# **RE** DATUM

# March 2025

Area Delimited by County Of Creek - Residential Property Type



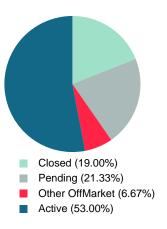
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## MONTHLY INVENTORY ANALYSIS

Report produced on Apr 11, 2025 for MLS Technology Inc.

Compared		March	
Metrics	2024	2025	+/-%
Closed Listings	79	57	-27.85%
Pending Listings	69	64	-7.25%
New Listings	102	89	-12.75%
Average List Price	233,688	284,947	21.93%
Average Sale Price	228,392	277,844	21.65%
Average Percent of Selling Price to List Price	97.86%	96.28%	-1.62%
Average Days on Market to Sale	39.11	57.77	47.70%
End of Month Inventory	125	159	27.20%
Months Supply of Inventory	2.01	2.67	32.89%

**Absorption:** Last 12 months, an Average of **60** Sales/Month **Active Inventory** as of March 31, 2025 = **159** 



# **Analysis Wrap-Up**

# Months Supply of Inventory (MSI) Increases

The total housing inventory at the end of March 2025 rose **27.20%** to 159 existing homes available for sale. Over the last 12 months this area has had an average of 60 closed sales per month. This represents an unsold inventory index of **2.67** MSI for this period.

# Average Sale Price Going Up

According to the preliminary trends, this market area has experienced some upward momentum with the increase of Average Price this month. Prices went up **21.65%** in March 2025 to \$277,844 versus the previous year at \$228,392.

#### **Average Days on Market Lengthens**

The average number of **57.77** days that homes spent on the market before selling increased by 18.66 days or **47.70%** in March 2025 compared to last year's same month at **39.11** DOM.

# Sales Success for March 2025 is Positive

Overall, with Average Prices going up and Days on Market increasing, the Listed versus Closed Ratio finished weak this month.

There were 89 New Listings in March 2025, down **12.75%** from last year at 102. Furthermore, there were 57 Closed Listings this month versus last year at 79, a **-27.85%** decrease.

Closed versus Listed trends yielded a **64.0%** ratio, down from previous year's, March 2024, at **77.5%**, a **17.31%** downswing. This will certainly create pressure on an increasing Monthï¿ $\frac{1}{2}$ s Supply of Inventory (MSI) in the months to come.

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# Real Estate is Local

# Consumers Should Consult with a REALTOR®

Buying or selling real estate, for a majority of consumers, is one of the most important decisions they will make. Choosing a real estate professional continues to be a vital part of this process.

### Identify a Professional to Manage the Procedure

REALTORS® are well-informed about critical factors that affect your specific market area - such as changes in market conditions, consumer attitudes and interest rates.

# Are You Ready to Buy or Sell Real Estate?

Contact an experienced REALTOR®

MLS Technology Inc. -

Phone: 918-663-7500



2021

75

2022

95

Area Delimited by County Of Creek - Residential Property Type



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# **CLOSED LISTINGS**

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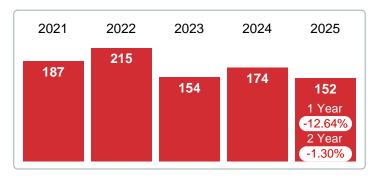
1 Year

2 Year

# MARCH

# 2023 2024 2025 **79 56 57**

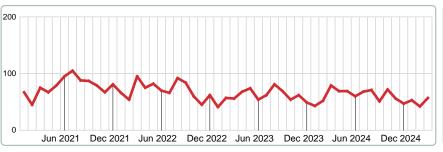
# YEAR TO DATE (YTD)

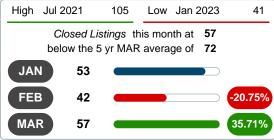


# **5 YEAR MARKET ACTIVITY TRENDS**



5 year MAR AVG = 72





# **CLOSED LISTINGS & BEDROOMS DISTRIBUTION BY PRICE**

	Distribution of Closed Listings by Price Range	%	AVDOM	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$75,000 and less	5	8.77	% 33.8	3 2	3	0	0
\$75,001 \$150,000	8	14.04	% 63.5	5 2	5	1	0
\$150,001 \$175,000	6	10.53	% 36.3	3 1	4	1	0
\$175,001 \$225,000	12	21.05	% 71.8	1	9	1	1
\$225,001 \$275,000	8	14.04	% 56.4	0	8	0	0
\$275,001 \$425,000	12	21.05	% 39.8	0	8	4	0
\$425,001 and up	6	10.53	% 101.5	0	3	3	0
Total Closed	Units 57			6	40	10	1
Total Closed	Volume 15,837,100	100%	57.8	654.00K	11.01M	3.96M	210.00K
Average Clo	sed Price \$277,844			\$109,000	\$275,260	\$396,270	\$210,000

Contact: MLS Technology Inc.

Phone: 918-663-7500



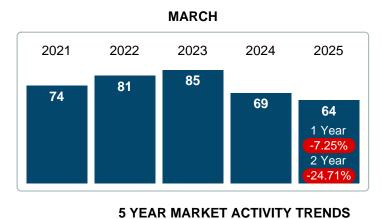
Area Delimited by County Of Creek - Residential Property Type

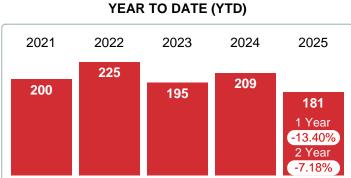


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# PENDING LISTINGS

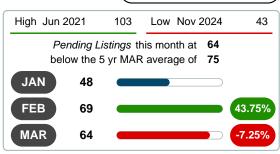
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**3 MONTHS** 

# Jun 2021 Dec 2021 Jun 2022 Dec 2022 Jun 2023 Dec 2023 Jun 2024 Dec 2024



5 year MAR AVG = 75

### PENDING LISTINGS & BEDROOMS DISTRIBUTION BY PRICE

Distribution of	Pending Listings by Price Range		%	AVDOM	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$100,000 and less 6		)	9.38%	39.2	3	3	0	0
\$100,001 \$150,000 <b>5</b>			7.81%	20.4	2	3	0	0
\$150,001 \$175,000		) 1	4.06%	33.0	0	9	0	0
\$175,001 \$225,000		2	25.00%	37.4	0	13	3	0
\$225,001 \$275,000		<b>1</b>	8.75%	60.1	1	9	2	0
\$275,001 \$400,000		<b>1</b>	4.06%	25.7	0	5	3	1
\$400,001 <b>7</b> and up		) 1	0.94%	52.1	0	1	5	1
Total Pending Units	64				6	43	13	2
Total Pending Volume	15,586,020		100%	20.1	739.80K	9.31M	4.75M	785.00K
Average Listing Price	\$218,114				\$123,300	\$216,510	\$365,485	\$392,500



Area Delimited by County Of Creek - Residential Property Type

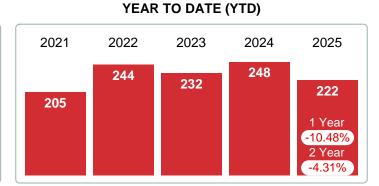


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# **NEW LISTINGS**

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# MARCH 2021 2022 2023 2024 2025 110 97 102 89 1 Year -12.75% 2 Year -8.25%



**3 MONTHS** 

MAR

Dec 2024

89

# 100

Dec 2021 Jun 2022 Dec 2022 Jun 2023 Dec 2023 Jun 2024

**5 YEAR MARKET ACTIVITY TRENDS** 

# High Jun 2021 125 Low Feb 2021 45 \*\*New Listings\*\* this month at 89 below the 5 yr MAR average of 96 JAN 67 FEB 66 -1.49%

5 year MAR AVG = 96

34.85%

### **NEW LISTINGS & BEDROOMS DISTRIBUTION BY PRICE**

Distribution of New	Listings by Price Ra	nge	%
\$125,000 and less			8.99%
\$125,001 \$150,000 <b>5</b>			5.62%
\$150,001 \$200,000			19.10%
\$200,001 \$250,000			24.72%
\$250,001 \$350,000			20.22%
\$350,001 \$525,000			11.24%
\$525,001 g and up			10.11%
Total New Listed Units	89		
Total New Listed Volume	26,401,783		100%
Average New Listed Listing Price	\$325,750		

1-2 Beds	3 Beds	4 Beds	5+ Beds
3	4	1	0
3	2	0	0
2	15	0	0
1	13	8	0
0	14	3	1
0	5	4	1
0	2	6	1
9	55	22	3
1.32M	13.40M	10.10M	1.59M
\$146,400	\$243,582	\$458,986	\$529,833

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Phone: 918-663-7500



Area Delimited by County Of Creek - Residential Property Type



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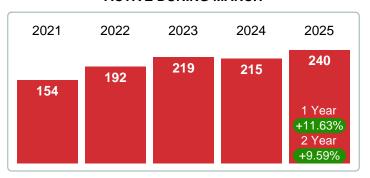
# **ACTIVE INVENTORY**

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# END OF MARCH

# 2021 2022 2023 2024 2025 72 100 125 125 1 Year +27.20% 2 Year +27.20%

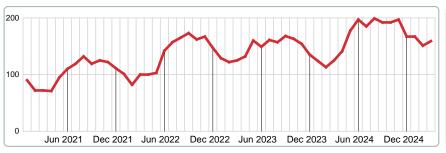
# **ACTIVE DURING MARCH**

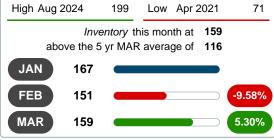


# **5 YEAR MARKET ACTIVITY TRENDS**









### **INVENTORY & BEDROOMS DISTRIBUTION BY PRICE**

Distribution of Invento	ory by Price Range	%	AVDOM	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$125,000 and less		8.18%	112.5	4	8	1	0
\$125,001 \$175,000		9.43%	31.7	4	9	2	0
\$175,001 \$225,000 <b>27</b>		16.98%	100.4	4	15	7	1
\$225,001 \$350,000		27.67%	66.1	0	35	7	2
\$350,001 \$450,000		13.84%	87.3	0	13	8	1
\$450,001 \$750,000		13.21%	84.9	0	5	13	3
\$750,001 and up		10.69%	112.6	2	2	6	7
Total Active Inventory by Units	159			14	87	44	14
Total Active Inventory by Volume	68,566,793	100%	82.9	3.31M	27.43M	25.19M	12.64M
Average Active Inventory Listing Price	\$431,238			\$236,486	\$315,262	\$572,505	\$902,714

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Area Delimited by County Of Creek - Residential Property Type



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# MONTHS SUPPLY of INVENTORY (MSI)

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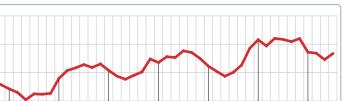
# **MSI FOR MARCH**

# 2021 2022 2023 2024 2025 1.01 1.25 2.01 2.01 1 Year +32.89% 2 Year +40.54%

# **INDICATORS FOR MARCH 2025**



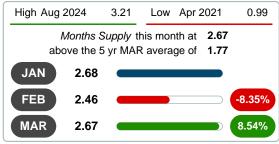
# **5 YEAR MARKET ACTIVITY TRENDS**



Dec 2023 Jun 2024

Jun 2023

# 3 MONTHS (5 year MAR AVG = 1.77



### MONTHS SUPPLY & BEDROOMS DISTRIBUTION BY PRICE

Dec 2022

Jun 2022

Dec 2021

Distribution of Active Inventor	ry by Price Range and MSI	%	MSI	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$125,000 and less		8.18%	1.44	1.07	1.75	1.71	0.00
\$125,001 \$175,000		9.43%	1.33	1.23	1.20	4.00	0.00
\$175,001 \$225,000		16.98%	2.04	4.80	1.48	3.36	6.00
\$225,001 \$350,000		27.67%	2.59	0.00	3.36	1.45	1.85
\$350,001 \$450,000		13.84%	6.60	0.00	7.80	6.40	6.00
\$450,001 \$750,000		13.21%	5.25	0.00	3.53	7.43	4.00
\$750,001 and up		10.69%	9.71	24.00	3.43	9.00	16.80
Market Supply of Inventory (MSI)	2.67	1000/	2.67	1.57	2.39	3.77	5.25
Total Active Inventory by Units	159	100%	2.67	14	87	44	14



40

30

20

10 0

Dec 2021

Jun 2021

Area Delimited by County Of Creek - Residential Property Type



2025

48

1 Year

+34.33%

2 Year +31.66%

above the 5 yr MAR average of 38

49

36

58

JAN

**FEB** 

MAR

11

26.62%

62.30%

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# AVERAGE DAYS ON MARKET TO SALE

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#### **MARCH** YEAR TO DATE (YTD) 2021 2022 2023 2024 2025 2021 2022 2023 2024 58 37 36 39 33 36 30 27 24 1 Year +47.70% 2 Year +59.06% 3 MONTHS 5 year MAR AVG = 38 **5 YEAR MARKET ACTIVITY TRENDS** High Mar 2025 Low Apr 2022 60 50 Average Days on Market to Sale this month at 58

Jun 2022 Dec 2022 Jun 2023 Dec 2023 Jun 2024



Dec 2024



Phone: 918-663-7500 Email: support@mlstechnology.com Contact: MLS Technology Inc.



Area Delimited by County Of Creek - Residential Property Type

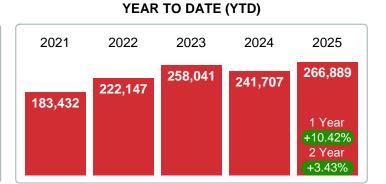


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# **AVERAGE LIST PRICE AT CLOSING**

Report produced on Apr 11, 2025 for MLS Technology Inc.

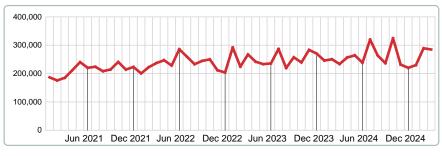
# MARCH 2021 2022 2023 2024 2025 284,947 185,077 236,977 233,688 1 Year +21.93% 2 Year +6.57%



# **5 YEAR MARKET ACTIVITY TRENDS**

# 3 MONTHS

5 year MAR AVG = 241,615





# AVERAGE LIST PRICE OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

Distribution of Avera	age List Price at Closing by Price Range		%	AVLPrice	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$75,000 and less		$\supset$	7.02%	60,625	66,250	63,333	0	0
\$75,001 \$150,000			19.30%	129,209	122,250	131,580	149,900	0
\$150,001 \$175,000			7.02%	168,625	169,500	163,500	140,000	0
\$175,001 \$225,000		•	24.56%	208,336	200,000	205,256	221,900	210,000
\$225,001 \$275,000			10.53%	248,967	0	241,413	0	0
\$275,001 \$425,000			21.05%	326,683	0	324,725	330,600	0
\$425,001 and up		$\supset$	10.53%	928,833	01	,083,000	774,667	0
Average List Price	284,947				124,417	278,182	415,820	210,000
Total Closed Units	57		100%	284,947	6	40	10	1
Total Closed Volume	16,241,998				746.50K	11.13M	4.16M	210.00K



Area Delimited by County Of Creek - Residential Property Type

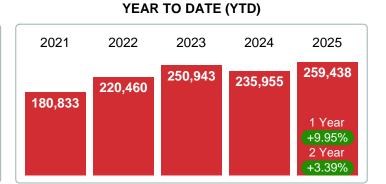


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# AVERAGE SOLD PRICE AT CLOSING

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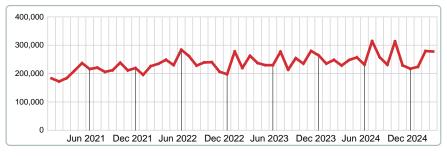
# MARCH 2021 2022 2023 2024 2025 234,581 262,749 228,392 1 Year +21.65% 2 Year +5.74%



# **5 YEAR MARKET ACTIVITY TRENDS**

# 3 MONTHS

5 year MAR AVG = 237,527





# AVERAGE SOLD PRICE OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

Distribution of Avera	ge Sold Price at Closing by Price Range		%	AV Sale	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$75,000 and less 5		$\supset$	8.77%	45,500	36,250	51,667	0	0
\$75,001 \$150,000			14.04%	124,813	110,750	125,400	150,000	0
\$150,001 \$175,000		$\supset$	10.53%	164,833	160,000	169,000	153,000	0
\$175,001 \$225,000		•	21.05%	203,367	200,000	200,944	221,900	210,000
\$225,001 \$275,000		$\supset$	14.04%	242,563	0	242,563	0	0
\$275,001 \$425,000		•	21.05%	320,358	0	319,300	322,475	0
\$425,001 and up		$\supset$	10.53%	899,483	01	,083,000	715,967	0
Average Sold Price	277,844				109,000	275,260	396,270	210,000
Total Closed Units	57		100%	277,844	6	40	10	1
Total Closed Volume	15,837,100				654.00K	11.01M	3.96M	210.00K



Area Delimited by County Of Creek - Residential Property Type

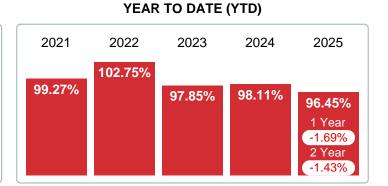


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# AVERAGE PERCENT OF SELLING PRICE TO LISTING PRICE

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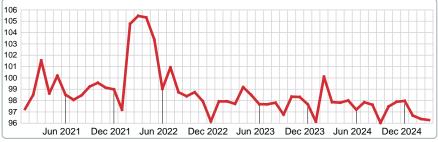
# MARCH 2021 2022 2023 2024 2025 101.54% 97.71% 97.86% 96.28% 1 Year -1.62% 2 Year -1.46%

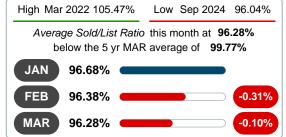


# **5 YEAR MARKET ACTIVITY TRENDS**

# 3 MONTHS

5 year MAR AVG = 99.77%





# AVERAGE SOLD/LIST RATIO OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

Distribution of	of Sold/List Ratio by Price Range	%	AV S/L%	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$75,000 and less 5		8.77%	72.74%	58.10%	82.50%	0.00%	0.00%
\$75,001 \$150,000		14.04%	94.56%	89.79%	95.37%	100.07%	0.00%
\$150,001 \$175,000		10.53%	103.02%	94.40%	103.61%	109.29%	0.00%
\$175,001 \$225,000		21.05%	98.52%	100.00%	98.03%	100.00%	100.00%
\$225,001 \$275,000		14.04%	100.69%	0.00%	100.69%	0.00%	0.00%
\$275,001 \$425,000		21.05%	98.06%	0.00%	98.46%	97.27%	0.00%
\$425,001 and up		10.53%	97.55%	0.00%	100.00%	95.11%	0.00%
Average Sold/List Ratio	96.30%			81.70%	97.86%	98.38%	100.00%
Total Closed Units	57	100%	96.30%	6	40	10	1
Total Closed Volume	15,837,100			654.00K	11.01M	3.96M	210.00K



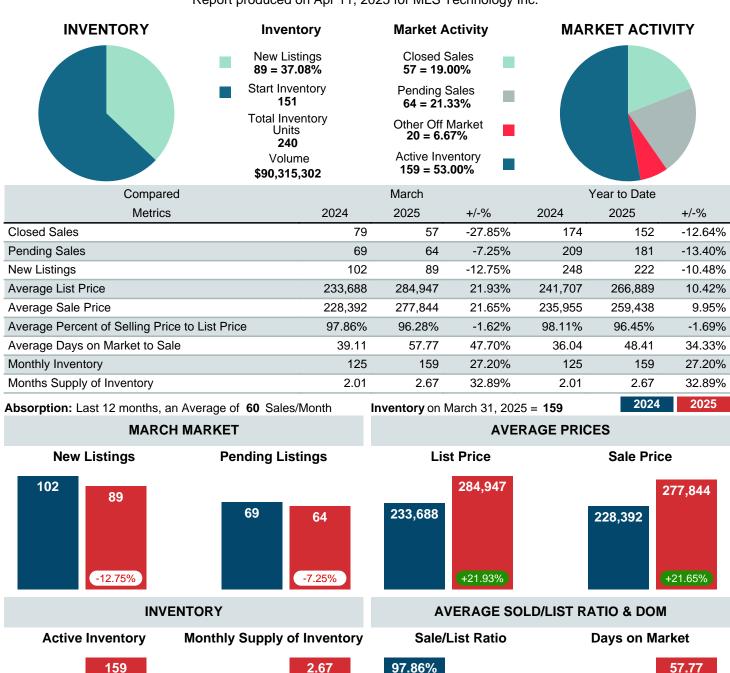


Area Delimited by County Of Creek - Residential Property Type



## MARKET SUMMARY

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# Active Inventory Monthly Supply of Inventory Sale/List Ratio Days on Market 159 2.67 97.86% 96.28% 39.11 +27.20%