

Area Delimited by County Of Wagoner - Residential Property Type



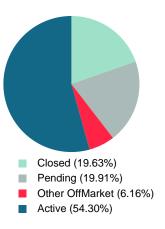
Last update: Sep 11, 2024

#### MONTHLY INVENTORY ANALYSIS

Report produced on Sep 11, 2024 for MLS Technology Inc.

Compared	August					
Metrics	2023	2024	+/-%			
Closed Listings	128	137	7.03%			
Pending Listings	104	139	33.65%			
New Listings	155	185	19.35%			
Median List Price	261,700	299,000	14.25%			
Median Sale Price	255,000	294,881	15.64%			
Median Percent of Selling Price to List Price	100.00%	100.00%	0.00%			
Median Days on Market to Sale	10.50	24.00	128.57%			
End of Month Inventory	279	379	35.84%			
Months Supply of Inventory	2.50	3.36	34.54%			

**Absorption:** Last 12 months, an Average of **113** Sales/Month **Active Inventory** as of August 31, 2024 = **379** 



# **Analysis Wrap-Up**

# Months Supply of Inventory (MSI) Increases

The total housing inventory at the end of August 2024 rose **35.84%** to 379 existing homes available for sale. Over the last 12 months this area has had an average of 113 closed sales per month. This represents an unsold inventory index of **3.36** MSI for this period.

#### Median Sale Price Going Up

According to the preliminary trends, this market area has experienced some upward momentum with the increase of Median Price this month. Prices went up **15.64%** in August 2024 to \$294,881 versus the previous year at \$255,000.

# Median Days on Market Lengthens

The median number of **24.00** days that homes spent on the market before selling increased by 13.50 days or **128.57%** in August 2024 compared to last year's same month at **10.50** DOM.

# Sales Success for August 2024 is Positive

Overall, with Median Prices going up and Days on Market increasing, the Listed versus Closed Ratio finished weak this month.

There were 185 New Listings in August 2024, up **19.35%** from last year at 155. Furthermore, there were 137 Closed Listings this month versus last year at 128, a **7.03%** increase.

Closed versus Listed trends yielded a **74.1%** ratio, down from previous year's, August 2023, at **82.6%**, a **10.33%** downswing. This will certainly create pressure on an increasing Monthï $\dot{\epsilon}$ 's Supply of Inventory (MSI) in the months to come.

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# **Real Estate is Local**

# Consumers Should Consult with a REALTOR®

Buying or selling real estate, for a majority of consumers, is one of the most important decisions they will make. Choosing a real estate professional continues to be a vital part of this process.

# Identify a Professional to Manage the Procedure

REALTORS® are well-informed about critical factors that affect your specific market area - such as changes in market conditions, consumer attitudes and interest rates.

# Are You Ready to Buy or Sell Real Estate?

Contact an experienced REALTOR®

MLS Technology Inc. -

Phone: 918-663-7500



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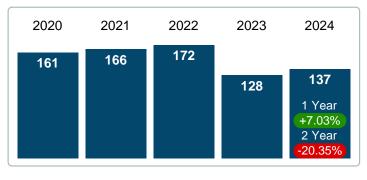


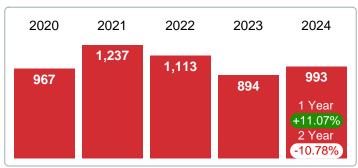
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# **CLOSED LISTINGS**

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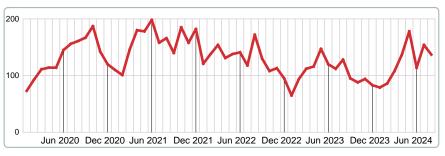


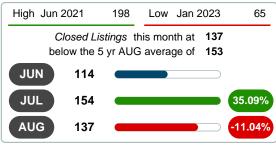
YEAR TO DATE (YTD)

# **5 YEAR MARKET ACTIVITY TRENDS**

# 3 MONTHS

5 year AUG AVG = 153





#### **CLOSED LISTINGS & BEDROOMS DISTRIBUTION BY PRICE**

D	Distribution of Closed Listings by Price Range	%	MDOM	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$175,000 and less	13	9.49%	11.0	6	6	1	0
\$175,001 \$225,000	12	8.76%	7.5	0	12	0	0
\$225,001 \$250,000	17	12.41%	37.0	0	13	4	0
\$250,001 \$325,000	44	32.12%	26.0	0	30	13	1
\$325,001 \$375,000	17	12.41%	40.0	0	9	8	0
\$375,001 \$550,000	20	14.60%	16.5	0	9	10	1
\$550,001 and up	14	10.22%	32.5	0	4	9	1
Total Closed U	Jnits 137			6	83	45	3
Total Closed \	Volume 45,723,326	100%	24.0	691.40K	25.05M	18.60M	1.39M
Median Close	d Price \$294,881			\$111,250	\$272,000	\$349,525	\$444,900

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# PENDING LISTINGS

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AUG

139

#### PENDING LISTINGS & BEDROOMS DISTRIBUTION BY PRICE

Jun 2020 Dec 2020 Jun 2021 Dec 2021 Jun 2022 Dec 2022 Jun 2023 Dec 2023 Jun 2024

Distribution of	Pending Listings by Price Range	%	MDOM	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$175,000 and less		9.35%	13.0	1	10	2	0
\$175,001 \$225,000		13.67%	12.0	0	19	0	0
\$225,001 \$250,000		12.95%	50.0	0	14	4	0
\$250,001 \$300,000		20.14%	35.0	0	22	6	0
\$300,001 \$375,000		20.86%	17.0	0	18	8	3
\$375,001 \$450,000		12.95%	56.0	0	8	8	2
\$450,001 and up		10.07%	36.5	1	4	6	3
Total Pending Units	139			2	95	34	8
Total Pending Volume	43,142,071	100%	29.0	659.50K	25.86M	12.44M	4.18M
Median Listing Price	\$288,500			\$329,750	\$269,000	\$341,575	\$429,450

Contact: MLS Technology Inc. Phone: 918-663-7500 Email: support@mlstechnology.com

1.46%



100

0

# August 2024

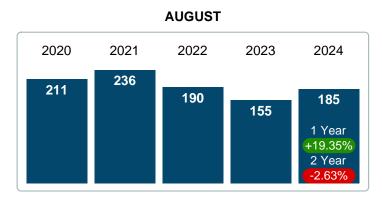
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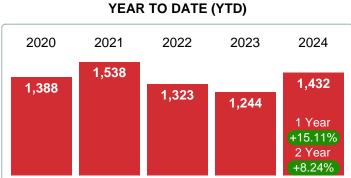


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# **NEW LISTINGS**

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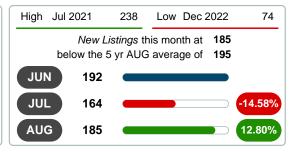


# 200

**5 YEAR MARKET ACTIVITY TRENDS** 

Jun 2020 Dec 2020 Jun 2021 Dec 2021 Jun 2022 Dec 2022 Jun 2023 Dec 2023 Jun 2024





#### **NEW LISTINGS & BEDROOMS DISTRIBUTION BY PRICE**

Distribution of New	Listings by Price Range	%
\$175,000 and less		10.81%
\$175,001 \$225,000		11.89%
\$225,001 \$250,000 <b>21</b>		11.35%
\$250,001 \$325,000		26.49%
\$325,001 \$425,000		17.30%
\$425,001 \$575,000		10.81%
\$575,001 and up		11.35%
Total New Listed Units	185	
Total New Listed Volume	65,453,877	100%
Median New Listed Listing Price	\$300,000	

1-2 Beds	3 Beds	4 Beds	5+ Beds
6	13	1	0
0	20	2	0
1	17	3	0
2	36	11	0
0	16	14	2
1	9	8	2
1	4	10	6
11	115	49	10
3.27M	34.60M	20.80M	6.79M
\$160,000	\$275,000	\$372,990	\$659,000



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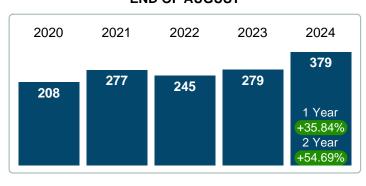


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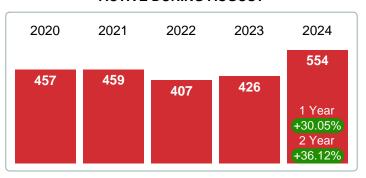
# **ACTIVE INVENTORY**

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# **END OF AUGUST**



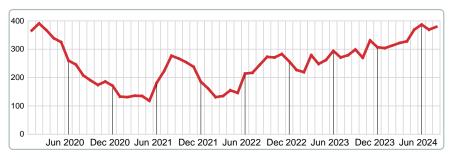
# **ACTIVE DURING AUGUST**

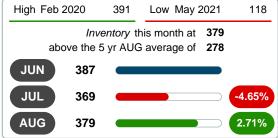


# **5 YEAR MARKET ACTIVITY TRENDS**









#### **INVENTORY & BEDROOMS DISTRIBUTION BY PRICE**

Distribution of Inventor	ory by Price Range	%	MDOM	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$200,000 and less		10.03%	66.0	12	21	5	0
\$200,001 \$250,000		12.93%	37.0	3	40	6	0
\$250,001 \$275,000		5.28%	48.0	0	16	4	0
\$275,001 \$375,000		33.51%	54.0	3	83	39	2
\$375,001 \$525,000 <b>61</b>		16.09%	51.0	2	28	27	4
\$525,001 \$675,000		10.82%	47.0	3	15	19	4
\$675,001 and up		11.35%	78.0	1	9	22	11
Total Active Inventory by Units	379			24	212	122	21
Total Active Inventory by Volume	159,766,460	100%	51.0	6.71M	75.22M	58.20M	19.63M
Median Active Inventory Listing Price	\$344,940			\$186,750	\$306,995	\$420,000	\$694,900

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Phone: 918-663-7500



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# MONTHS SUPPLY of INVENTORY (MSI)

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# **MSI FOR AUGUST**

# 2020 2021 2022 2023 2024 1.78 1.79 1.65 2.50 1 Year +34.54% 2 Year +103.29%

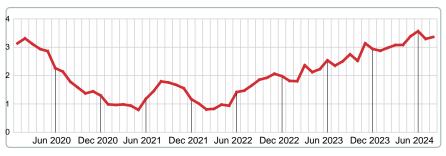
# **INDICATORS FOR AUGUST 2024**

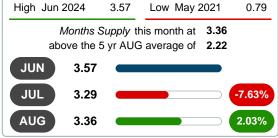


# **5 YEAR MARKET ACTIVITY TRENDS**

# DS 3 MONTHS







#### MONTHS SUPPLY & BEDROOMS DISTRIBUTION BY PRICE

Distribution of Active Inventor	ry by Price Range and MSI	%	MSI	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$200,000 and less		10.03%	1.90	2.36	1.67	2.31	0.00
\$200,001 \$250,000		12.93%	2.03	9.00	2.03	1.53	0.00
\$250,001 \$275,000		5.28%	2.16	0.00	2.67	1.41	0.00
\$275,001 \$375,000		33.51%	4.03	7.20	4.35	3.34	6.00
\$375,001 \$525,000 <b>61</b>		16.09%	3.49	24.00	3.73	3.21	2.67
\$525,001 \$675,000		10.82%	5.72	36.00	10.00	4.30	3.43
\$675,001 43 and up		11.35%	13.23	0.00	15.43	11.00	16.50
Market Supply of Inventory (MSI)	3.36	4000/	2.26	3.84	3.16	3.44	5.14
Total Active Inventory by Units	379	100%	3.36	24	212	122	21



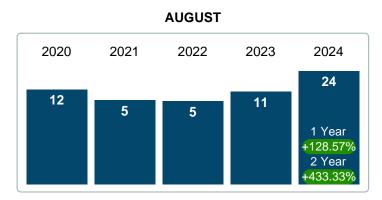
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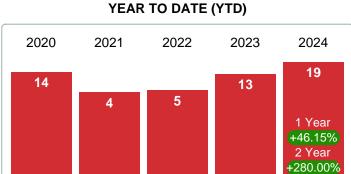


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# MEDIAN DAYS ON MARKET TO SALE

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3 MONTHS

# 40 30 20 10 0 Jun 2020 Dec 2020 Jun 2021 Dec 2021 Jun 2022 Dec 2022 Jun 2023 Dec 2023 Jun 2024

**5 YEAR MARKET ACTIVITY TRENDS** 



5 year AUG AVG = 11

#### MEDIAN DOM OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

Distribution of Median	n Days on Market to Sale by Price Range	%	MDOM	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$175,000 and less		9.49%	11	33	6	88	0
\$175,001 \$225,000		8.76%	8	0	8	0	0
\$225,001 \$250,000		12.41%	37	0	44	10	0
\$250,001 \$325,000		32.12%	26	0	23	37	21
\$325,001 \$375,000		12.41%	40	0	40	45	0
\$375,001 \$550,000		14.60%	17	0	14	23	44
\$550,001 and up		10.22%	33	0	35	45	8
Median Closed DOM	24			33	21	33	21
Total Closed Units	137	100%	24.0	6	83	45	3
Total Closed Volume	45,723,326			691.40K	25.05M	18.60M	1.39M



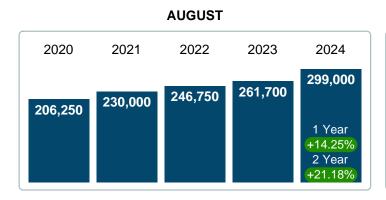
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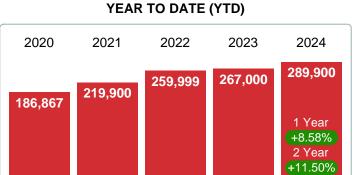


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# MEDIAN LIST PRICE AT CLOSING

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# 5 YEAR MARKET ACTIVITY TRENDS

# 3 MONTHS

5 year AUG AVG = 248,740





# MEDIAN LIST PRICE OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

Distribution of Media	an List Price at Closing by Price Range	%	MLPrice	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$175,000 and less		9.49%	130,000	117,200	135,000	130,000	0
\$175,001 \$225,000		7.30%	212,500	0	212,500	0	0
\$225,001 \$250,000		13.87%	236,515	0	235,875	246,803	0
\$250,001 \$325,000		30.66%	287,000	0	283,000	294,500	300,000
\$325,001 \$375,000		10.95%	350,000	0	358,322	343,249	0
\$375,001 \$550,000		17.52%	419,950	0	420,000	409,900	444,900
\$550,001 and up		10.22%	672,400	0	674,500	664,900	679,900
Median List Price	299,000			117,200	274,900	355,000	444,900
Total Closed Units	137	100%	299,000	6	83	45	3
Total Closed Volume	46,513,939			718.40K	25.47M	18.90M	1.42M



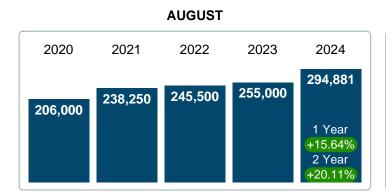
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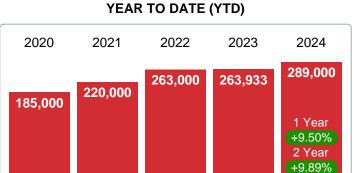


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# MEDIAN SOLD PRICE AT CLOSING

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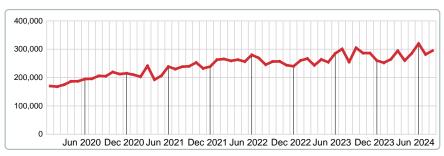




# **5 YEAR MARKET ACTIVITY TRENDS**

# 3 MONTHS

5 year AUG AVG = 247,926





#### MEDIAN SOLD PRICE OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

Distribution of Media	an Sold Price at Closing by Price Range	%	M Sale	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$175,000 and less		9.49%	120,000	111,250	138,078	110,000	0
\$175,001 \$225,000		8.76%	210,000	0	210,000	0	0
\$225,001 \$250,000		12.41%	238,605	0	237,815	244,303	0
\$250,001 \$325,000		32.12%	289,500	0	284,000	292,500	275,000
\$325,001 \$375,000		12.41%	350,000	0	360,000	346,387	0
\$375,001 \$550,000		14.60%	416,000	0	415,000	420,000	444,900
\$550,001 and up		10.22%	667,450	0	667,000	664,900	670,000
Median Sold Price	294,881			111,250	272,000	349,525	444,900
Total Closed Units	137	100%	294,881	6	83	45	3
Total Closed Volume	45,723,326			691.40K	25.05M	18.60M	1.39M



Contact: MLS Technology Inc.

# August 2024

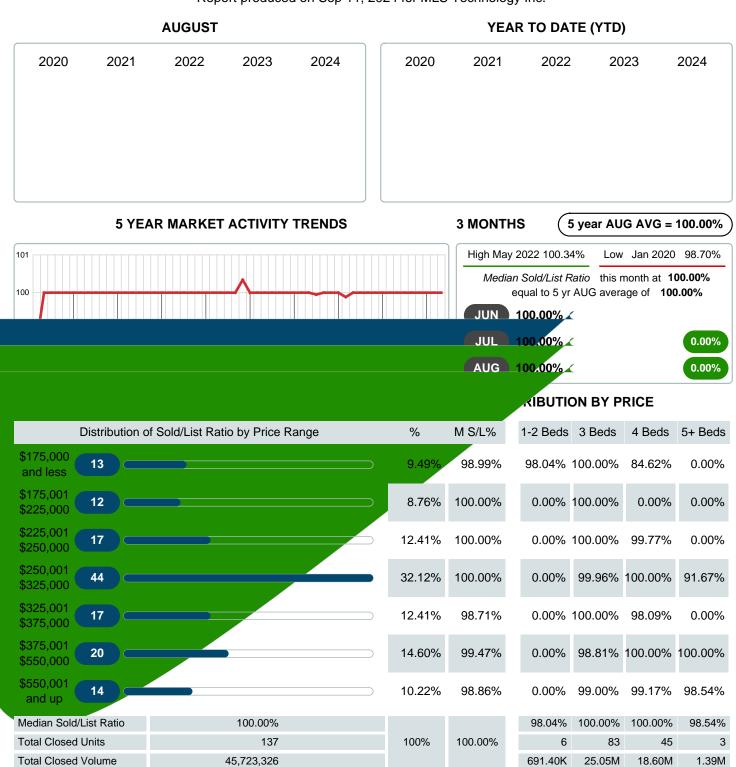
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# MEDIAN PERCENT OF SELLING PRICE TO LISTING PRICE

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Phone: 918-663-7500



Contact: MLS Technology Inc.

# August 2024

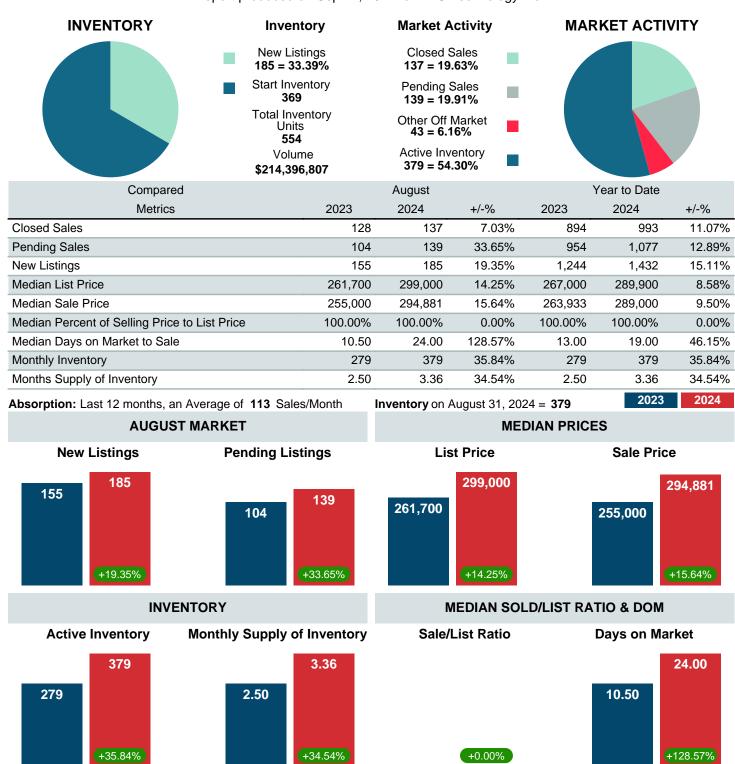
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#### MARKET SUMMARY

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