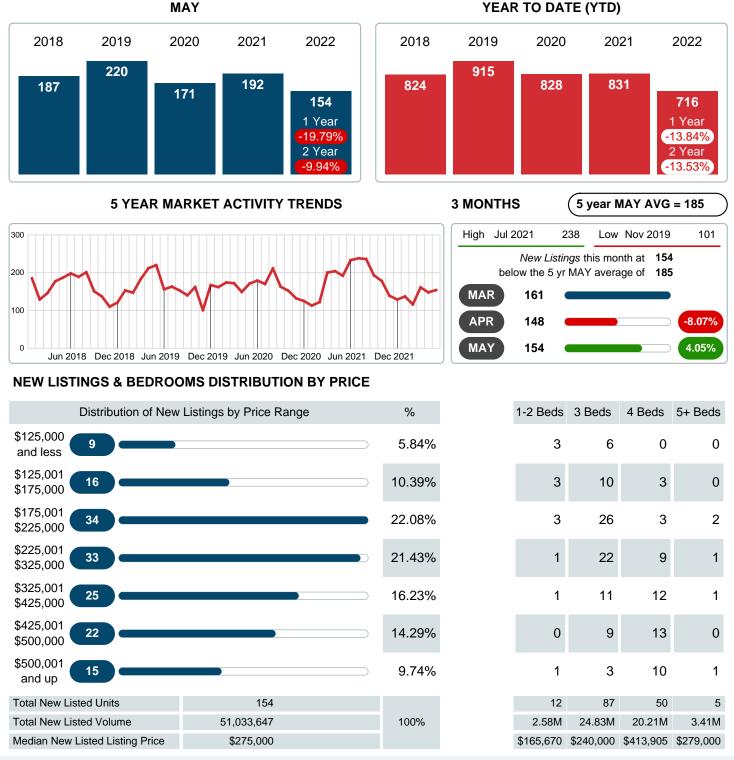
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### **NEW LISTINGS**

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Contact: MLS Technology Inc.

Phone: 918-663-7500

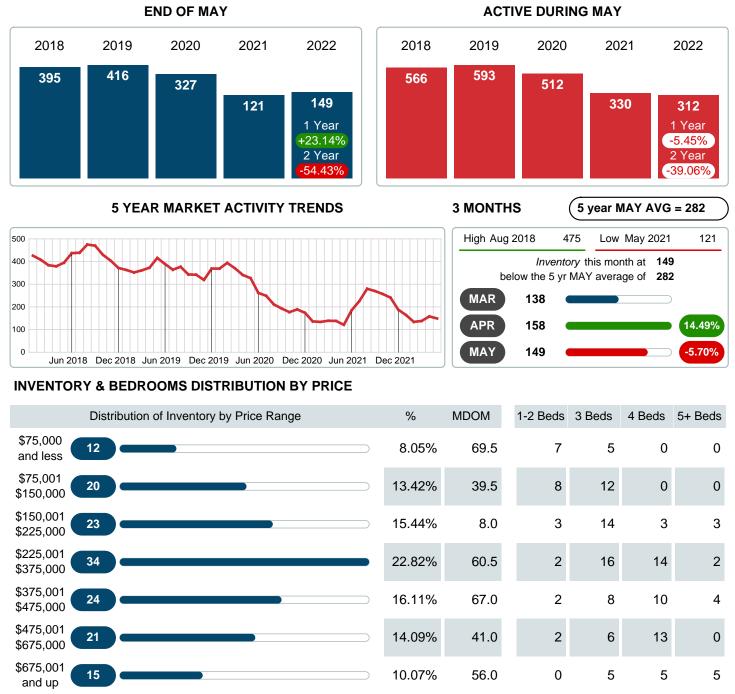
Email: support@mlstechnology.com

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### **ACTIVE INVENTORY**

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Total Active Inventory by Units 149 24 66 56,110,262 Total Active Inventory by Volume 100% 49.0 4.27M 21.96M 19.88M \$317,585 Median Active Inventory Listing Price \$119,950 \$245,000 \$412,444 \$402,609

RELEDATUM

Contact: MLS Technology Inc.

Phone: 918-663-7500

Email: support@mlstechnology.com

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14

9.99M

45

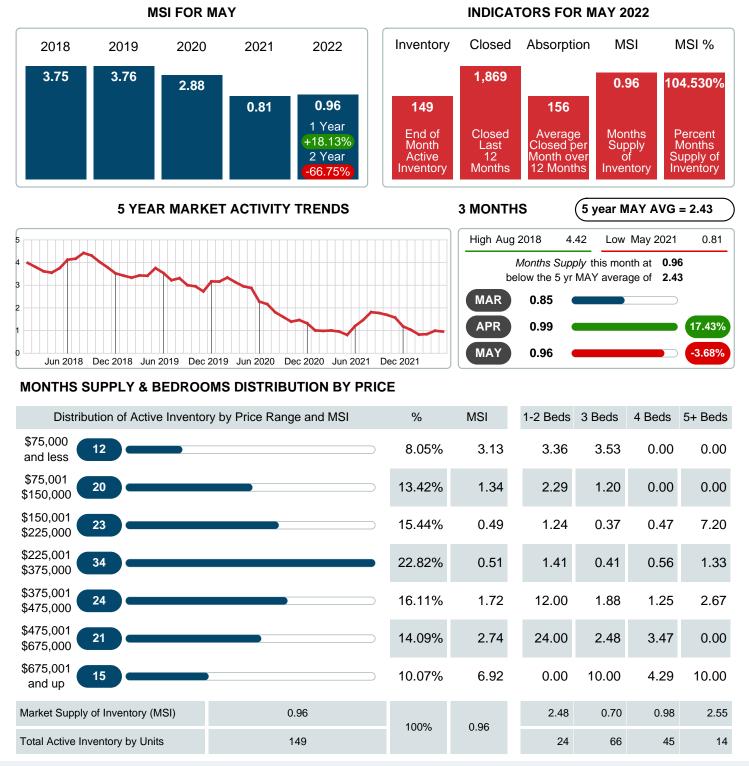
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### MONTHS SUPPLY of INVENTORY (MSI)

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### MEDIAN DAYS ON MARKET TO SALE

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#### MEDIAN DOM OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

Distribution of Median	Days on Market to Sale by Price Range	%	MDOM	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$125,000 and less	)	5.80%	4	5	3	0	0
\$125,001 <b>20</b> \$200,000 <b>20</b>		14.49%	4	7	4	5	0
\$200,001 \$225,000 <b>19</b>		13.77%	5	4	4	13	0
\$225,001 \$275,000 <b>31</b>		22.46%	4	0	4	4	0
\$275,001 \$325,000 <b>27</b>		19.57%	5	0	4	5	0
\$325,001 \$475,000		13.77%	2	0	2	4	2
\$475,001 14 and up		10.14%	6	0	4	7	46
Median Closed DOM	4			5	4	5	26
Total Closed Units	138	100%	4.0	8	84	42	4
Total Closed Volume	41,519,964			1.08M	21.02M	15.23M	4.19M

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### MEDIAN LIST PRICE AT CLOSING

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\$125,000 <b>7</b>		5.07%	90,000	68,000	103,750	0	0
\$125,001 <b>28</b> \$200,000 <b>28</b>		20.29%	162,000	165,500	164,950	157,000	0
\$200,001 \$225,000 <b>20</b>		14.49%	221,250	215,000	221,500	223,000	0
\$225,001 <b>29</b> \$275,000		21.01%	259,900	0	255,000	259,900	0
\$275,001 \$325,000 <b>21</b>		15.22%	295,900	0	285,000	308,500	0
\$325,001 \$475,000 <b>23</b>		16.67%	404,900	0	384,950	406,241	475,000
\$475,001 10		7.25%	687,400	0	612,500	595,0001	,250,000
Median List Price	257,450			150,250	225,000	312,500	962,450
Total Closed Units	138	100%	257,450	8	84	42	4
Total Closed Volume	41,031,428			1.09M	20.53M	15.13M	4.28M

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### MEDIAN SOLD PRICE AT CLOSING

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\$125,000 and less		5.80%	93,000	78,000	100,000	0	0
\$125,001 \$200,000 <b>20</b>		14.49%	160,000	158,000	168,255	158,250	0
\$200,001 \$225,000		13.77%	215,000	211,013	216,500	220,000	0
\$225,001 \$275,000 <b>31</b>		22.46%	245,000	0	245,000	255,000	0
\$275,001 \$325,000 <b>27</b>		19.57%	297,000	0	294,000	302,495	0
\$325,001 \$475,000		13.77%	400,000	0	360,000	400,000	475,000
\$475,001 14 and up		10.14%	532,500	0	515,000	494,4281	,250,000
Median Sold Price	256,389			146,500	242,000	315,000	955,000
Total Closed Units	138	100%	256,389	8	84	42	4
Total Closed Volume	41,519,964			1.08M	21.02M	15.23M	4.19M

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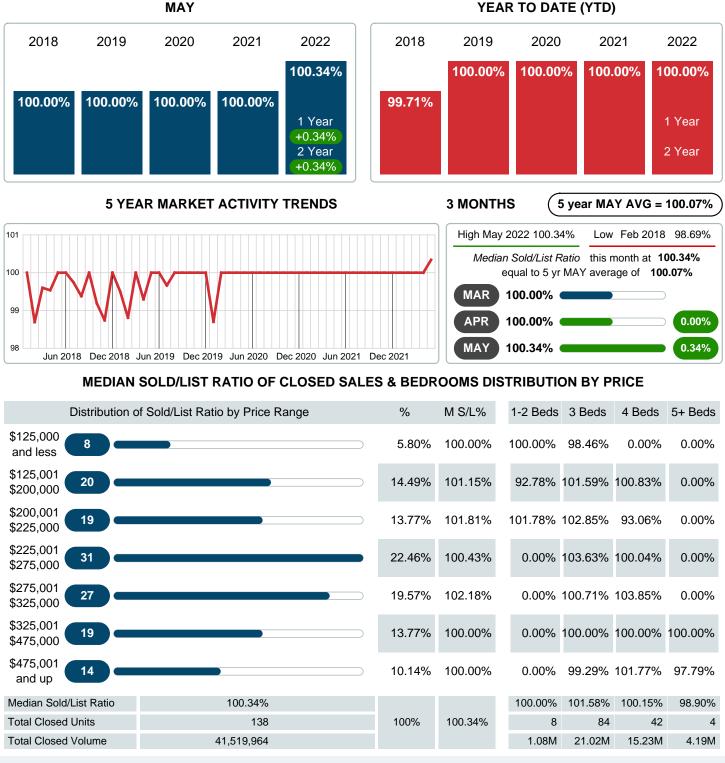
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### MEDIAN PERCENT OF SELLING PRICE TO LISTING PRICE

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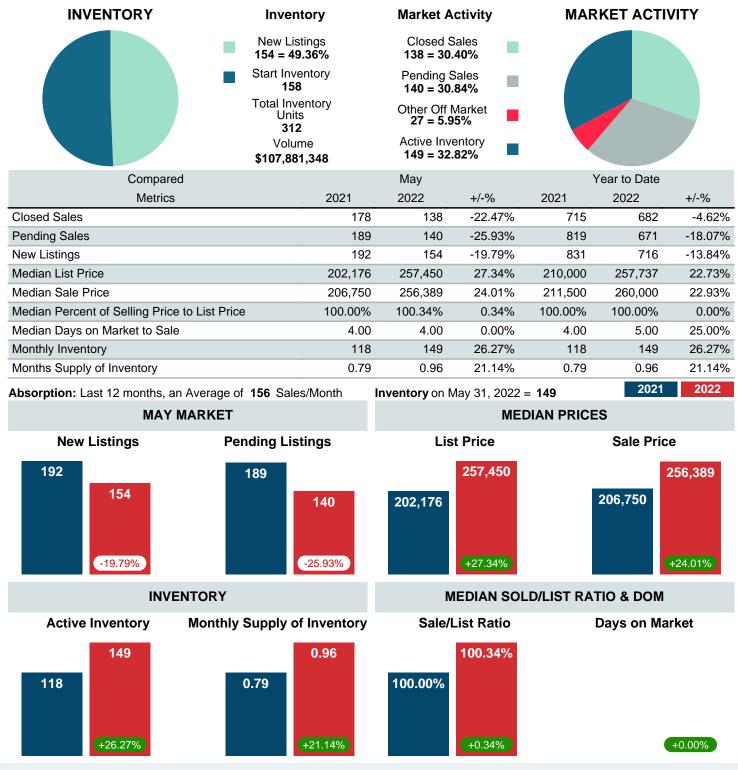
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### MARKET SUMMARY

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