

Area Delimited by Counties Haskell, Latimer, Leflore, McIntosh, Pittsburg, Pushmataha, Sequoyah - Residential Property Type



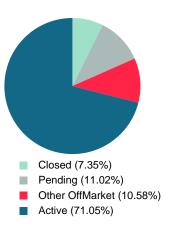
Last update: May 13, 2025

MONTHLY INVENTORY ANALYSIS

Report produced on May 13, 2025 for MLS Technology Inc.

Compared	April					
Metrics	2024	2025	+/-%			
Closed Listings	89	66	-25.84%			
Pending Listings	96	99	3.13%			
New Listings	185	224	21.08%			
Average List Price	264,744	232,639	-12.13%			
Average Sale Price	253,043	224,829	-11.15%			
Average Percent of Selling Price to List Price	96.19%	95.50%	-0.72%			
Average Days on Market to Sale	59.79	71.97	20.38%			
End of Month Inventory	513	638	24.37%			
Months Supply of Inventory	5.93	8.27	39.41%			

Absorption: Last 12 months, an Average of **77** Sales/Month **Active Inventory** as of April 30, 2025 = **638**



Analysis Wrap-Up

Months Supply of Inventory (MSI) Increases

The total housing inventory at the end of April 2025 rose **24.37%** to 638 existing homes available for sale. Over the last 12 months this area has had an average of 77 closed sales per month. This represents an unsold inventory index of **8.27** MSI for this period.

Average Sale Price Falling

According to the preliminary trends, this market area has experienced some downward momentum with the decline of Average Price this month. Prices dipped **11.15%** in April 2025 to \$224,829 versus the previous year at \$253,043.

Average Days on Market Lengthens

The average number of **71.97** days that homes spent on the market before selling increased by 12.18 days or **20.38%** in April 2025 compared to last year's same month at **59.79** DOM.

Sales Success for April 2025 is Positive

Overall, with Average Prices falling and Days on Market increasing, the Listed versus Closed Ratio finished weak this month.

There were 224 New Listings in April 2025, up **21.08%** from last year at 185. Furthermore, there were 66 Closed Listings this month versus last year at 89, a **-25.84%** decrease.

Closed versus Listed trends yielded a **29.5%** ratio, down from previous year's, April 2024, at **48.1%**, a **38.75%** downswing. This will certainly create pressure on an increasing Month�s Supply of Inventory (MSI) in the months to come.

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Real Estate is Local

Consumers Should Consult with a REALTOR®

Buying or selling real estate, for a majority of consumers, is one of the most important decisions they will make. Choosing a real estate professional continues to be a vital part of this process.

Identify a Professional to Manage the Procedure

REALTORS® are well-informed about critical factors that affect your specific market area - such as changes in market conditions, consumer attitudes and interest rates.

Are You Ready to Buy or Sell Real Estate?

Contact an experienced REALTOR®

MLS Technology Inc. -

Phone: 918-663-7500



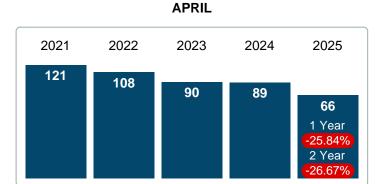
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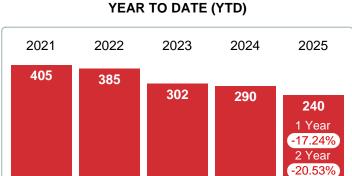


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CLOSED LISTINGS

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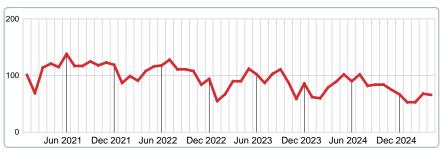


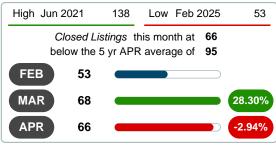


5 YEAR MARKET ACTIVITY TRENDS

3 MONTHS

5 year APR AVG = 95





CLOSED LISTINGS & BEDROOMS DISTRIBUTION BY PRICE

	Distribution of Closed Listings by Price Range	%	AVDOM	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$75,000 and less	7	10.61%	64.9	1	6	0	0
\$75,001 \$125,000	7	10.61%	99.3	4	1	2	0
\$125,001 \$125,000	0	0.00%	0.0	0	0	0	0
\$125,001 \$200,000	26	39.39%	83.3	5	17	4	0
\$200,001 \$275,000	8	12.12%	39.5	2	5	1	0
\$275,001 \$425,000	11	16.67%	46.5	0	5	5	1
\$425,001 and up	7	10.61%	86.9	0	2	5	0
Total Closed	Units 66			12	36	17	1
Total Closed	Volume 14,838,712	100%	72.0	1.66M	6.93M	5.93M	326.00K
Average Clos	sed Price \$224,829			\$138,208	\$192,449	\$348,592	\$326,000



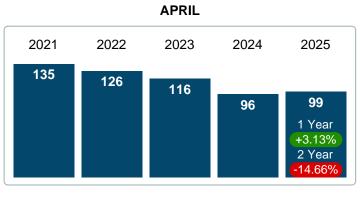
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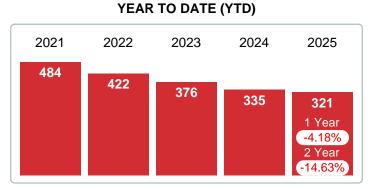


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PENDING LISTINGS

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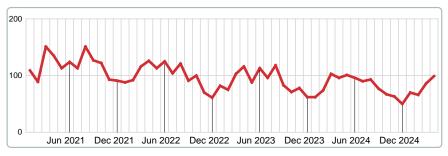




5 YEAR MARKET ACTIVITY TRENDS

3 MONTHS

5 year APR AVG = 114





PENDING LISTINGS & BEDROOMS DISTRIBUTION BY PRICE

Distribution of	f Pending Listings by Price Range		%	AVDOM	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$50,000 and less)	7.07%	47.0	4	3	0	0
\$50,001 \$100,000)	11.11%	26.1	5	6	0	0
\$100,001 \$150,000)	16.16%	61.8	7	9	0	0
\$150,001 \$225,000			23.23%	59.6	5	14	4	0
\$225,001 \$325,000)	19.19%	79.9	0	12	6	1
\$325,001 \$525,000			14.14%	72.8	2	9	2	1
\$525,001 9 and up)	9.09%	110.2	0	4	3	2
Total Pending Units	99				23	57	15	4
Total Pending Volume	24,918,198		100%	51.0	3.09M	14.02M	5.45M	2.36M
Average Listing Price	\$283,760				\$134,256	\$246,042	\$363,127	\$589,750



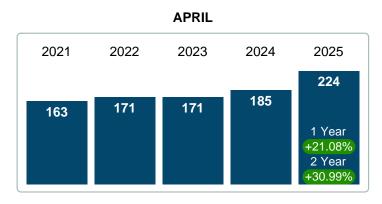
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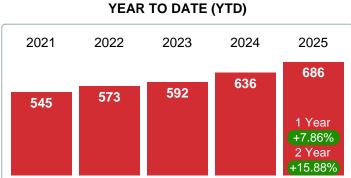


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NEW LISTINGS

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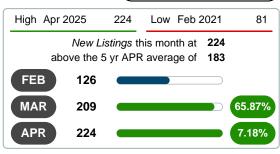


3 MONTHS

200

Jun 2021 Dec 2021 Jun 2022 Dec 2022 Jun 2023 Dec 2023 Jun 2024 Dec 2024

5 YEAR MARKET ACTIVITY TRENDS



5 year APR AVG = 183

NEW LISTINGS & BEDROOMS DISTRIBUTION BY PRICE

Distribution of New	%	
\$80,000 and less 22		9.82%
\$80,001 \$140,000		8.48%
\$140,001 \$180,000		18.30%
\$180,001 \$320,000 58		25.89%
\$320,001 \$450,000		15.18%
\$450,001 \$660,000		12.05%
\$660,001 and up 23		10.27%
Total New Listed Units	224	
Total New Listed Volume	79,059,981	100%
Average New Listed Listing Price	\$0	

1-2 Beds	3 Beds	4 Beds	5+ Beds
15	6	1	0
10	9	0	0
12	24	5	0
9	29	17	3
3	26	4	1
2	12	10	3
1	5	13	4
52	111	50	11
8.96M	35.07M	27.03M	7.99M
\$172,362	\$315,975	\$540,626	\$726,601

Contact: MLS Technology Inc.

Phone: 918-663-7500



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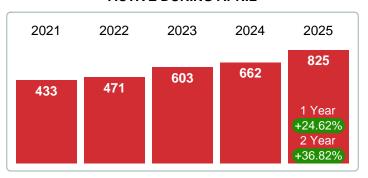
ACTIVE INVENTORY

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END OF APRIL

2021 2022 2023 2024 2025 262 322 440 513 638 1 Year +24.37% 2 Year +45.00%

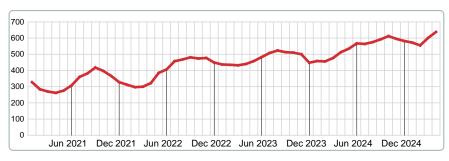
ACTIVE DURING APRIL

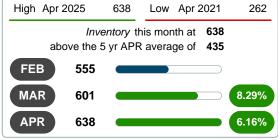


5 YEAR MARKET ACTIVITY TRENDS









INVENTORY & BEDROOMS DISTRIBUTION BY PRICE

Distribution of Invento	ory by Price Range	%	AVDOM	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$75,000 and less		5.64%	94.4	20	13	2	1
\$75,001 \$125,000		10.19%	81.6	28	35	2	0
\$125,001 \$175,000		15.52%	98.7	31	56	11	1
\$175,001 \$325,000		29.31%	83.0	29	112	39	7
\$325,001 \$475,000		16.46%	78.6	16	61	23	5
\$475,001 \$775,000		12.23%	82.4	6	34	28	10
\$775,001 and up		10.66%	94.0	1	24	23	20
Total Active Inventory by Units	638			131	335	128	44
Total Active Inventory by Volume	247,265,218	100%	86.3	26.34M	117.07M	62.94M	40.92M
Average Active Inventory Listing Price	\$387,563			\$201,065	\$349,452	\$491,718	\$929,989

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MONTHS SUPPLY of INVENTORY (MSI)

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MSI FOR APRIL

2021 2022 2023 2024 2025 2.33 2.85 4.51 5.93 1 Year +39.41% 2 Year +83.52%

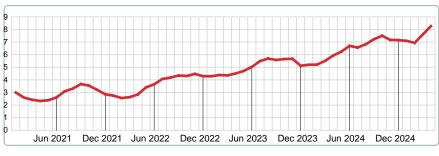
INDICATORS FOR APRIL 2025

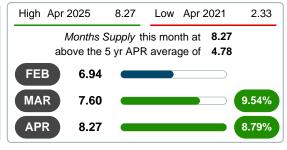


5 YEAR MARKET ACTIVITY TRENDS

3 MONTHS







MONTHS SUPPLY & BEDROOMS DISTRIBUTION BY PRICE

Distribution of Active Inventor	ry by Price Range and MSI	%	MSI	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$75,000 and less		5.64%	3.79	4.29	3.25	3.00	6.00
\$75,001 \$125,000 65		10.19%	5.57	7.00	5.06	2.67	0.00
\$125,001 \$175,000		15.52%	5.85	9.30	4.80	6.00	12.00
\$175,001 \$325,000		29.31%	7.93	11.23	6.79	9.18	28.00
\$325,001 \$475,000		16.46%	14.00	13.71	16.27	10.22	15.00
\$475,001 \$775,000		12.23%	15.60	18.00	14.57	17.68	13.33
\$775,001 68 and up		10.66%	22.67	0.00	36.00	14.53	26.67
Market Supply of Inventory (MSI)	8.27	1000/	8.27	8.15	7.31	9.91	18.86
Total Active Inventory by Units	638	100%	0.21	131	335	128	44

Contact: MLS Technology Inc.

Phone: 918-663-7500



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April 2025

Area Delimited by Counties Haskell, Latimer, Leflore, McIntosh, Pittsburg, Pushmataha, Sequoyah - Residential Property Type



Last update: May 13, 2025

AVERAGE DAYS ON MARKET TO SALE

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AVERAGE DOM OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

Dec 2021 Jun 2022 Dec 2022 Jun 2023 Dec 2023 Jun 2024 Dec 2024

MAR

APR

74

72

Distribution of Average	e Days on Market to Sale by Price Range		%	AVDOM	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$75,000 and less 7		\supset	10.61%	65	1	76	0	0
\$75,001 \$125,000		\supset	10.61%	99	86	14	170	0
\$125,001 \$125,000		\supset	0.00%	0	0	0	0	0
\$125,001 \$200,000 26			39.39%	83	140	77	39	0
\$200,001 \$275,000		\supset	12.12%	40	73	33	6	0
\$275,001 \$425,000		\supset	16.67%	46	0	40	59	14
\$425,001 7 and up		\supset	10.61%	87	0	56	99	0
Average Closed DOM	72				99	63	76	14
Total Closed Units	66		100%	72	12	36	17	1
Total Closed Volume	14,838,712				1.66M	6.93M	5.93M	326.00K

Contact: MLS Technology Inc. Phone: 918-663-7500 Email: support@mlstechnology.com

15.41%



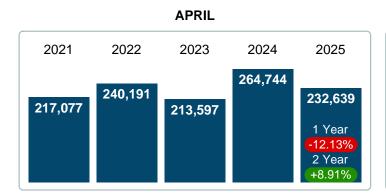
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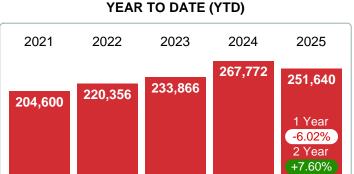


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AVERAGE LIST PRICE AT CLOSING

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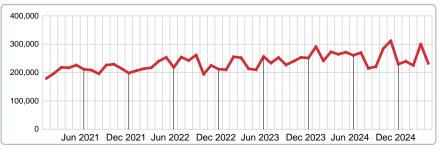




5 YEAR MARKET ACTIVITY TRENDS

3 MONTHS

5 year APR AVG = 233,650





AVERAGE LIST PRICE OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

Distribution of Avera	age List Price at Closing by Price Range	%	AVLPrice	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$75,000 and less 5		7.58%	42,940	49,900	54,100	0	0
\$75,001 \$125,000		12.12%	95,283	111,475	89,000	106,280	0
\$125,001 \$125,000		0.00%	0	0	0	0	0
\$125,001 \$200,000 27		40.91%	160,993	155,940	157,871	184,575	0
\$200,001 \$275,000		9.09%	235,817	235,500	244,760	280,000	0
\$275,001 \$425,000		21.21%	335,543	0	329,980	348,580	344,900
\$425,001 and up		9.09%	652,983	0	611,950	618,800	0
Average List Price	232,639			145,542	199,861	356,927	344,900
Total Closed Units	66	100%	232,639	12	36	17	1
Total Closed Volume	15,354,159			1.75M	7.19M	6.07M	344.90K



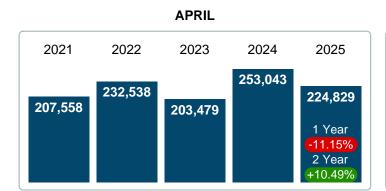
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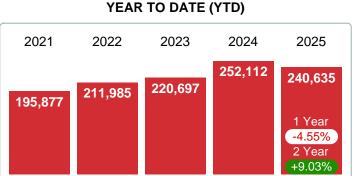


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AVERAGE SOLD PRICE AT CLOSING

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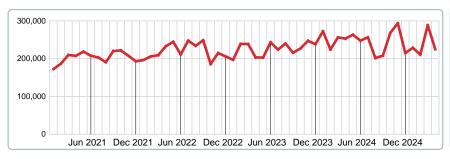




5 YEAR MARKET ACTIVITY TRENDS

3 MONTHS

5 year APR AVG = 224,289





AVERAGE SOLD PRICE OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

Distribution of Average	ge Sold Price at Closing by Price Range	%	AV Sale	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$75,000 and less 7		10.61%	46,414	45,000	46,650	0	0
\$75,001 \$125,000		10.61%	99,709	101,350	90,000	101,280	0
\$125,001 \$125,000		0.00%	0	0	0	0	0
\$125,001 \$200,000 26		39.39%	157,287	154,220	153,285	178,125	0
\$200,001 \$275,000		12.12%	234,563	218,500	239,900	240,000	0
\$275,001 \$425,000		16.67%	326,355	0	317,580	335,200	326,000
\$425,001 7 and up		10.61%	608,571	0	582,500	619,000	0
Average Sold Price	224,829			138,208	192,449	348,592	326,000
Total Closed Units	66	100%	224,829	12	36	17	1
Total Closed Volume	14,838,712			1.66M	6.93M	5.93M	326.00K

RE DATUM

April 2025

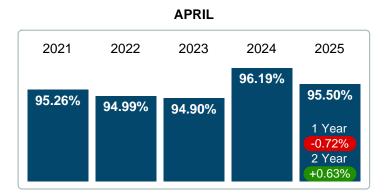
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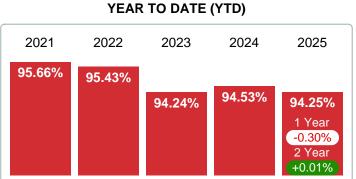


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AVERAGE PERCENT OF SELLING PRICE TO LISTING PRICE

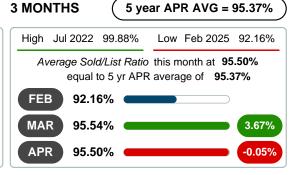
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Jun 2021 Dec 2021 Jun 2022 Dec 2022 Jun 2023 Dec 2023 Jun 2024 Dec 2024

5 YEAR MARKET ACTIVITY TRENDS



AVERAGE SOLD/LIST RATIO OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

Distri	bution of Sold/List Ratio by Price Range	%	AV S/L%	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$75,000 and less		10.61%	85.16%	90.18%	84.33%	0.00%	0.00%
\$75,001 \$125,000		10.61%	94.14%	91.31%	101.12%	96.30%	0.00%
\$125,001 \$125,000		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
\$125,001 \$200,000		39.39%	97.52%	98.92%	97.41%	96.22%	0.00%
\$200,001 \$275,000		12.12%	95.21%	92.84%	98.06%	85.71%	0.00%
\$275,001 \$425,000		16.67%	95.94%	0.00%	96.17%	95.98%	94.52%
\$425,001 and up		10.61%	99.32%	0.00%	95.36%	100.91%	0.00%
Average Sold/List F	Ratio 95.50%			94.64%	95.14%	96.92%	94.52%
Total Closed Units	66	100%	95.50%	12	36	17	1
Total Closed Volum	ne 14,838,712			1.66M	6.93M	5.93M	326.00K



Contact: MLS Technology Inc.

April 2025

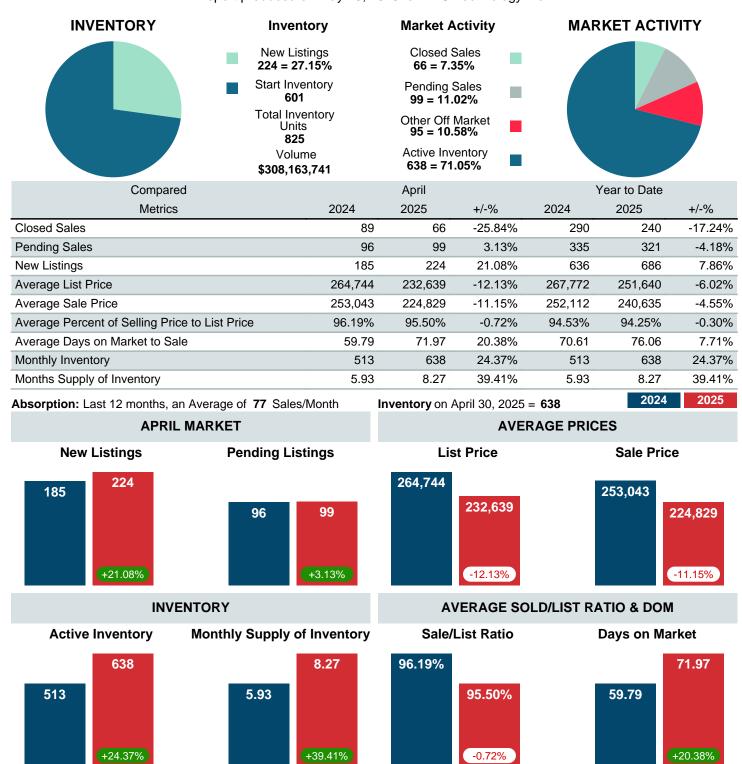
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MARKET SUMMARY

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Phone: 918-663-7500