

# May 2024



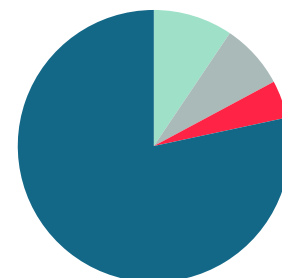
Area Delimited by County Of Cherokee



## MONTHLY INVENTORY ANALYSIS

Report produced on Jun 11, 2024 for MLS Technology Inc.

| Compared Metrics                              | 2023    | May 2024 | +/-%    |
|---|---------|----------|---------|
| Closed Listings                               | 63      | 78       | 23.81%  |
| Pending Listings                              | 53      | 64       | 20.75%  |
| New Listings                                  | 119     | 130      | 9.24%   |
| Median List Price                             | 150,000 | 142,450  | -5.03%  |
| Median Sale Price                             | 150,000 | 125,000  | -16.67% |
| Median Percent of Selling Price to List Price | 98.22%  | 96.29%   | -1.96%  |
| Median Days on Market to Sale                 | 12.00   | 34.00    | 183.33% |
| End of Month Inventory                        | 610     | 648      | 6.23%   |
| Months Supply of Inventory                    | 10.11   | 10.85    | 7.27%   |



■ Closed (9.43%)  
■ Pending (7.74%)  
■ Other OffMarket (4.47%)  
■ Active (78.36%)

**Absorption:** Last 12 months, an Average of **60** Sales/Month  
**Active Inventory** as of May 31, 2024 = **648**

### Analysis Wrap-Up

#### Months Supply of Inventory (MSI) Increases

The total housing inventory at the end of May 2024 rose **6.23%** to 648 existing homes available for sale. Over the last 12 months this area has had an average of 60 closed sales per month. This represents an unsold inventory index of **10.85** MSI for this period.

#### Median Sale Price Falling

According to the preliminary trends, this market area has experienced some downward momentum with the decline of Median Price this month. Prices dipped **16.67%** in May 2024 to \$125,000 versus the previous year at \$150,000.

#### Median Days on Market Lengthens

The median number of **34.00** days that homes spent on the market before selling increased by 22.00 days or **183.33%** in May 2024 compared to last year's same month at **12.00** DOM.

#### Sales Success for May 2024 is Positive

Overall, with Median Prices falling and Days on Market increasing, the Listed versus Closed Ratio finished strong this month.

There were 130 New Listings in May 2024, up **9.24%** from last year at 119. Furthermore, there were 78 Closed Listings this month versus last year at 63, a **23.81%** increase.

Closed versus Listed trends yielded a **60.0%** ratio, up from previous year's, May 2023, at **52.9%**, a **13.33%** upswing. This will certainly create pressure on an increasing Month's Supply of Inventory (MSI) in the months to come.

### What's in this Issue

|  |           |
|--|-----------|
| <b>Closed Listings</b>                               | <b>2</b>  |
| <b>Pending Listings</b>                              | <b>3</b>  |
| <b>New Listings</b>                                  | <b>4</b>  |
| <b>Inventory</b>                                     | <b>5</b>  |
| <b>Months Supply of Inventory</b>                    | <b>6</b>  |
| <b>Median Days on Market to Sale</b>                 | <b>7</b>  |
| <b>Median List Price at Closing</b>                  | <b>8</b>  |
| <b>Median Sale Price at Closing</b>                  | <b>9</b>  |
| <b>Median Percent of Selling Price to List Price</b> | <b>10</b> |
| <b>Market Summary</b>                                | <b>11</b> |

### Real Estate is Local

#### Consumers Should Consult with a REALTOR®

Buying or selling real estate, for a majority of consumers, is one of the most important decisions they will make. Choosing a real estate professional continues to be a vital part of this process.

#### Identify a Professional to Manage the Procedure

REALTORS® are well-informed about critical factors that affect your specific market area - such as changes in market conditions, consumer attitudes and interest rates.

#### Are You Ready to Buy or Sell Real Estate?

Contact an experienced REALTOR®

**MLS Technology Inc. -**

**Phone:** 918-663-7500

**Email:** support@mlstechnology.com

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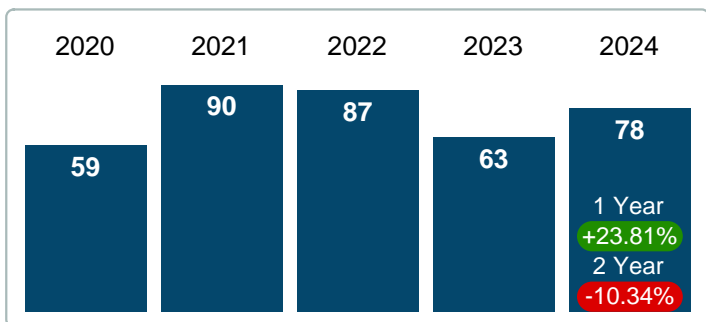
Area Delimited by County Of Cherokee



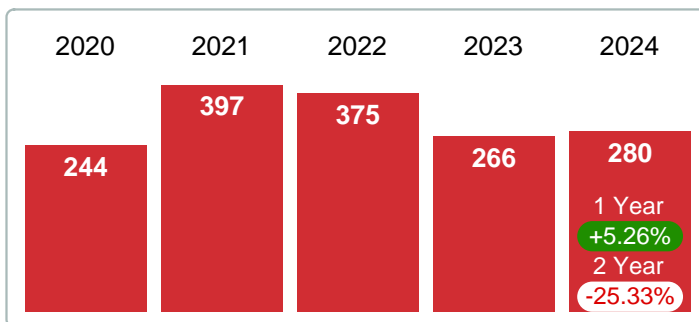
## CLOSED LISTINGS

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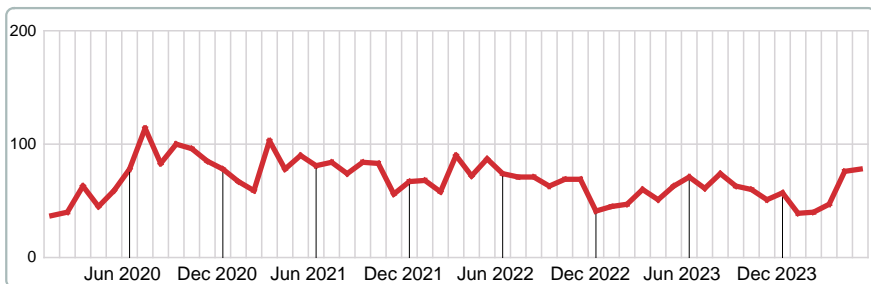
### MAY



### YEAR TO DATE (YTD)

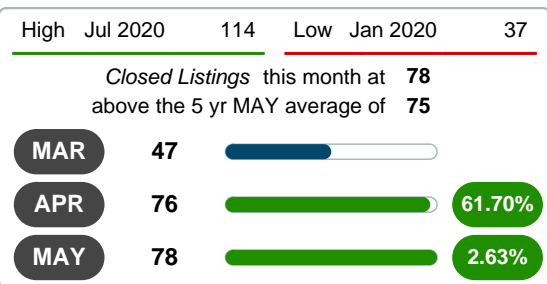


### 5 YEAR MARKET ACTIVITY TRENDS



### 3 MONTHS

5 year MAY AVG = 75



### CLOSED LISTINGS & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Closed Listings by Price Range |                   | %           | MDOM        | 1-2 Beds        | 3 Beds           | 4 Beds           | 5+ Beds          |
|--|-------------------|-------------|-------------|-----------------|------------------|------------------|------------------|
| \$0 and less                                   | 0                 | 0.00%       | 0.0         | 0               | 0                | 0                | 0                |
| \$1-\$20,000                                   | 14                | 17.95%      | 21.0        | 11              | 2                | 1                | 0                |
| \$20,001-\$50,000                              | 16                | 20.51%      | 37.0        | 15              | 0                | 1                | 0                |
| \$50,001-\$180,000                             | 17                | 21.79%      | 28.0        | 8               | 8                | 0                | 1                |
| \$180,001-\$260,000                            | 14                | 17.95%      | 30.5        | 0               | 11               | 3                | 0                |
| \$260,001-\$330,000                            | 9                 | 11.54%      | 143.0       | 0               | 6                | 3                | 0                |
| \$330,001 and up                               | 8                 | 10.26%      | 70.5        | 2               | 3                | 2                | 1                |
| <b>Total Closed Units</b>                      | <b>78</b>         |             |             | <b>36</b>       | <b>30</b>        | <b>10</b>        | <b>2</b>         |
| <b>Total Closed Volume</b>                     | <b>12,677,215</b> | <b>100%</b> | <b>34.0</b> | <b>2.18M</b>    | <b>6.77M</b>     | <b>2.86M</b>     | <b>870.00K</b>   |
| <b>Median Closed Price</b>                     | <b>\$125,000</b>  |             |             | <b>\$27,000</b> | <b>\$230,450</b> | <b>\$269,100</b> | <b>\$435,000</b> |

# May 2024



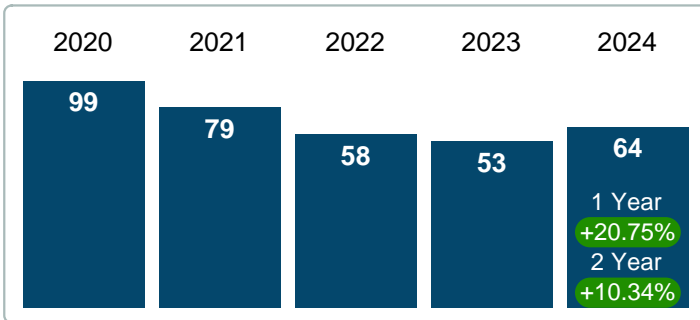
Area Delimited by County Of Cherokee



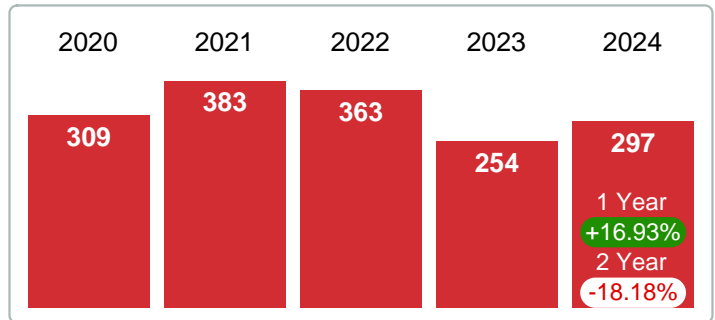
## PENDING LISTINGS

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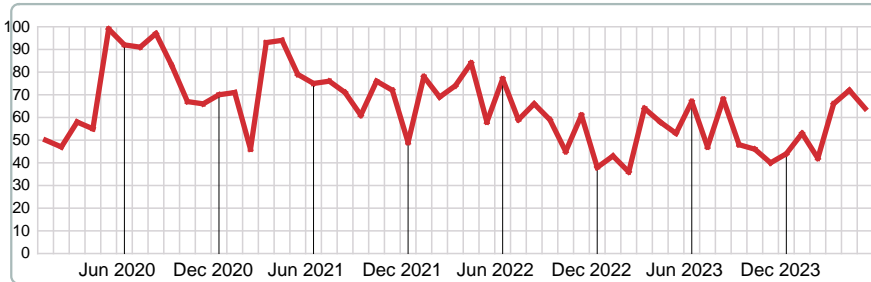
### MAY



### YEAR TO DATE (YTD)



### 5 YEAR MARKET ACTIVITY TRENDS



### 3 MONTHS

5 year MAY AVG = 71

High May 2020: 99 | Low Feb 2023: 36

Pending Listings this month at **64**  
below the 5 yr MAY average of **71**

- MAR: 66 (Progress bar)
- APR: 72 (Progress bar, +9.09%)
- MAY: 64 (Progress bar, -11.11%)

### PENDING LISTINGS & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Pending Listings by Price Range |                   | %           | MDOM        | 1-2 Beds        | 3 Beds           | 4 Beds           | 5+ Beds      |
|---|-------------------|-------------|-------------|-----------------|------------------|------------------|--------------|
| \$25,000 and less                               | 0                 | 0.00%       | 70.5        | 0               | 0                | 0                | 0            |
| \$25,001 - \$50,000                             | 14                | 21.88%      | 2.5         | 14              | 0                | 0                | 0            |
| \$50,001 - \$100,000                            | 11                | 17.19%      | 31.0        | 9               | 1                | 1                | 0            |
| \$100,001 - \$200,000                           | 16                | 25.00%      | 29.0        | 5               | 10               | 1                | 0            |
| \$200,001 - \$250,000                           | 7                 | 10.94%      | 7.0         | 3               | 4                | 0                | 0            |
| \$250,001 - \$400,000                           | 9                 | 14.06%      | 43.0        | 1               | 6                | 2                | 0            |
| \$400,001 and up                                | 7                 | 10.94%      | 22.0        | 3               | 2                | 2                | 0            |
| <b>Total Pending Units</b>                      | <b>64</b>         |             |             | <b>35</b>       | <b>23</b>        | <b>6</b>         | <b>0</b>     |
| <b>Total Pending Volume</b>                     | <b>13,156,697</b> | <b>100%</b> | <b>32.0</b> | <b>5.87M</b>    | <b>5.53M</b>     | <b>1.75M</b>     | <b>0.00B</b> |
| <b>Median Listing Price</b>                     | <b>\$156,700</b>  |             |             | <b>\$60,000</b> | <b>\$214,900</b> | <b>\$309,500</b> | <b>\$0</b>   |

# May 2024



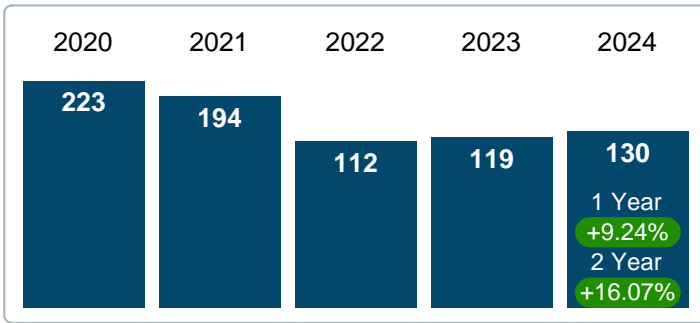
Area Delimited by County Of Cherokee



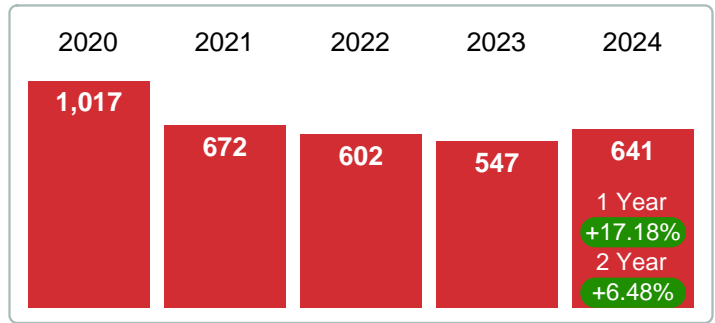
## NEW LISTINGS

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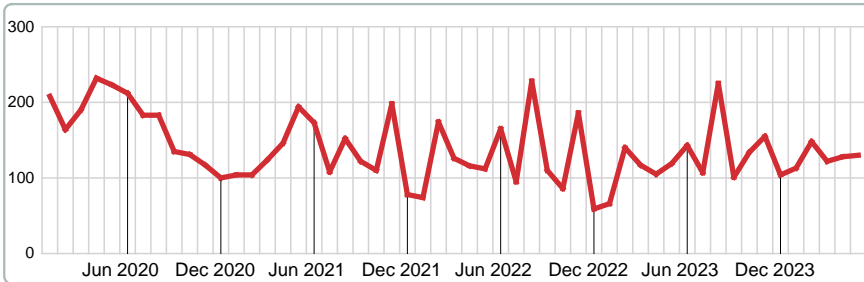
### MAY



### YEAR TO DATE (YTD)

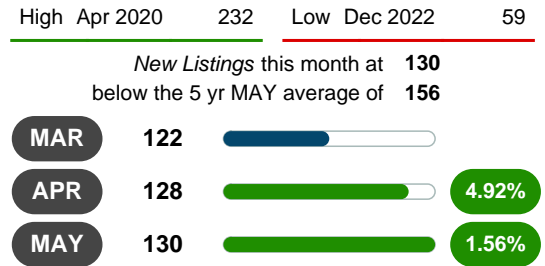


### 5 YEAR MARKET ACTIVITY TRENDS



### 3 MONTHS

5 year MAY AVG = 156



### NEW LISTINGS & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of New Listings by Price Range |                   | %           | 1-2 Beds        | 3 Beds           | 4 Beds           | 5+ Beds          |
|---|-------------------|-------------|-----------------|------------------|------------------|------------------|
| \$10,000 and less                           | 12                | 9.23%       | 7               | 3                | 2                | 0                |
| \$10,001 \$40,000                           | 13                | 10.00%      | 13              | 0                | 0                | 0                |
| \$40,001 \$60,000                           | 16                | 12.31%      | 16              | 0                | 0                | 0                |
| \$60,001 \$150,000                          | 40                | 30.77%      | 37              | 2                | 1                | 0                |
| \$150,001 \$210,000                         | 16                | 12.31%      | 6               | 8                | 2                | 0                |
| \$210,001 \$370,000                         | 20                | 15.38%      | 6               | 8                | 6                | 0                |
| \$370,001 and up                            | 13                | 10.00%      | 1               | 9                | 2                | 1                |
| <b>Total New Listed Units</b>               | <b>130</b>        |             | <b>86</b>       | <b>30</b>        | <b>13</b>        | <b>1</b>         |
| <b>Total New Listed Volume</b>              | <b>21,961,068</b> | <b>100%</b> | <b>9.31M</b>    | <b>8.77M</b>     | <b>3.08M</b>     | <b>800.00K</b>   |
| <b>Median New Listed Listing Price</b>      | <b>\$80,250</b>   |             | <b>\$63,900</b> | <b>\$249,900</b> | <b>\$215,000</b> | <b>\$800,000</b> |

# May 2024



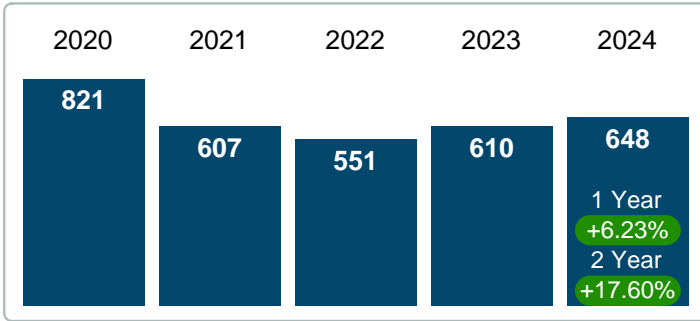
Area Delimited by County Of Cherokee



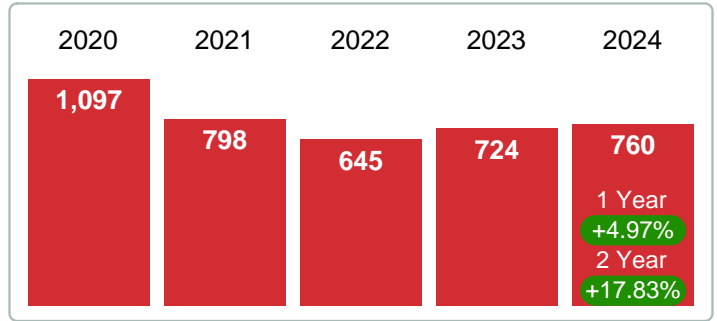
## ACTIVE INVENTORY

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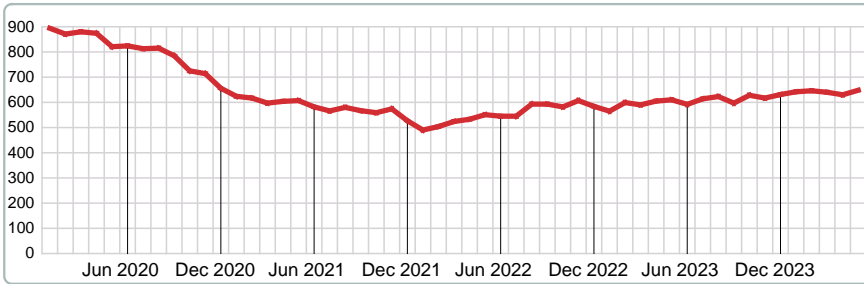
### END OF MAY



### ACTIVE DURING MAY

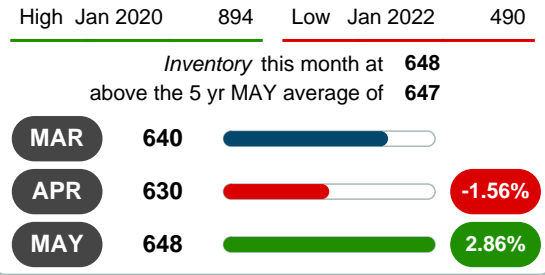


### 5 YEAR MARKET ACTIVITY TRENDS



### 3 MONTHS

5 year MAY AVG = 647



### INVENTORY & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Inventory by Price Range |     | %           | MDOM  | 1-2 Beds | 3 Beds   | 4 Beds    | 5+ Beds   |           |
|--|-----|-------------|-------|----------|----------|-----------|-----------|-----------|
| \$30,000 and less                        | 73  | 11.27%      | 193.0 | 70       | 2        | 1         | 0         |           |
| \$30,001 - \$40,000                      | 54  | 8.33%       | 232.0 | 54       | 0        | 0         | 0         |           |
| \$40,001 - \$50,000                      | 57  | 8.80%       | 123.0 | 57       | 0        | 0         | 0         |           |
| \$50,001 - \$160,000                     | 221 | 34.10%      | 121.0 | 203      | 16       | 2         | 0         |           |
| \$160,001 - \$270,000                    | 90  | 13.89%      | 85.5  | 40       | 33       | 17        | 0         |           |
| \$270,001 - \$480,000                    | 89  | 13.73%      | 86.0  | 39       | 30       | 14        | 6         |           |
| \$480,001 and up                         | 64  | 9.88%       | 91.0  | 32       | 16       | 10        | 6         |           |
| Total Active Inventory by Units          |     | 648         |       | 495      | 97       | 44        | 12        |           |
| Total Active Inventory by Volume         |     | 144,253,317 | 100%  | 119.0    | 88.78M   | 32.11M    | 16.02M    | 7.34M     |
| Median Active Inventory Listing Price    |     | \$81,625    |       |          | \$59,900 | \$265,000 | \$304,500 | \$485,000 |

# May 2024



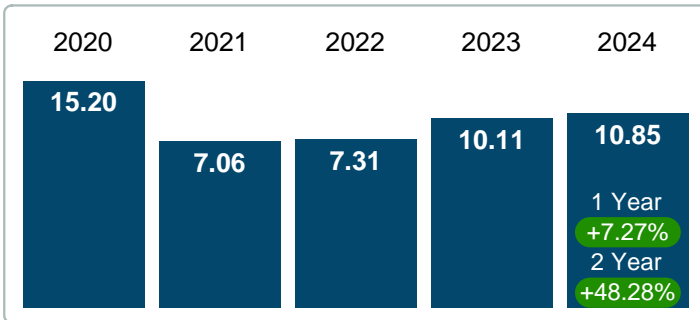
Area Delimited by County Of Cherokee



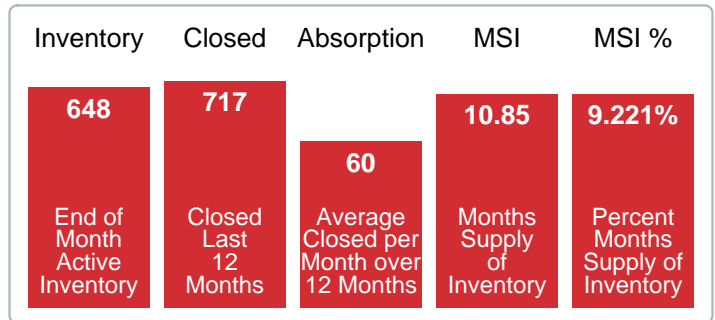
## MONTHS SUPPLY of INVENTORY (MSI)

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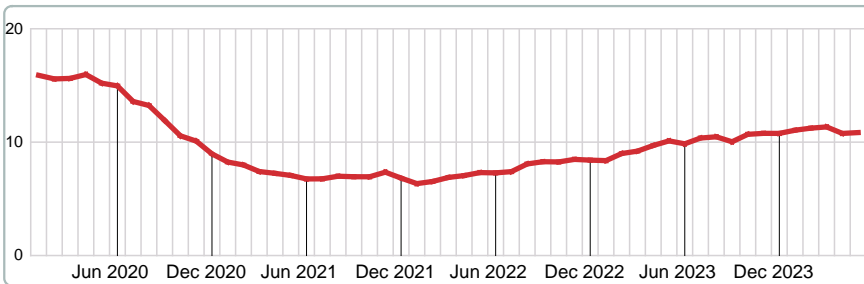
### MSI FOR MAY



### INDICATORS FOR MAY 2024

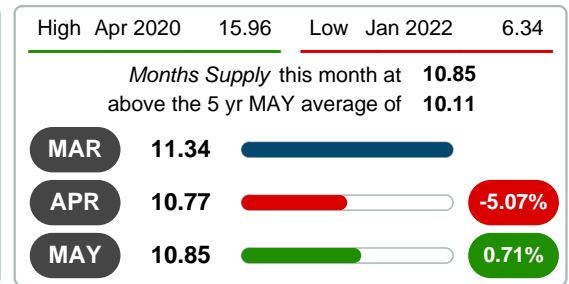


### 5 YEAR MARKET ACTIVITY TRENDS



### 3 MONTHS

5 year MAY AVG = 10.11



### MONTHS SUPPLY & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Active Inventory by Price Range and MSI |     | %      | MSI   | 1-2 Beds | 3 Beds | 4 Beds | 5+ Beds |
|---|-----|--------|-------|----------|--------|--------|---------|
| \$30,000 and less                                       | 73  | 11.27% | 5.15  | 5.96     | 1.14   | 1.50   | 0.00    |
| \$30,001 - \$40,000                                     | 54  | 8.33%  | 20.90 | 21.60    | 0.00   | 0.00   | 0.00    |
| \$40,001 - \$50,000                                     | 57  | 8.80%  | 36.00 | 38.00    | 0.00   | 0.00   | 0.00    |
| \$50,001 - \$160,000                                    | 221 | 34.10% | 13.88 | 21.37    | 2.95   | 2.18   | 0.00    |
| \$160,001 - \$270,000                                   | 90  | 13.89% | 5.93  | 17.78    | 3.12   | 7.85   | 0.00    |
| \$270,001 - \$480,000                                   | 89  | 13.73% | 10.47 | 36.00    | 6.67   | 5.42   | 18.00   |
| \$480,001 and up  | 64  | 9.88%  | 34.91 | 128.00   | 24.00  | 17.14  | 18.00   |
| Market Supply of Inventory (MSI)                        |     |        | 10.85 | 17.17    | 4.22   | 6.29   | 13.09   |
| Total Active Inventory by Units                         |     | 100%   | 10.85 | 495      | 97     | 44     | 12      |

# May 2024



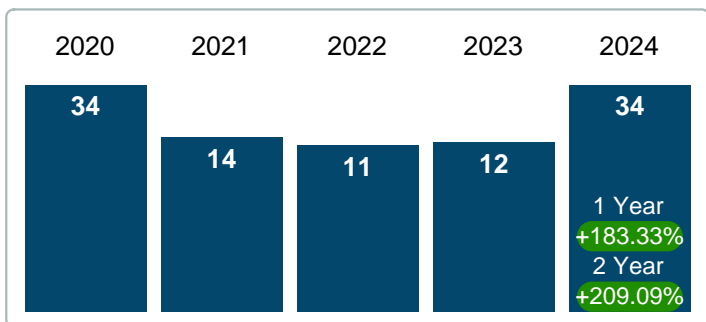
Area Delimited by County Of Cherokee



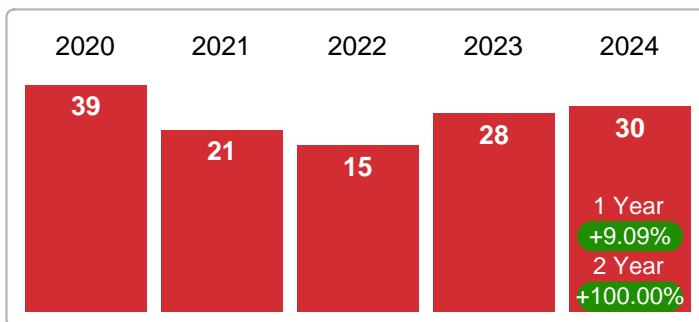
## MEDIAN DAYS ON MARKET TO SALE

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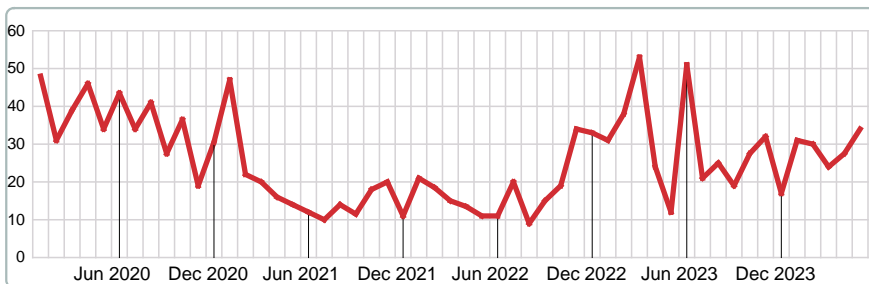
### MAY



### YEAR TO DATE (YTD)



### 5 YEAR MARKET ACTIVITY TRENDS

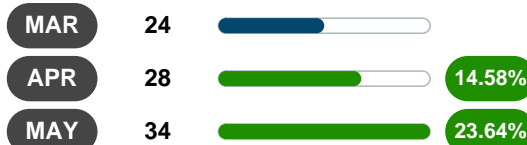


### 3 MONTHS

5 year MAY AVG = 21

High Mar 2023 53 Low Aug 2022 9

Median Days on Market to Sale this month at 34 above the 5 yr MAY average of 21



### MEDIAN DOM OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Median Days on Market to Sale by Price Range |            | %      | MDOM | 1-2 Beds | 3 Beds | 4 Beds | 5+ Beds |
|--|------------|--------|------|----------|--------|--------|---------|
| \$0 and less   | 0          | 0.00%  | 91   | 0        | 0      | 0      | 0       |
| \$1-\$20,000   | 14         | 17.95% | 21   | 21       | 29     | 21     | 0       |
| \$20,001-\$50,000  | 16         | 20.51% | 37   | 59       | 0      | 15     | 0       |
| \$50,001-\$180,000   | 17         | 21.79% | 28   | 41       | 9      | 0      | 52      |
| \$180,001-\$260,000  | 14         | 17.95% | 31   | 0        | 26     | 43     | 0       |
| \$260,001-\$330,000  | 9          | 11.54% | 143  | 0        | 162    | 15     | 0       |
| \$330,001 and up   | 8          | 10.26% | 71   | 100      | 58     | 78     | 166     |
| Median Closed DOM  | 34         |        |      | 32       | 42     | 20     | 109     |
| Total Closed Units   | 78         | 100%   | 34.0 | 36       | 30     | 10     | 2       |
| Total Closed Volume  | 12,677,215 |        |      | 2.18M    | 6.77M  | 2.86M  | 870.00K |

# May 2024



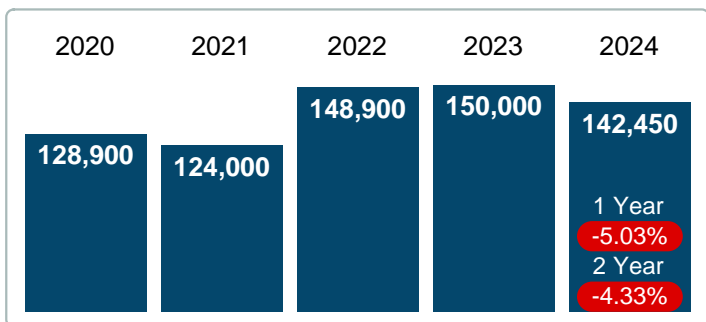
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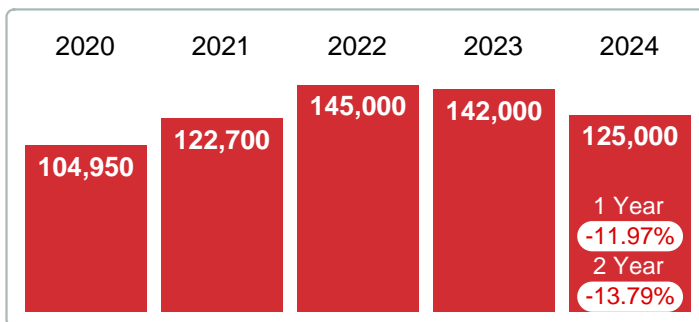
## MEDIAN LIST PRICE AT CLOSING

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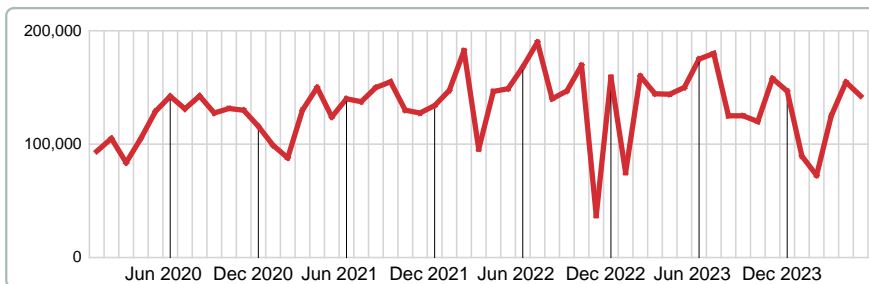
### MAY



### YEAR TO DATE (YTD)



### 5 YEAR MARKET ACTIVITY TRENDS

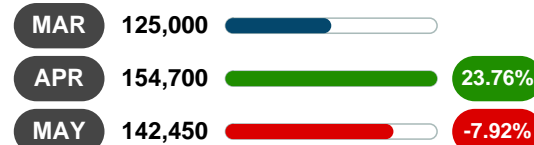


### 3 MONTHS

5 year MAY AVG = 138,850

High Jul 2022 189,900 Low Nov 2022 37,000

Median List Price at Closing this month at **142,450**  
above the 5 yr MAY average of **138,850**



### MEDIAN LIST PRICE OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Median List Price at Closing by Price Range |    | %      | MLPrice    | 1-2 Beds | 3 Beds  | 4 Beds  | 5+ Beds |
|---|----|--------|------------|----------|---------|---------|---------|
| \$0 and less  | 0  | 0.00%  | 71         | 0        | 0       | 0       | 0       |
| \$1-\$20,000  | 14 | 17.95% | 925        | 925      | 1,213   | 1,400   | 0       |
| \$20,001-\$50,000   | 14 | 17.95% | 29,900     | 29,900   | 0       | 29,900  | 0       |
| \$50,001-\$180,000  | 18 | 23.08% | 117,000    | 92,900   | 136,000 | 0       | 159,900 |
| \$180,001-\$260,000   | 14 | 17.95% | 222,500    | 189,900  | 229,000 | 202,500 | 0       |
| \$260,001-\$330,000   | 9  | 11.54% | 284,000    | 0        | 275,000 | 297,000 | 0       |
| \$330,001 and up  | 9  | 11.54% | 575,900    | 479,950  | 439,450 | 664,500 | 739,900 |
| Median List Price   |    |        | 142,450    | 29,900   | 227,500 | 279,500 | 449,900 |
| Total Closed Units  |    | 100%   | 142,450    | 36       | 30      | 10      | 2       |
| Total Closed Volume   |    |        | 13,466,449 | 2.55M    | 7.06M   | 2.96M   | 899.80K |



# May 2024



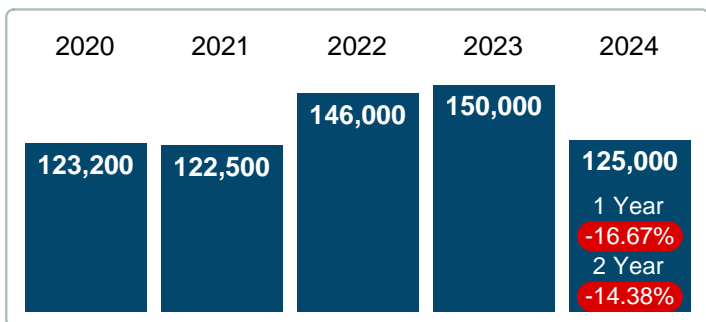
Area Delimited by County Of Cherokee



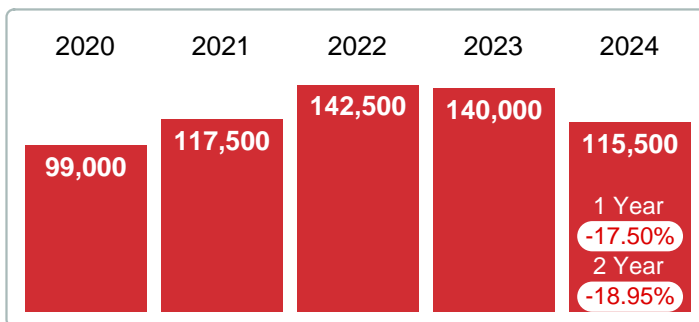
## MEDIAN SOLD PRICE AT CLOSING

Report produced on Jun 11, 2024 for MLS Technology Inc.

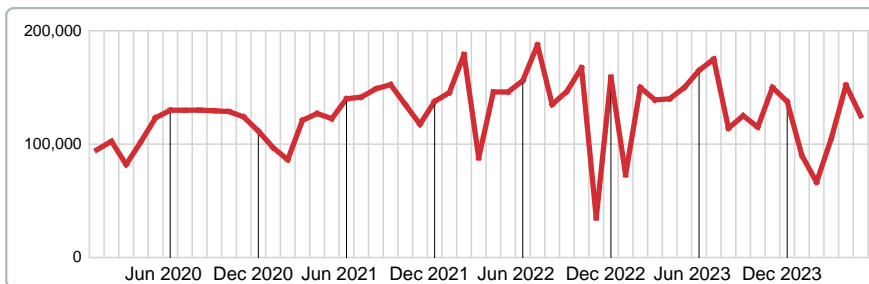
### MAY



### YEAR TO DATE (YTD)

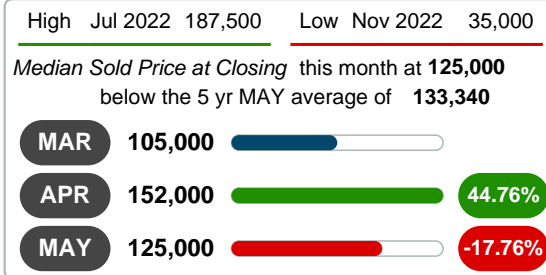


### 5 YEAR MARKET ACTIVITY TRENDS



### 3 MONTHS

5 year MAY AVG = 133,340



### MEDIAN SOLD PRICE OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Median Sold Price at Closing by Price Range |    | %      | M Sale     | 1-2 Beds | 3 Beds  | 4 Beds  | 5+ Beds |
|---|----|--------|------------|----------|---------|---------|---------|
| \$0 and less  | 0  | 0.00%  | 575,900    | 0        | 0       | 0       | 0       |
| \$1-\$20,000  | 14 | 17.95% | 925        | 925      | 1,213   | 1,400   | 0       |
| \$20,001-\$50,000   | 16 | 20.51% | 28,500     | 27,000   | 0       | 30,323  | 0       |
| \$50,001-\$180,000  | 17 | 21.79% | 120,000    | 111,000  | 132,500 | 0       | 145,000 |
| \$180,001-\$260,000   | 14 | 17.95% | 230,450    | 0        | 230,900 | 200,000 | 0       |
| \$260,001-\$330,000   | 9  | 11.54% | 279,000    | 0        | 278,500 | 308,000 | 0       |
| \$330,001 and up  | 8  | 10.26% | 553,750    | 410,000  | 490,000 | 633,750 | 725,000 |
| Median Sold Price   |    |        | 125,000    | 27,000   | 230,450 | 269,100 | 435,000 |
| Total Closed Units  |    | 100%   | 78         | 36       | 30      | 10      | 2       |
| Total Closed Volume   |    |        | 12,677,215 | 2.18M    | 6.77M   | 2.86M   | 870.00K |

# May 2024



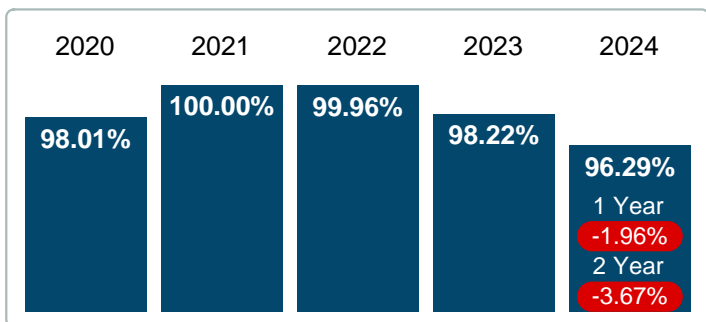
Area Delimited by County Of Cherokee



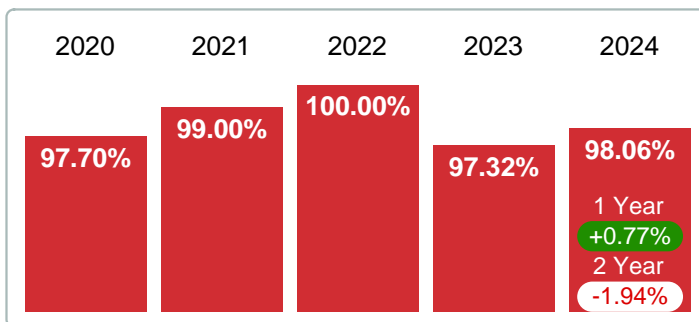
## MEDIAN PERCENT OF SELLING PRICE TO LISTING PRICE

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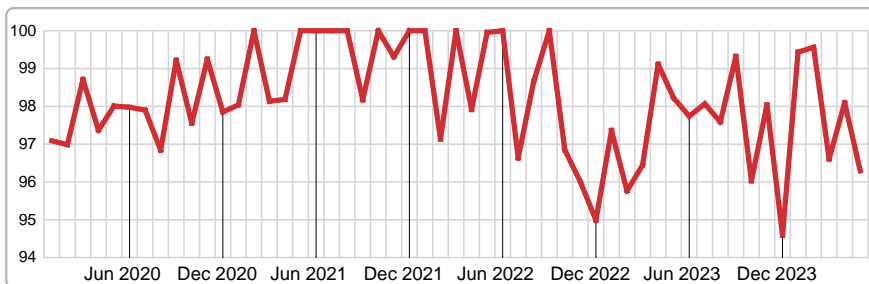
### MAY



### YEAR TO DATE (YTD)



### 5 YEAR MARKET ACTIVITY TRENDS

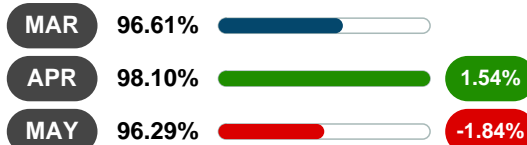


### 3 MONTHS

5 year MAY AVG = 98.50%

High Sep 2022 100.00% Low Dec 2023 94.59%

Median Sold/List Ratio this month at **96.29%**  
below the 5 yr MAY average of **98.50%**



## MEDIAN SOLD/LIST RATIO OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Sold/List Ratio by Price Range |    | %          | M S/L%   | 1-2 Beds | 3 Beds  | 4 Beds  | 5+ Beds |
|--|----|------------|----------|----------|---------|---------|---------|
| \$0 and less                                   | 0  | 0.00%      | 53.7500% | 0.00%    | 0.00%   | 0.00%   | 0.00%   |
| \$1-\$20,000                                   | 14 | 17.95%     | 100.00%  | 100.00%  | 100.00% | 100.00% | 0.00%   |
| \$20,001-\$50,000                              | 16 | 20.51%     | 90.30%   | 90.30%   | 0.00%   | 101.41% | 0.00%   |
| \$50,001-\$180,000                             | 17 | 21.79%     | 90.91%   | 92.47%   | 92.36%  | 0.00%   | 90.68%  |
| \$180,001-\$260,000                            | 14 | 17.95%     | 98.81%   | 0.00%    | 98.85%  | 96.30%  | 0.00%   |
| \$260,001-\$330,000                            | 9  | 11.54%     | 100.00%  | 0.00%    | 99.45%  | 100.00% | 0.00%   |
| \$330,001 and up                               | 8  | 10.26%     | 92.46%   | 86.38%   | 92.63%  | 95.39%  | 97.99%  |
| Median Sold/List Ratio                         |    | 96.29%     |          | 90.30%   | 98.81%  | 99.24%  | 94.33%  |
| Total Closed Units                             |    | 78         | 100%     | 36       | 30      | 10      | 2       |
| Total Closed Volume                            |    | 12,677,215 |          | 2.18M    | 6.77M   | 2.86M   | 870.00K |

# May 2024

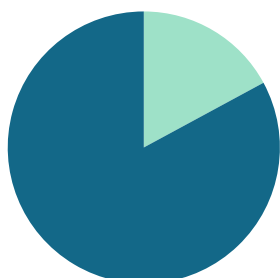
Area Delimited by County Of Cherokee



## MARKET SUMMARY

Report produced on Jun 11, 2024 for MLS Technology Inc.

### INVENTORY

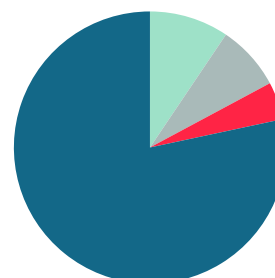


**Inventory**  
 New Listings  
**130 = 17.11%**  
 Start Inventory  
**630**  
 Total Inventory Units  
**760**  
 Volume  
**\$165,824,312**

### Market Activity

Closed Sales  
**78 = 9.43%**  
 Pending Sales  
**64 = 7.74%**  
 Other Off Market  
**37 = 4.47%**  
 Active Inventory  
**648 = 78.36%**

### MARKET ACTIVITY



| Compared Metrics                              | May     |         |         | Year to Date |         |         |
|---|---------|---------|---------|--------------|---------|---------|
|   | 2023    | 2024    | +/-%    | 2023         | 2024    | +/-%    |
| Closed Sales                                  | 63      | 78      | 23.81%  | 266          | 280     | 5.26%   |
| Pending Sales                                 | 53      | 64      | 20.75%  | 254          | 297     | 16.93%  |
| New Listings                                  | 119     | 130     | 9.24%   | 547          | 641     | 17.18%  |
| Median List Price                             | 150,000 | 142,450 | -5.03%  | 142,000      | 125,000 | -11.97% |
| Median Sale Price                             | 150,000 | 125,000 | -16.67% | 140,000      | 115,500 | -17.50% |
| Median Percent of Selling Price to List Price | 98.22%  | 96.29%  | -1.96%  | 97.32%       | 98.06%  | 0.77%   |
| Median Days on Market to Sale                 | 12.00   | 34.00   | 183.33% | 27.50        | 30.00   | 9.09%   |
| Monthly Inventory                             | 610     | 648     | 6.23%   | 610          | 648     | 6.23%   |
| Months Supply of Inventory                    | 10.11   | 10.85   | 7.27%   | 10.11        | 10.85   | 7.27%   |

**Absorption:** Last 12 months, an Average of **60** Sales/Month

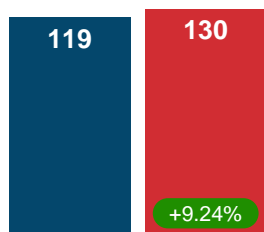
**Inventory on May 31, 2024 = 648**

**2023 2024**

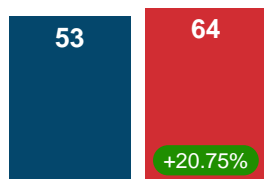
### MAY MARKET

### MEDIAN PRICES

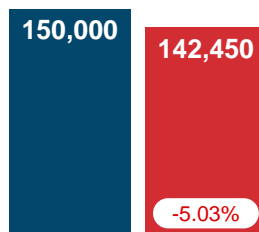
#### New Listings



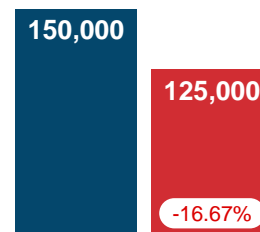
#### Pending Listings



#### List Price



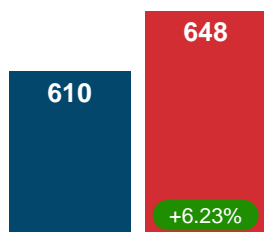
#### Sale Price



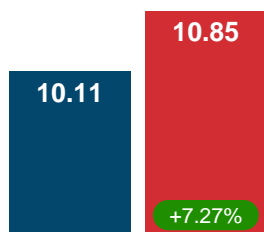
### INVENTORY

### MEDIAN SOLD/LIST RATIO & DOM

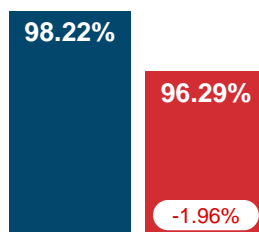
#### Active Inventory



#### Monthly Supply of Inventory



#### Sale/List Ratio



#### Days on Market

