

Area Delimited by Counties Atoka, Bryan, Choctaw, Marshall - Residential Property Type



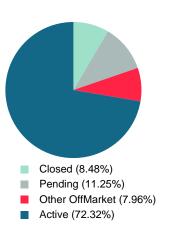
Last update: Apr 11, 2025

MONTHLY INVENTORY ANALYSIS

Report produced on Apr 11, 2025 for MLS Technology Inc.

| Compared | Compared March | | | | | |
|---|----------------|---------|---------|--|--|--|
| Metrics | 2024 | +/-% | | | | |
| Closed Listings | 57 | 49 | -14.04% | | | |
| Pending Listings | 58 | 65 | 12.07% | | | |
| New Listings | 88 | 146 | 65.91% | | | |
| Median List Price | 259,000 | 250,000 | -3.47% | | | |
| Median Sale Price | 246,000 | 245,000 | -0.41% | | | |
| Median Percent of Selling Price to List Price | 97.03% | 96.85% | -0.19% | | | |
| Median Days on Market to Sale | 21.00 | 24.00 | 14.29% | | | |
| End of Month Inventory | 325 | 418 | 28.62% | | | |
| Months Supply of Inventory | 5.16 | 6.62 | 28.28% | | | |

Absorption: Last 12 months, an Average of **63** Sales/Month **Active Inventory** as of March 31, 2025 = **418**



Analysis Wrap-Up

Months Supply of Inventory (MSI) Increases

The total housing inventory at the end of March 2025 rose **28.62%** to 418 existing homes available for sale. Over the last 12 months this area has had an average of 63 closed sales per month. This represents an unsold inventory index of **6.62** MSI for this period.

Median Sale Price Falling

According to the preliminary trends, this market area has experienced some downward momentum with the decline of Median Price this month. Prices dipped **0.41%** in March 2025 to \$245,000 versus the previous year at \$246,000.

Median Days on Market Lengthens

The median number of **24.00** days that homes spent on the market before selling increased by 3.00 days or **14.29%** in March 2025 compared to last year's same month at **21.00** DOM.

Sales Success for March 2025 is Positive

Overall, with Median Prices falling and Days on Market increasing, the Listed versus Closed Ratio finished weak this month.

There were 146 New Listings in March 2025, up **65.91%** from last year at 88. Furthermore, there were 49 Closed Listings this month versus last year at 57, a **-14.04%** decrease.

Closed versus Listed trends yielded a **33.6%** ratio, down from previous year's, March 2024, at **64.8%**, a **48.19%** downswing. This will certainly create pressure on an increasing Monthï $\dot{\epsilon}$'s Supply of Inventory (MSI) in the months to come.

What's in this Issue

| Closed Listings | 2 |
|---|----|
| Pending Listings | 3 |
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| Inventory | 5 |
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| Median Sale Price at Closing | 9 |
| Median Percent of Selling Price to List Price | 10 |
| Market Summary | 11 |

Real Estate is Local

Consumers Should Consult with a REALTOR®

Buying or selling real estate, for a majority of consumers, is one of the most important decisions they will make. Choosing a real estate professional continues to be a vital part of this process.

Identify a Professional to Manage the Procedure

REALTORS® are well-informed about critical factors that affect your specific market area - such as changes in market conditions, consumer attitudes and interest rates.

Are You Ready to Buy or Sell Real Estate?

Contact an experienced REALTOR®

MLS Technology Inc. -

Phone: 918-663-7500



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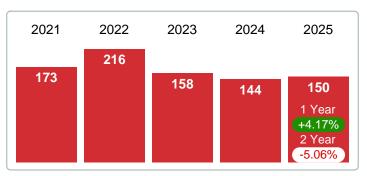
CLOSED LISTINGS

Report produced on Apr 11, 2025 for MLS Technology Inc.

2021 2022 2023 2024 2025 85 67 57 49 1 Year -14.04% 2 Year -26.87%

MARCH

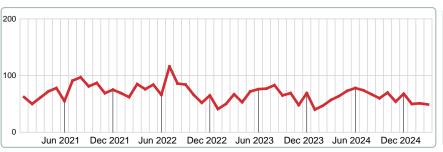
YEAR TO DATE (YTD)

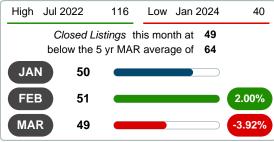


5 YEAR MARKET ACTIVITY TRENDS



5 year MAR AVG = 64





CLOSED LISTINGS & BEDROOMS DISTRIBUTION BY PRICE

| | Distribution of Closed Listings by Price Range | % | MDOM | 1-2 Beds | 3 Beds | 4 Beds | 5+ Beds |
|------------------------|--|--------|------|----------|-----------|-----------|-----------|
| \$75,000 and less | 2 | 4.08% | 4.0 | 1 | 1 | 0 | 0 |
| \$75,001 \$125,000 | 8 | 16.33% | 10.5 | 5 | 1 | 1 | 1 |
| \$125,001 \$200,000 | 8 | 16.33% | 48.5 | 1 | 6 | 1 | 0 |
| \$200,001 \$275,000 | 10 | 20.41% | 17.5 | 0 | 10 | 0 | 0 |
| \$275,001 \$325,000 | 8 | 16.33% | 42.5 | 0 | 5 | 3 | 0 |
| \$325,001 \$500,000 | 8 | 16.33% | 77.0 | 0 | 5 | 2 | 1 |
| \$500,001 and up | 5 | 10.20% | 13.0 | 0 | 3 | 2 | 0 |
| Total Close | d Units 49 | | | 7 | 31 | 9 | 2 |
| Total Close | d Volume 13,030,671 | 100% | 24.0 | 732.00K | 8.81M | 3.05M | 436.00K |
| Median Clo | sed Price \$245,000 | | | \$96,000 | \$250,000 | \$315,000 | \$218,000 |

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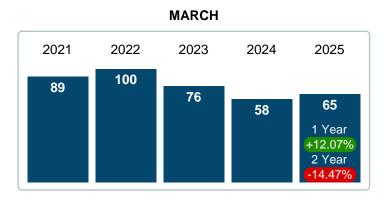
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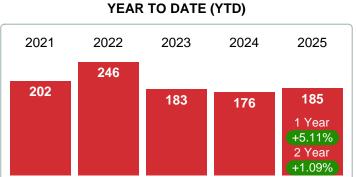


Last update: Apr 11, 2025

PENDING LISTINGS

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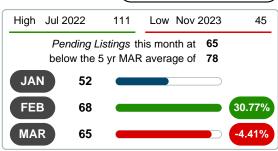




3 MONTHS

Jun 2021 Dec 2021 Jun 2022 Dec 2022 Jun 2023 Dec 2023 Jun 2024 Dec 2024

5 YEAR MARKET ACTIVITY TRENDS



5 year MAR AVG = 78

PENDING LISTINGS & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of | Pending Listings by Price Range | | % | MDOM | 1-2 Beds | 3 Beds | 4 Beds | 5+ Beds |
|------------------------|---------------------------------|-----|-------|------|-----------|-----------|-----------|-----------|
| \$100,000 and less 7 | |) 1 | 0.77% | 24.0 | 4 | 3 | 0 | 0 |
| \$100,001 \$150,000 | | | 9.23% | 23.5 | 3 | 3 | 0 | 0 |
| \$150,001 \$200,000 | | 1 | 5.38% | 55.0 | 3 | 5 | 1 | 1 |
| \$200,001 \$275,000 | | 2 | 6.15% | 21.0 | 2 | 10 | 5 | 0 |
| \$275,001 \$325,000 | | 1: | 2.31% | 19.0 | 0 | 6 | 2 | 0 |
| \$325,001 \$500,000 | | 1 | 3.85% | 55.0 | 0 | 5 | 4 | 0 |
| \$500,001 and up | | 1: | 2.31% | 67.0 | 1 | 3 | 3 | 1 |
| Total Pending Units | 65 | | | | 13 | 35 | 15 | 2 |
| Total Pending Volume | 19,301,459 | | 100% | 36.0 | 2.74M | 9.39M | 6.44M | 729.90K |
| Median Listing Price | \$240,000 | | | | \$124,900 | \$235,000 | \$299,900 | \$364,950 |



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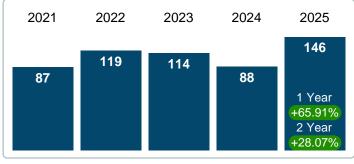


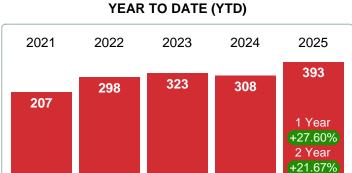
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NEW LISTINGS

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MARCH 2023 2024 2025 2021





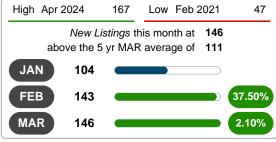
5 YEAR MARKET ACTIVITY TRENDS



3 MONTHS







NEW LISTINGS & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of New | % | | |
|---------------------------------|------------|--|--------|
| \$125,000 and less | | | 10.27% |
| \$125,001 \$175,000 | | | 6.16% |
| \$175,001 \$225,000 | | | 16.44% |
| \$225,001 \$325,000 | | | 28.77% |
| \$325,001 \$425,000 | | | 13.01% |
| \$425,001 \$600,000 | | | 14.38% |
| \$600,001 and up | | | 10.96% |
| Total New Listed Units | 146 | | |
| Total New Listed Volume | 56,388,166 | | 100% |
| Median New Listed Listing Price | \$289,000 | | |

| 1-2 Beds | 3 Beds | 4 Beds | 5+ Beds |
|-----------|-----------|-----------|-----------|
| 11 | 4 | 0 | 0 |
| 3 | 5 | 1 | 0 |
| 2 | 18 | 4 | 0 |
| 2 | 26 | 13 | 1 |
| 0 | 10 | 8 | 1 |
| 3 | 9 | 6 | 3 |
| 0 | 10 | 0 | 6 |
| 21 | 82 | 32 | 11 |
| 4.06M | 28.12M | 10.96M | 13.24M |
| \$125,000 | \$288,900 | \$315,450 | \$625,000 |

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Phone: 918-663-7500



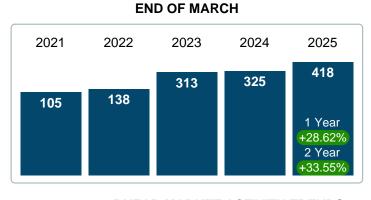
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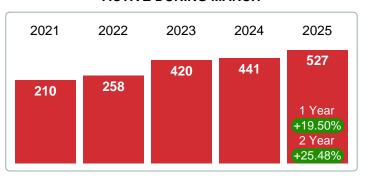
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ACTIVE INVENTORY

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ACTIVE DURING MARCH

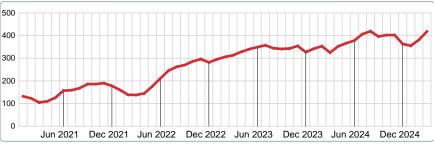


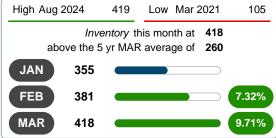
5 YEAR MARKET ACTIVITY TRENDS



3 MONTHS







INVENTORY & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Invento | ory by Price Range | % | MDOM | 1-2 Beds | 3 Beds | 4 Beds | 5+ Beds |
|---------------------------------------|--------------------|--------|-------|-----------|-----------|-----------|-----------|
| \$125,000 and less | | 7.89% | 47.0 | 19 | 14 | 0 | 0 |
| \$125,001 \$175,000 | | 7.89% | 73.0 | 7 | 23 | 2 | 1 |
| \$175,001 \$250,000 | | 18.42% | 45.0 | 9 | 56 | 12 | 0 |
| \$250,001 \$375,000 | | 27.99% | 53.0 | 6 | 67 | 37 | 7 |
| \$375,001 \$500,000 64 | | 15.31% | 57.0 | 7 | 36 | 16 | 5 |
| \$500,001 \$750,000 | | 12.68% | 50.0 | 4 | 19 | 22 | 8 |
| \$750,001 41 | | 9.81% | 149.0 | 1 | 16 | 12 | 12 |
| Total Active Inventory by Units | 418 | | | 53 | 231 | 101 | 33 |
| Total Active Inventory by Volume | 202,158,478 | 100% | 54.0 | 13.38M | 102.51M | 57.05M | 29.22M |
| Median Active Inventory Listing Price | \$300,000 | | | \$180,000 | \$288,800 | \$362,000 | \$599,000 |

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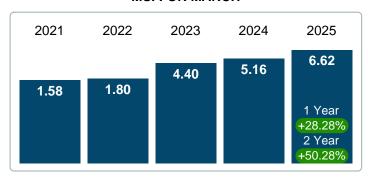


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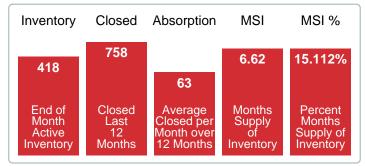
MONTHS SUPPLY of INVENTORY (MSI)

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MSI FOR MARCH



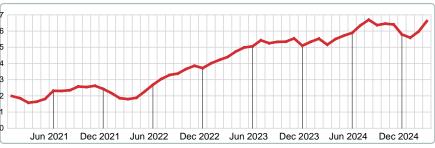
INDICATORS FOR MARCH 2025

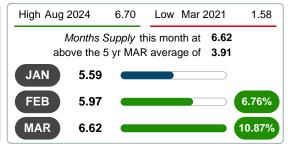


5 YEAR MARKET ACTIVITY TRENDS









MONTHS SUPPLY & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Active Inventor | ry by Price Range and MSI | % | MSI | 1-2 Beds | 3 Beds | 4 Beds | 5+ Beds |
|----------------------------------|---------------------------|--------|-----------|----------|--------|--------|---------|
| \$125,000 and less | | 7.89% | 3.70 | 4.47 | 3.65 | 0.00 | 0.00 |
| \$125,001 \$175,000 | | 7.89% | 3.17 | 3.11 | 3.25 | 2.00 | 12.00 |
| \$175,001 \$250,000 | | 18.42% | 4.94 | 6.35 | 4.60 | 6.55 | 0.00 |
| \$250,001 \$375,000 | | 27.99% | 6.47 | 6.00 | 5.58 | 8.07 | 14.00 |
| \$375,001 \$500,000 64 | | 15.31% | 12.00 | 21.00 | 13.09 | 9.14 | 10.00 |
| \$500,001 \$750,000 | | 12.68% | 16.31 | 48.00 | 13.41 | 15.53 | 24.00 |
| \$750,001 41 | | 9.81% | 25.89 | 12.00 | 24.00 | 24.00 | 36.00 |
| Market Supply of Inventory (MSI) | 6.62 | 1000/ | 6.60 | 5.63 | 5.79 | 8.60 | 15.84 |
| Total Active Inventory by Units | 418 | 100% | 100% 6.62 | 53 | 231 | 101 | 33 |



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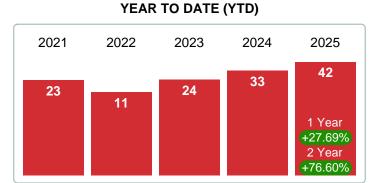


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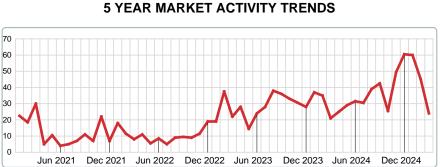
MEDIAN DAYS ON MARKET TO SALE

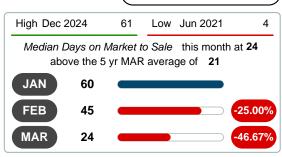
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MARCH 2021 2022 2023 2024 2025 30 8 22 21 1 Year +14.29% 2 Year +9.09%



3 MONTHS





5 year MAR AVG = 21

MEDIAN DOM OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Median | Days on Market to Sale by Price Range | % | MDOM | 1-2 Beds | 3 Beds | 4 Beds | 5+ Beds |
|------------------------|---------------------------------------|--------|------|----------|--------|--------|---------|
| \$75,000 and less 2 | | 4.08% | 4 | 5 | 3 | 0 | 0 |
| \$75,001 \$125,000 | | 16.33% | 11 | 1 | 6 | 23 | 15 |
| \$125,001 \$200,000 | | 16.33% | 49 | 214 | 49 | 4 | 0 |
| \$200,001 \$275,000 | | 20.41% | 18 | 0 | 18 | 0 | 0 |
| \$275,001 \$325,000 | | 16.33% | 43 | 0 | 31 | 54 | 0 |
| \$325,001 \$500,000 | | 16.33% | 77 | 0 | 25 | 146 | 78 |
| \$500,001 and up | | 10.20% | 13 | 0 | 17 | 8 | 0 |
| Median Closed DOM | 24 | | | 5 | 25 | 23 | 47 |
| Total Closed Units | 49 | 100% | 24.0 | 7 | 31 | 9 | 2 |
| Total Closed Volume | 13,030,671 | | | 732.00K | 8.81M | 3.05M | 436.00K |



Area Delimited by Counties Atoka, Bryan, Choctaw, Marshall - Residential Property Type

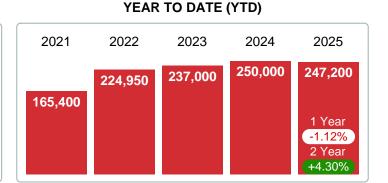


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MEDIAN LIST PRICE AT CLOSING

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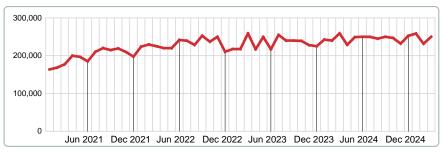
MARCH 2021 2022 2023 2024 2025 258,750 259,000 250,000 1 Year -3.47% 2 Year

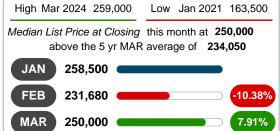


5 YEAR MARKET ACTIVITY TRENDS

3 MONTHS

5 year MAR AVG = 234,050





MEDIAN LIST PRICE OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Media | an List Price at Closing by Price Range | % | MLPrice | 1-2 Beds | 3 Beds | 4 Beds | 5+ Beds |
|------------------------|---|--------|---------|----------|---------|---------|---------|
| \$75,000 and less 2 | | 4.08% | 66,500 | 75,000 | 58,000 | 0 | 0 |
| \$75,001 \$125,000 | | 8.16% | 104,500 | 104,500 | 0 | 0 | 0 |
| \$125,001 \$200,000 | | 22.45% | 154,500 | 164,250 | 159,500 | 150,000 | 139,000 |
| \$200,001 \$275,000 | | 22.45% | 232,160 | 0 | 232,160 | 0 | 0 |
| \$275,001 \$325,000 | | 12.24% | 307,500 | 0 | 310,000 | 299,900 | 0 |
| \$325,001 \$500,000 | | 20.41% | 358,250 | 0 | 369,000 | 347,250 | 349,900 |
| \$500,001 and up 5 | | 10.20% | 625,000 | 0 | 649,000 | 612,000 | 0 |
| Median List Price | 250,000 | | | 110,000 | 250,000 | 330,000 | 244,450 |
| Total Closed Units | 49 | 100% | 250,000 | 7 | 31 | 9 | 2 |
| Total Closed Volume | 13,680,675 | | | 818.50K | 9.13M | 3.25M | 488.90K |



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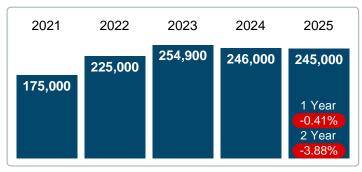


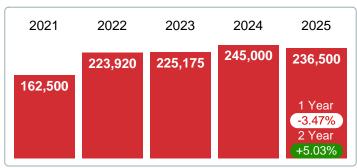
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MEDIAN SOLD PRICE AT CLOSING

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MARCH YEAR TO DATE (YTD)





5 YEAR MARKET ACTIVITY TRENDS

3 MONTHS

5 year MAR AVG = 229,180





MEDIAN SOLD PRICE OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Media | an Sold Price at Closing by Price Range | | % | M Sale | 1-2 Beds | 3 Beds | 4 Beds | 5+ Beds |
|------------------------|---|-----------|--------|---------|----------|---------|---------|---------|
| \$75,000 and less 2 | | | 4.08% | 67,870 | 75,000 | 60,740 | 0 | 0 |
| \$75,001 \$125,000 | | | 16.33% | 102,500 | 96,000 | 120,000 | 120,000 | 100,000 |
| \$125,001 \$200,000 | | | 16.33% | 160,000 | 165,000 | 162,250 | 143,000 | 0 |
| \$200,001 \$275,000 | | - | 20.41% | 229,720 | 0 | 229,720 | 0 | 0 |
| \$275,001 \$325,000 | | \supset | 16.33% | 305,000 | 0 | 304,000 | 310,000 | 0 |
| \$325,001 \$500,000 | | | 16.33% | 356,125 | 0 | 355,000 | 371,125 | 336,000 |
| \$500,001 and up | | \supset | 10.20% | 570,000 | 0 | 590,000 | 560,000 | 0 |
| Median Sold Price | 245,000 | | | | 96,000 | 250,000 | 315,000 | 218,000 |
| Total Closed Units | 49 | | 100% | 245,000 | 7 | 31 | 9 | 2 |
| Total Closed Volume | 13,030,671 | | | | 732.00K | 8.81M | 3.05M | 436.00K |



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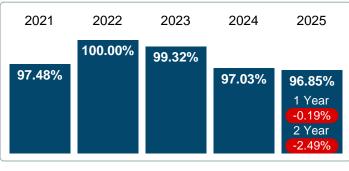


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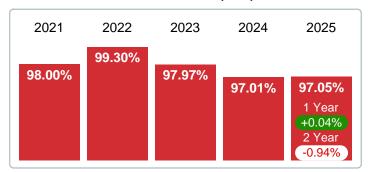
MEDIAN PERCENT OF SELLING PRICE TO LISTING PRICE

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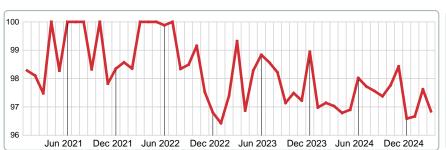
MARCH



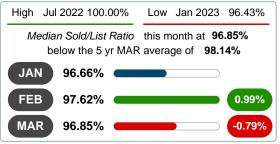
YEAR TO DATE (YTD)



5 YEAR MARKET ACTIVITY TRENDS

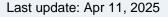


3 MONTHS (5 year MAR AVG = 98.14%



MEDIAN SOLD/LIST RATIO OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

| | Distribution of Sold/List Ratio by Price Range | је | % | M S/L% | 1-2 Beds | 3 Beds | 4 Beds | 5+ Beds |
|------------------------|--|----|--------|---------|----------|---------|--------|---------|
| \$75,000 and less | 2 | | 4.08% | 102.36% | 100.00% | 104.72% | 0.00% | 0.00% |
| \$75,001 \$125,000 | 8 | | 16.33% | 84.24% | 94.16% | 85.71% | 82.76% | 71.94% |
| \$125,001 \$200,000 | 8 | | 16.33% | 96.30% | 82.50% | 98.68% | 92.26% | 0.00% |
| \$200,001 \$275,000 | 10 | | 20.41% | 100.00% | 0.00% | 100.00% | 0.00% | 0.00% |
| \$275,001 \$325,000 | 8 | | 16.33% | 96.51% | 0.00% | 97.27% | 95.74% | 0.00% |
| \$325,001 \$500,000 | 8 | | 16.33% | 96.69% | 0.00% | 96.90% | 97.25% | 96.03% |
| \$500,001 and up | 5 | | 10.20% | 91.63% | 0.00% | 91.63% | 91.51% | 0.00% |
| Median Solo | d/List Ratio 96.85% | | | | 94.16% | 98.38% | 93.94% | 83.98% |
| Total Close | d Units 49 | | 100% | 96.85% | 7 | 31 | 9 | 2 |
| Total Close | d Volume 13,030,671 | | | | 732.00K | 8.81M | 3.05M | 436.00K |



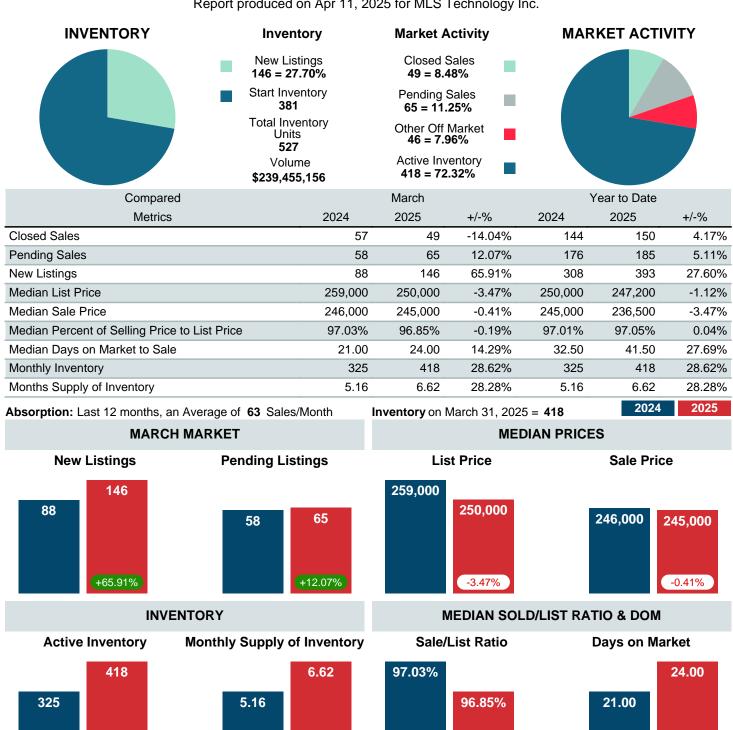


Area Delimited by Counties Atoka, Bryan, Choctaw, Marshall - Residential Property Type



MARKET SUMMARY

Report produced on Apr 11, 2025 for MLS Technology Inc.



Phone: 918-663-7500

+28.28%

-0.19%

+28.62%

Contact: MLS Technology Inc.

+14.29%