

# September 2025



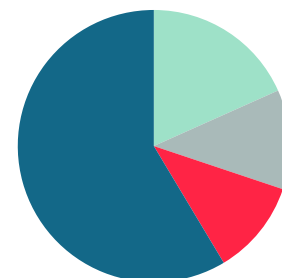
Area Delimited by Counties Coal, Garvin, Murray, Pontotoc - Residential Property Type



## MONTHLY INVENTORY ANALYSIS

Report produced on Oct 13, 2025 for MLS Technology Inc.

| Compared Metrics                               | September |         |        |
|--|-----------|---------|--------|
|  | 2024      | 2025    | +/-%   |
| Closed Listings                                | 48        | 65      | 35.42% |
| Pending Listings                               | 43        | 42      | -2.33% |
| New Listings                                   | 74        | 76      | 2.70%  |
| Average List Price                             | 254,185   | 237,486 | -6.57% |
| Average Sale Price                             | 245,144   | 229,194 | -6.51% |
| Average Percent of Selling Price to List Price | 96.33%    | 95.47%  | -0.89% |
| Average Days on Market to Sale                 | 35.58     | 45.71   | 28.45% |
| End of Month Inventory                         | 207       | 208     | 0.48%  |
| Months Supply of Inventory                     | 4.45      | 4.19    | -5.92% |



**Absorption:** Last 12 months, an Average of **50** Sales/Month  
**Active Inventory** as of September 30, 2025 = **208**

### Analysis Wrap-Up

#### Months Supply of Inventory (MSI) Increases

The total housing inventory at the end of September 2025 rose **0.48%** to 208 existing homes available for sale. Over the last 12 months this area has had an average of 50 closed sales per month. This represents an unsold inventory index of **4.19** MSI for this period.

#### Average Sale Price Falling

According to the preliminary trends, this market area has experienced some downward momentum with the decline of Average Price this month. Prices dipped **6.51%** in September 2025 to \$229,194 versus the previous year at \$245,144.

#### Average Days on Market Lengthens

The average number of **45.71** days that homes spent on the market before selling increased by 10.12 days or **28.45%** in September 2025 compared to last year's same month at **35.58** DOM.

#### Sales Success for September 2025 is Positive

Overall, with Average Prices falling and Days on Market increasing, the Listed versus Closed Ratio finished strong this month.

There were 76 New Listings in September 2025, up **2.70%** from last year at 74. Furthermore, there were 65 Closed Listings this month versus last year at 48, a **35.42%** increase.

Closed versus Listed trends yielded a **85.5%** ratio, up from previous year's, September 2024, at **64.9%**, a **31.85%** upswing. This will certainly create pressure on an increasing Month's Supply of Inventory (MSI) in the months to come.

### What's in this Issue

|   |           |
|---|-----------|
| <b>Closed Listings</b>                                | <b>2</b>  |
| <b>Pending Listings</b>                               | <b>3</b>  |
| <b>New Listings</b>                                   | <b>4</b>  |
| <b>Inventory</b>                                      | <b>5</b>  |
| <b>Months Supply of Inventory</b>                     | <b>6</b>  |
| <b>Average Days on Market to Sale</b>                 | <b>7</b>  |
| <b>Average List Price at Closing</b>                  | <b>8</b>  |
| <b>Average Sale Price at Closing</b>                  | <b>9</b>  |
| <b>Average Percent of Selling Price to List Price</b> | <b>10</b> |
| <b>Market Summary</b>                                 | <b>11</b> |

### Real Estate is Local

#### Consumers Should Consult with a REALTOR®

Buying or selling real estate, for a majority of consumers, is one of the most important decisions they will make. Choosing a real estate professional continues to be a vital part of this process.

#### Identify a Professional to Manage the Procedure

REALTORS® are well-informed about critical factors that affect your specific market area - such as changes in market conditions, consumer attitudes and interest rates.

#### Are You Ready to Buy or Sell Real Estate?

Contact an experienced REALTOR®

**MLS Technology Inc. -**

**Phone:** 918-663-7500

**Email:** support@mlstechnology.com

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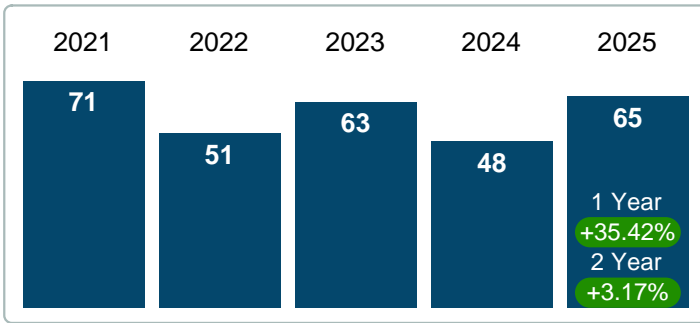
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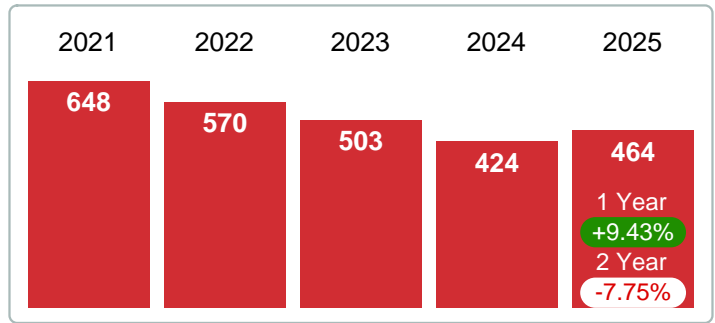
## CLOSED LISTINGS

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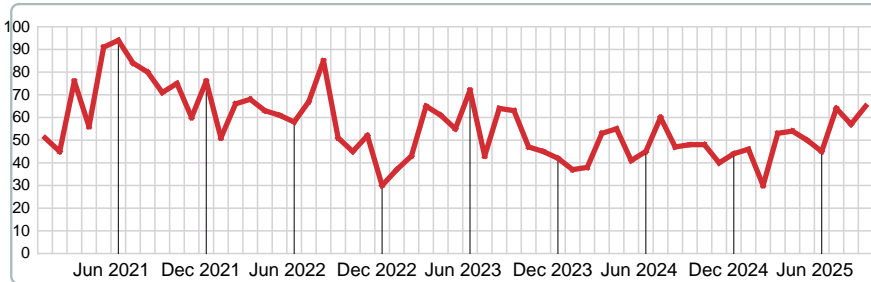
### SEPTEMBER



### YEAR TO DATE (YTD)

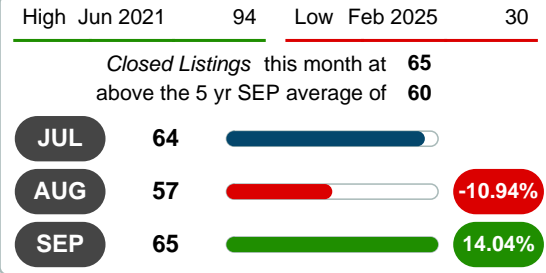


### 5 YEAR MARKET ACTIVITY TRENDS



### 3 MONTHS

5 year SEP AVG = 60



### CLOSED LISTINGS & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Closed Listings by Price Range |                   | %           | AVDOM       | 1-2 Beds         | 3 Beds           | 4 Beds           | 5+ Beds          |
|--|-------------------|-------------|-------------|------------------|------------------|------------------|------------------|
| \$75,000 and less                              | 6                 | 9.23%       | 42.0        | 2                | 2                | 1                | 1                |
| \$75,001 - \$125,000                           | 8                 | 12.31%      | 49.5        | 3                | 5                | 0                | 0                |
| \$125,001 - \$175,000                          | 12                | 18.46%      | 26.2        | 1                | 10               | 1                | 0                |
| \$175,001 - \$225,000                          | 9                 | 13.85%      | 30.3        | 1                | 8                | 0                | 0                |
| \$225,001 - \$300,000                          | 16                | 24.62%      | 79.9        | 0                | 11               | 4                | 1                |
| \$300,001 - \$425,000                          | 7                 | 10.77%      | 36.4        | 0                | 2                | 4                | 1                |
| \$425,001 and up                               | 7                 | 10.77%      | 28.9        | 0                | 4                | 2                | 1                |
| <b>Total Closed Units</b>                      | <b>65</b>         |             |             | <b>7</b>         | <b>42</b>        | <b>12</b>        | <b>4</b>         |
| <b>Total Closed Volume</b>                     | <b>14,897,630</b> | <b>100%</b> | <b>45.7</b> | <b>737.00K</b>   | <b>9.24M</b>     | <b>3.80M</b>     | <b>1.12M</b>     |
| <b>Average Closed Price</b>                    | <b>\$229,194</b>  |             |             | <b>\$105,286</b> | <b>\$220,004</b> | <b>\$316,789</b> | <b>\$279,750</b> |

# September 2025



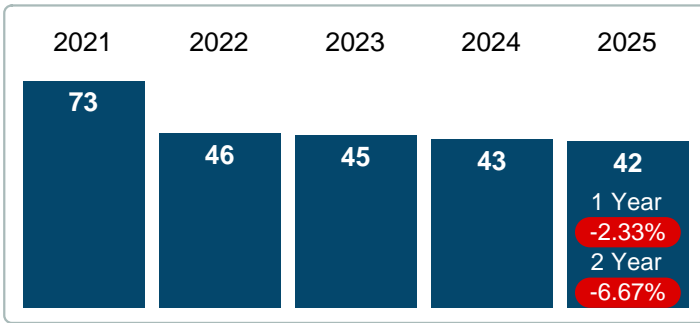
Area Delimited by Counties Coal, Garvin, Murray, Pontotoc - Residential Property Type



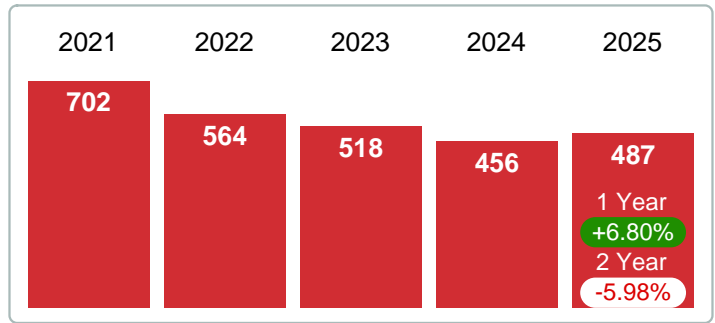
## PENDING LISTINGS

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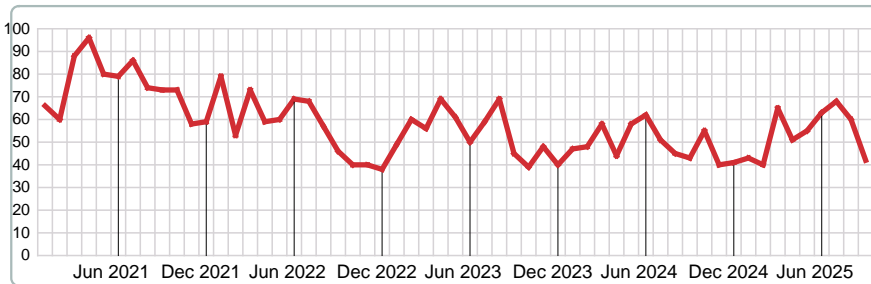
### SEPTEMBER



### YEAR TO DATE (YTD)

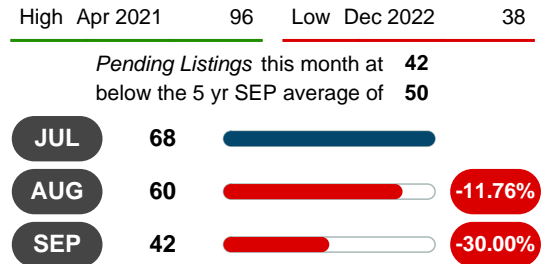


### 5 YEAR MARKET ACTIVITY TRENDS



### 3 MONTHS

5 year SEP AVG = 50



### PENDING LISTINGS & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Pending Listings by Price Range |                  | %           | AVDOM       | 1-2 Beds        | 3 Beds           | 4 Beds           | 5+ Beds          |
|---|------------------|-------------|-------------|-----------------|------------------|------------------|------------------|
| \$25,000 and less                               | 3                | 7.14%       | 25.7        | 3               | 0                | 0                | 0                |
| \$25,001 - \$50,000                             | 3                | 7.14%       | 46.3        | 1               | 1                | 0                | 1                |
| \$50,001 - \$125,000                            | 9                | 21.43%      | 54.6        | 5               | 4                | 0                | 0                |
| \$125,001 - \$175,000                           | 11               | 26.19%      | 26.5        | 1               | 9                | 1                | 0                |
| \$175,001 - \$225,000                           | 5                | 11.90%      | 32.4        | 1               | 4                | 0                | 0                |
| \$225,001 - \$375,000                           | 8                | 19.05%      | 21.4        | 1               | 4                | 3                | 0                |
| \$375,001 and up                                | 3                | 7.14%       | 59.7        | 0               | 2                | 0                | 1                |
| <b>Total Pending Units</b>                      | <b>42</b>        |             |             | <b>12</b>       | <b>24</b>        | <b>4</b>         | <b>2</b>         |
| <b>Total Pending Volume</b>                     | <b>7,384,279</b> | <b>100%</b> | <b>36.0</b> | <b>1.15M</b>    | <b>4.67M</b>     | <b>1.14M</b>     | <b>434.00K</b>   |
| <b>Average Listing Price</b>                    | <b>\$175,816</b> |             |             | <b>\$95,533</b> | <b>\$194,512</b> | <b>\$283,900</b> | <b>\$217,000</b> |

# September 2025



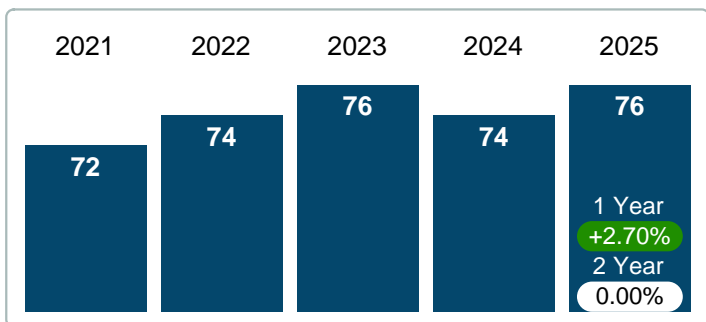
Area Delimited by Counties Coal, Garvin, Murray, Pontotoc - Residential Property Type



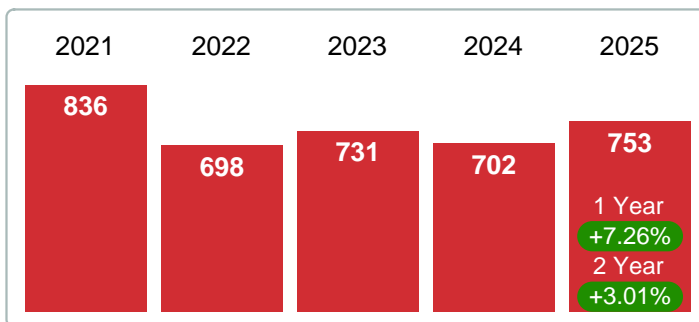
## NEW LISTINGS

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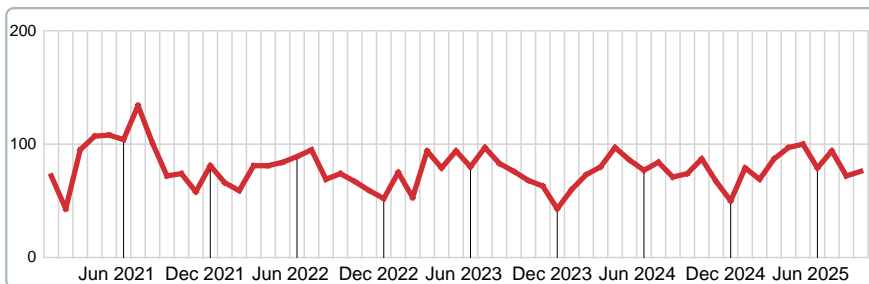
### SEPTEMBER



### YEAR TO DATE (YTD)

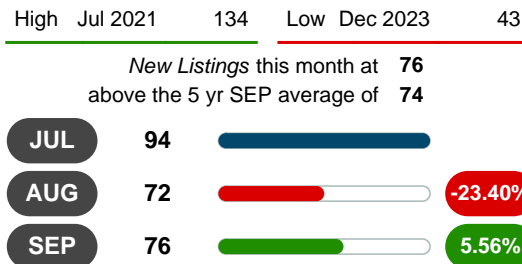


### 5 YEAR MARKET ACTIVITY TRENDS



### 3 MONTHS

5 year SEP AVG = 74



### NEW LISTINGS & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of New Listings by Price Range |                   | %           | 1-2 Beds         | 3 Beds           | 4 Beds           | 5+ Beds          |
|---|-------------------|-------------|------------------|------------------|------------------|------------------|
| \$50,000 and less                           | 5                 | 6.58%       | 4                | 1                | 0                | 0                |
| \$50,001 - \$125,000                        | 10                | 13.16%      | 4                | 6                | 0                | 0                |
| \$125,001 - \$150,000                       | 7                 | 9.21%       | 2                | 5                | 0                | 0                |
| \$150,001 - \$225,000                       | 21                | 27.63%      | 4                | 15               | 2                | 0                |
| \$225,001 - \$350,000                       | 14                | 18.42%      | 0                | 8                | 6                | 0                |
| \$350,001 - \$475,000                       | 11                | 14.47%      | 0                | 5                | 5                | 1                |
| \$475,001 and up                            | 8                 | 10.53%      | 0                | 1                | 3                | 4                |
| <b>Total New Listed Units</b>               | <b>76</b>         |             | <b>14</b>        | <b>41</b>        | <b>16</b>        | <b>5</b>         |
| <b>Total New Listed Volume</b>              | <b>18,972,807</b> | <b>100%</b> | <b>1.55M</b>     | <b>8.76M</b>     | <b>5.95M</b>     | <b>2.72M</b>     |
| <b>Average New Listed Listing Price</b>     | <b>\$249,642</b>  |             | <b>\$110,643</b> | <b>\$213,547</b> | <b>\$371,656</b> | <b>\$544,380</b> |

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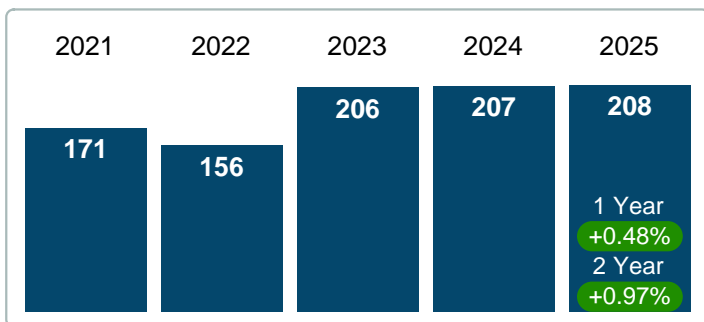
Area Delimited by Counties Coal, Garvin, Murray, Pontotoc - Residential Property Type



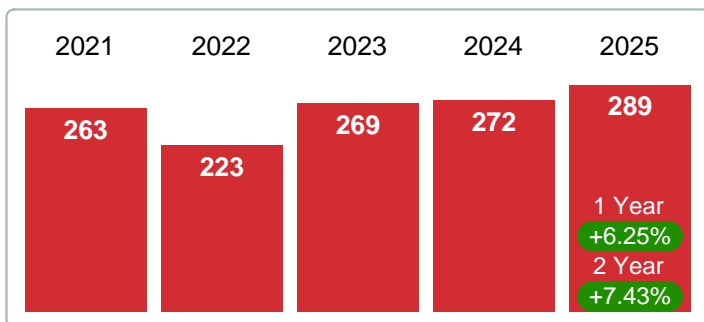
## ACTIVE INVENTORY

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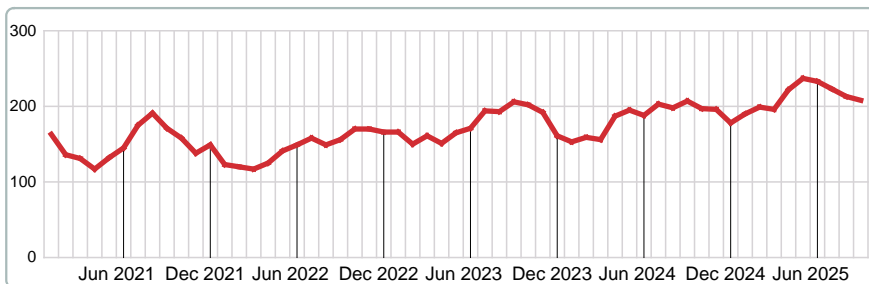
### END OF SEPTEMBER



### ACTIVE DURING SEPTEMBER

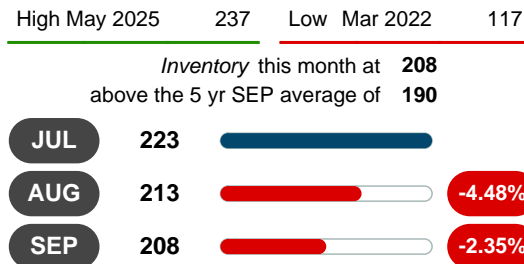


### 5 YEAR MARKET ACTIVITY TRENDS



### 3 MONTHS

5 year SEP AVG = 190



### INVENTORY & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Inventory by Price Range      |                   | %           | AVDOM       | 1-2 Beds         | 3 Beds           | 4 Beds           | 5+ Beds          |
|---|-------------------|-------------|-------------|------------------|------------------|------------------|------------------|
| \$75,000 and less                             | 20                | 9.62%       | 121.3       | 8                | 8                | 4                | 0                |
| \$75,001 - \$150,000                          | 24                | 11.54%      | 54.6        | 8                | 14               | 2                | 0                |
| \$150,001 - \$200,000                         | 29                | 13.94%      | 68.3        | 7                | 20               | 2                | 0                |
| \$200,001 - \$325,000                         | 57                | 27.40%      | 68.6        | 4                | 37               | 14               | 2                |
| \$325,001 - \$425,000                         | 29                | 13.94%      | 84.8        | 0                | 14               | 13               | 2                |
| \$425,001 - \$725,000                         | 28                | 13.46%      | 77.3        | 1                | 9                | 14               | 4                |
| \$725,001 and up                              | 21                | 10.10%      | 127.0       | 4                | 7                | 5                | 5                |
| <b>Total Active Inventory by Units</b>        | <b>208</b>        |             |             | <b>32</b>        | <b>109</b>       | <b>54</b>        | <b>13</b>        |
| <b>Total Active Inventory by Volume</b>       | <b>75,947,563</b> | <b>100%</b> | <b>81.3</b> | <b>8.32M</b>     | <b>32.31M</b>    | <b>23.62M</b>    | <b>11.69M</b>    |
| <b>Average Active Inventory Listing Price</b> | <b>\$365,133</b>  |             |             | <b>\$260,144</b> | <b>\$296,404</b> | <b>\$437,467</b> | <b>\$899,362</b> |

# September 2025



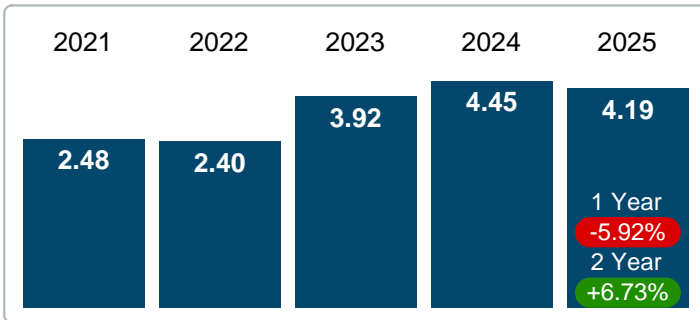
Area Delimited by Counties Coal, Garvin, Murray, Pontotoc - Residential Property Type



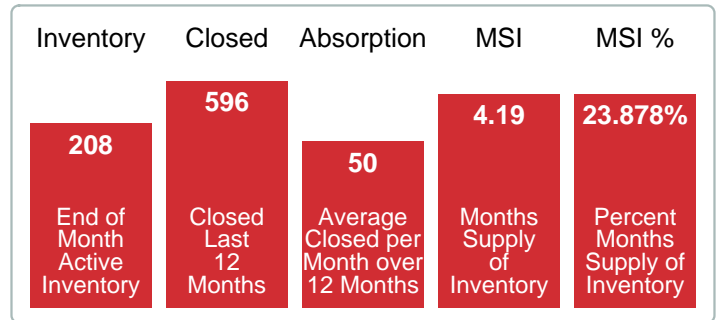
## MONTHS SUPPLY of INVENTORY (MSI)

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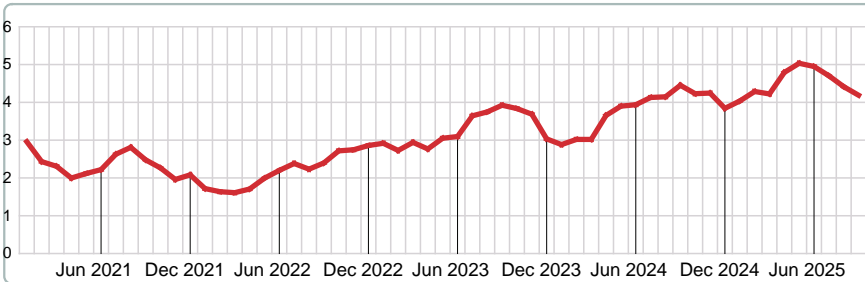
### MSI FOR SEPTEMBER



### INDICATORS FOR SEPTEMBER 2025

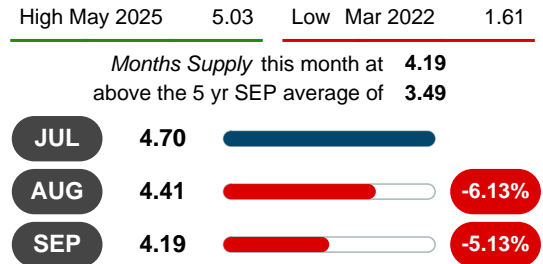


### 5 YEAR MARKET ACTIVITY TRENDS



### 3 MONTHS

5 year SEP AVG = 3.49



### MONTHS SUPPLY & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Active Inventory by Price Range and MSI |    | %      | MSI   | 1-2 Beds | 3 Beds | 4 Beds | 5+ Beds |
|---|----|--------|-------|----------|--------|--------|---------|
| \$75,000 and less                                       | 20 | 9.62%  | 3.20  | 2.40     | 3.20   | 12.00  | 0.00    |
| \$75,001 - \$150,000                                    | 24 | 11.54% | 2.12  | 2.00     | 2.18   | 2.67   | 0.00    |
| \$150,001 - \$200,000                                   | 29 | 13.94% | 3.45  | 6.46     | 3.08   | 2.40   | 0.00    |
| \$200,001 - \$325,000                                   | 57 | 27.40% | 3.95  | 5.33     | 3.58   | 5.25   | 3.00    |
| \$325,001 - \$425,000                                   | 29 | 13.94% | 5.12  | 0.00     | 6.00   | 4.59   | 6.00    |
| \$425,001 - \$725,000                                   | 28 | 13.46% | 9.60  | 6.00     | 6.35   | 15.27  | 9.60    |
| \$725,001 and up  | 21 | 10.10% | 31.50 | 0.00     | 21.00  | 60.00  | 20.00   |
| Market Supply of Inventory (MSI)                        |    |        | 4.19  | 3.37     | 3.65   | 6.42   | 6.78    |
| Total Active Inventory by Units                         |    | 100%   | 4.19  | 32       | 109    | 54     | 13      |

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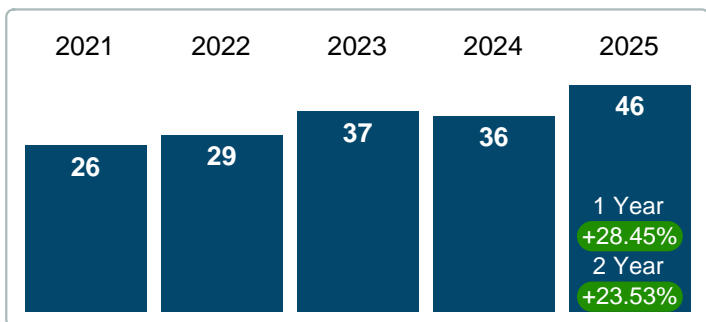
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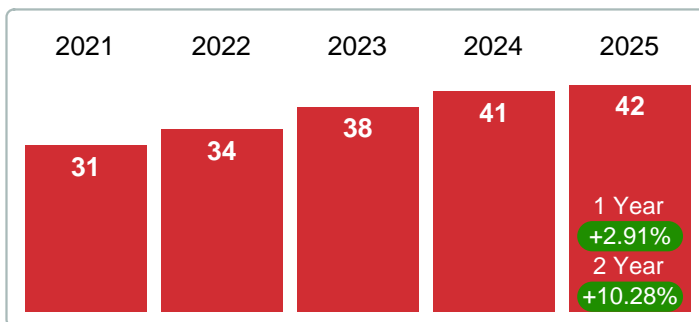
## AVERAGE DAYS ON MARKET TO SALE

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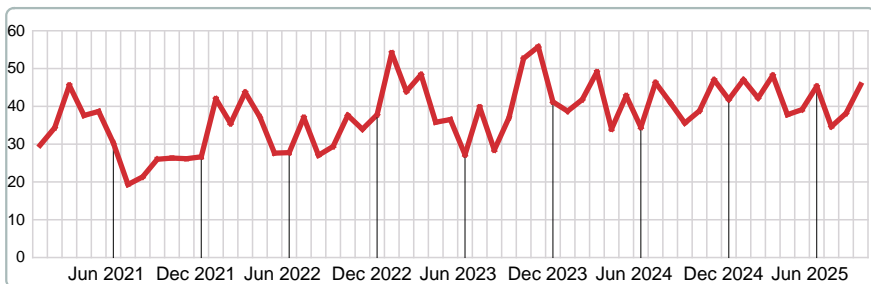
### SEPTEMBER



### YEAR TO DATE (YTD)



### 5 YEAR MARKET ACTIVITY TRENDS



### 3 MONTHS

5 year SEP AVG = 35

High Nov 2023 56 Low Jul 2021 19

Average Days on Market to Sale this month at **46** above the 5 yr SEP average of **35**

| Month | Value | % Change |
|-------|-------|----------|
| JUL   | 35    |          |
| AUG   | 38    | 10.15%   |
| SEP   | 46    | 19.79%   |

### AVERAGE DOM OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Average Days on Market to Sale by Price Range | %           | AVDOM             | 1-2 Beds       | 3 Beds       | 4 Beds       | 5+ Beds      |
|---|-------------|-------------------|----------------|--------------|--------------|--------------|
| \$75,000 and less   | 9.23%       | 42                | 9              | 78           | 19           | 60           |
| \$75,001 - \$125,000  | 12.31%      | 50                | 117            | 9            | 0            | 0            |
| \$125,001 - \$175,000   | 18.46%      | 26                | 31             | 28           | 4            | 0            |
| \$175,001 - \$225,000   | 13.85%      | 30                | 30             | 30           | 0            | 0            |
| \$225,001 - \$300,000   | 24.62%      | 80                | 0              | 99           | 34           | 54           |
| \$300,001 - \$425,000   | 10.77%      | 36                | 0              | 41           | 43           | 2            |
| \$425,001 and up  | 10.77%      | 29                | 0              | 13           | 55           | 39           |
| <b>Average Closed DOM</b>                                     |             | <b>46</b>         |                |              |              |              |
| <b>Total Closed Units</b>                                     | <b>100%</b> | <b>46</b>         | <b>7</b>       | <b>42</b>    | <b>12</b>    | <b>4</b>     |
| <b>Total Closed Volume</b>                                    |             | <b>14,897,630</b> | <b>737.00K</b> | <b>9.24M</b> | <b>3.80M</b> | <b>1.12M</b> |

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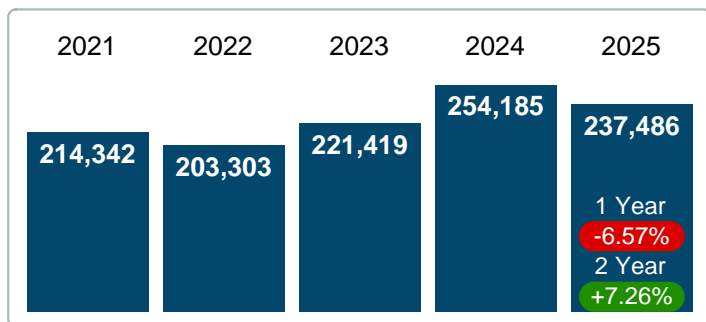
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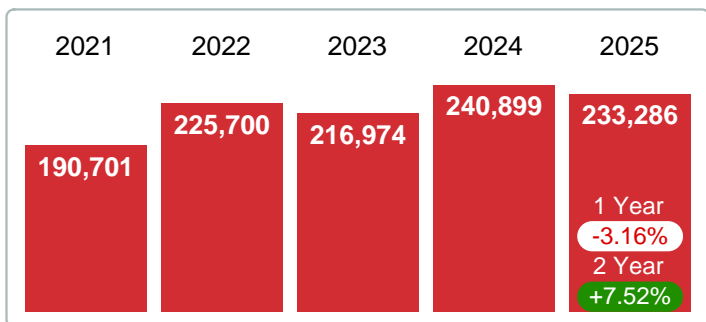
## AVERAGE LIST PRICE AT CLOSING

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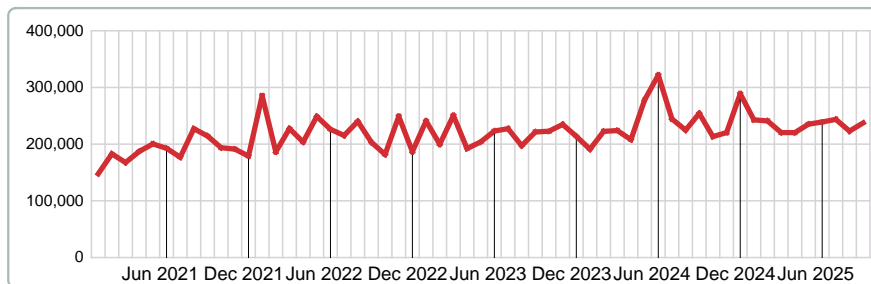
### SEPTEMBER



### YEAR TO DATE (YTD)



### 5 YEAR MARKET ACTIVITY TRENDS



### 3 MONTHS

5 year SEP AVG = 226,147

High Jun 2024 321,814    Low Jan 2021 147,706

Average List Price at Closing this month at **237,486**  
above the 5 yr SEP average of **226,147**

- JUL 243,664
- AUG 223,003 -8.48%
- SEP 237,486 6.49%

### AVERAGE LIST PRICE OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Average List Price at Closing by Price Range | %           | AVLPrice          | 1-2 Beds       | 3 Beds         | 4 Beds         | 5+ Beds        |
|--|-------------|-------------------|----------------|----------------|----------------|----------------|
| \$75,000 and less  | 7.69%       | 44,980            | 51,950         | 55,000         | 61,000         | 35,000         |
| \$75,001 - \$125,000   | 12.31%      | 102,625           | 101,500        | 114,300        | 0              | 0              |
| \$125,001 - \$175,000  | 18.46%      | 155,917           | 169,000        | 158,400        | 157,000        | 0              |
| \$175,001 - \$225,000  | 10.77%      | 201,114           | 227,000        | 213,588        | 0              | 0              |
| \$225,001 - \$300,000  | 27.69%      | 255,722           | 0              | 257,827        | 274,625        | 276,500        |
| \$300,001 - \$425,000  | 12.31%      | 363,488           | 0              | 372,000        | 377,225        | 340,000        |
| \$425,001 and up   | 10.77%      | 514,429           | 0              | 494,250        | 554,500        | 515,000        |
| <b>Average List Price</b>                                    |             | <b>237,486</b>    | <b>114,914</b> | <b>226,936</b> | <b>327,867</b> | <b>291,625</b> |
| <b>Total Closed Units</b>                                    | <b>100%</b> | <b>237,486</b>    | <b>7</b>       | <b>42</b>      | <b>12</b>      | <b>4</b>       |
| <b>Total Closed Volume</b>                                   |             | <b>15,436,599</b> | <b>804.40K</b> | <b>9.53M</b>   | <b>3.93M</b>   | <b>1.17M</b>   |

# September 2025



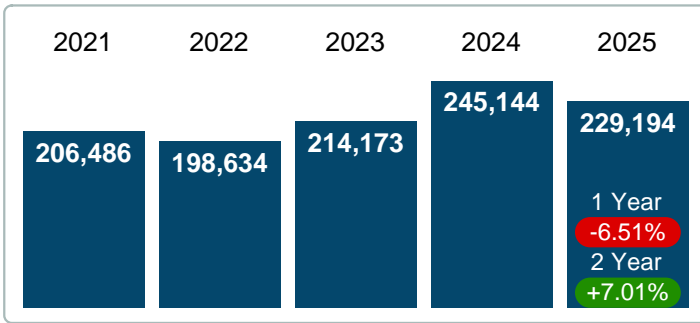
Area Delimited by Counties Coal, Garvin, Murray, Pontotoc - Residential Property Type



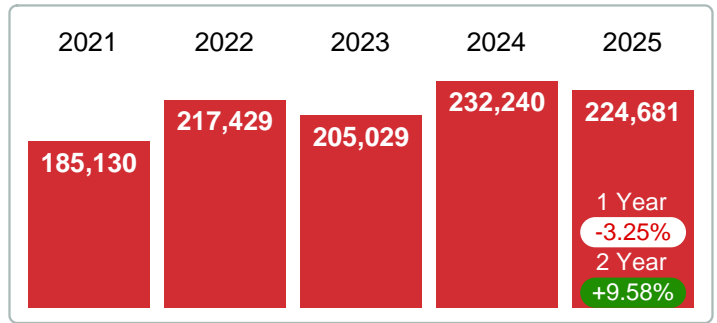
## AVERAGE SOLD PRICE AT CLOSING

Report produced on Oct 13, 2025 for MLS Technology Inc.

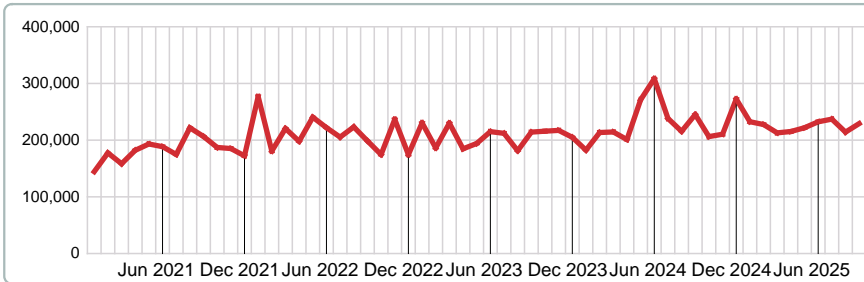
### SEPTEMBER



### YEAR TO DATE (YTD)



### 5 YEAR MARKET ACTIVITY TRENDS

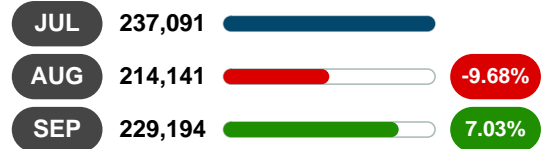


### 3 MONTHS

5 year SEP AVG = 218,726

High Jun 2024 308,334 Low Jan 2021 144,404

Average Sold Price at Closing this month at **229,194** above the 5 yr SEP average of **218,726**



### AVERAGE SOLD PRICE OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Average Sold Price at Closing by Price Range | %           | AV Sale           | 1-2 Beds       | 3 Beds         | 4 Beds         | 5+ Beds        |
|--|-------------|-------------------|----------------|----------------|----------------|----------------|
| \$75,000 and less  | 9.23%       | 45,833            | 45,500         | 49,000         | 61,000         | 25,000         |
| \$75,001 - \$125,000   | 12.31%      | 96,000            | 87,667         | 101,000        | 0              | 0              |
| \$125,001 - \$175,000  | 18.46%      | 158,361           | 166,000        | 157,286        | 161,470        | 0              |
| \$175,001 - \$225,000  | 13.85%      | 206,544           | 217,000        | 205,238        | 0              | 0              |
| \$225,001 - \$300,000  | 24.62%      | 254,619           | 0              | 253,218        | 259,625        | 250,000        |
| \$300,001 - \$425,000  | 10.77%      | 362,400           | 0              | 365,000        | 369,200        | 330,000        |
| \$425,001 and up   | 10.77%      | 497,814           | 0              | 476,750        | 531,850        | 514,000        |
| <b>Average Sold Price</b>                                    |             | <b>229,194</b>    | <b>105,286</b> | <b>220,004</b> | <b>316,789</b> | <b>279,750</b> |
| <b>Total Closed Units</b>                                    | <b>100%</b> | <b>229,194</b>    | <b>7</b>       | <b>42</b>      | <b>12</b>      | <b>4</b>       |
| <b>Total Closed Volume</b>                                   |             | <b>14,897,630</b> | <b>737.00K</b> | <b>9.24M</b>   | <b>3.80M</b>   | <b>1.12M</b>   |

# September 2025



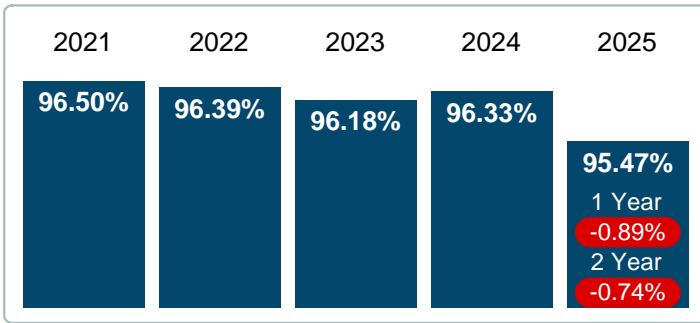
Area Delimited by Counties Coal, Garvin, Murray, Pontotoc - Residential Property Type



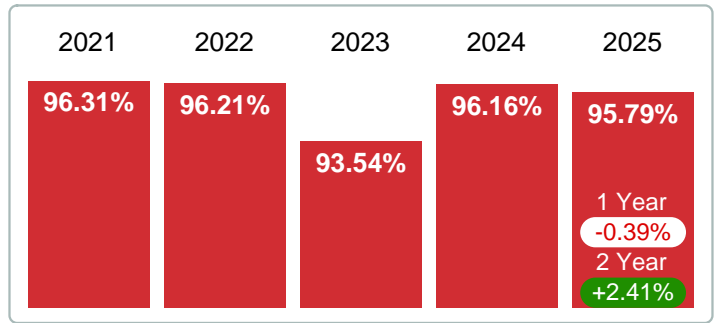
## AVERAGE PERCENT OF SELLING PRICE TO LISTING PRICE

Report produced on Oct 13, 2025 for MLS Technology Inc.

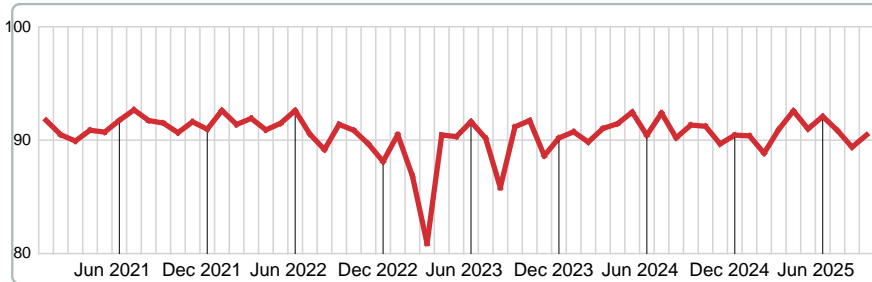
### SEPTEMBER



### YEAR TO DATE (YTD)



### 5 YEAR MARKET ACTIVITY TRENDS

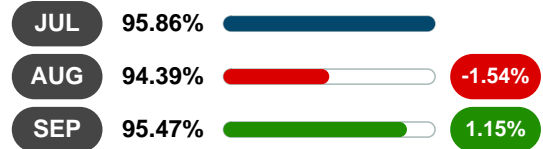


### 3 MONTHS

5 year SEP AVG = 96.17%

High Jul 2021 97.67% Low Mar 2023 85.89%

Average Sold/List Ratio this month at **95.47%** below the 5 yr SEP average of **96.17%**



### AVERAGE SOLD/LIST RATIO OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Sold/List Ratio by Price Range |    | %          | AV S/L% | 1-2 Beds | 3 Beds | 4 Beds  | 5+ Beds |
|--|----|------------|---------|----------|--------|---------|---------|
| \$75,000 and less                              | 6  | 9.23%      | 86.58%  | 83.92%   | 90.12% | 100.00% | 71.43%  |
| \$75,001 - \$125,000                           | 8  | 12.31%     | 88.87%  | 88.23%   | 89.25% | 0.00%   | 0.00%   |
| \$125,001 - \$175,000                          | 12 | 18.46%     | 99.65%  | 98.22%   | 99.48% | 102.85% | 0.00%   |
| \$175,001 - \$225,000                          | 9  | 13.85%     | 96.36%  | 95.59%   | 96.46% | 0.00%   | 0.00%   |
| \$225,001 - \$300,000                          | 16 | 24.62%     | 96.89%  | 0.00%    | 98.28% | 94.68%  | 90.42%  |
| \$300,001 - \$425,000                          | 7  | 10.77%     | 97.74%  | 0.00%    | 97.81% | 97.88%  | 97.06%  |
| \$425,001 and up                               | 7  | 10.77%     | 96.77%  | 0.00%    | 96.43% | 95.93%  | 99.81%  |
| Average Sold/List Ratio                        |    | 95.50%     |         | 89.48%   | 96.56% | 97.08%  | 89.68%  |
| Total Closed Units                             |    | 65         | 100%    | 7        | 42     | 12      | 4       |
| Total Closed Volume                            |    | 14,897,630 |         | 737.00K  | 9.24M  | 3.80M   | 1.12M   |

# September 2025



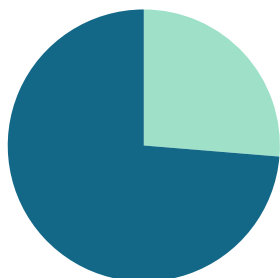
Area Delimited by Counties Coal, Garvin, Murray, Pontotoc - Residential Property Type



## MARKET SUMMARY

Report produced on Oct 13, 2025 for MLS Technology Inc.

### INVENTORY

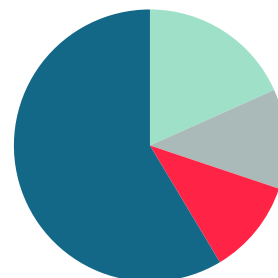


**Inventory**  
 New Listings  
**76 = 26.30%**  
 Start Inventory  
**213**  
 Total Inventory Units  
**289**  
 Volume  
**\$93,930,225**

### Market Activity

Closed Sales  
**65 = 18.31%**  
 Pending Sales  
**42 = 11.83%**  
 Other Off Market  
**40 = 11.27%**  
 Active Inventory  
**208 = 58.59%**

### MARKET ACTIVITY



| Compared Metrics                               | September |         |        | Year to Date |         |        |
|--|-----------|---------|--------|--------------|---------|--------|
|  | 2024      | 2025    | +/-%   | 2024         | 2025    | +/-%   |
| Closed Sales                                   | 48        | 65      | 35.42% | 424          | 464     | 9.43%  |
| Pending Sales                                  | 43        | 42      | -2.33% | 456          | 487     | 6.80%  |
| New Listings                                   | 74        | 76      | 2.70%  | 702          | 753     | 7.26%  |
| Average List Price                             | 254,185   | 237,486 | -6.57% | 240,899      | 233,286 | -3.16% |
| Average Sale Price                             | 245,144   | 229,194 | -6.51% | 232,240      | 224,681 | -3.25% |
| Average Percent of Selling Price to List Price | 96.33%    | 95.47%  | -0.89% | 96.16%       | 95.79%  | -0.39% |
| Average Days on Market to Sale                 | 35.58     | 45.71   | 28.45% | 40.59        | 41.77   | 2.91%  |
| Monthly Inventory                              | 207       | 208     | 0.48%  | 207          | 208     | 0.48%  |
| Months Supply of Inventory                     | 4.45      | 4.19    | -5.92% | 4.45         | 4.19    | -5.92% |

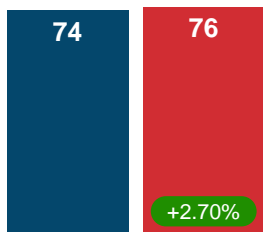
**Absorption:** Last 12 months, an Average of **50** Sales/Month

**Inventory** on September 30, 2025 = **208** 2024 2025

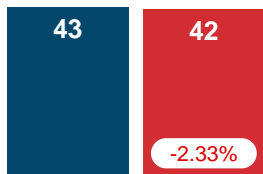
### SEPTEMBER MARKET

### AVERAGE PRICES

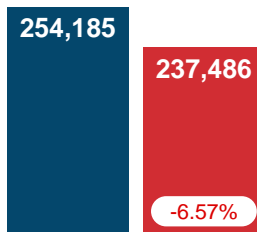
#### New Listings



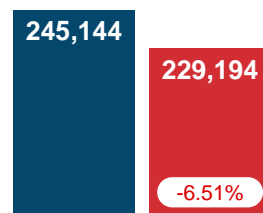
#### Pending Listings



#### List Price



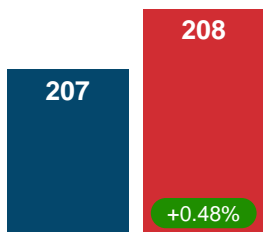
#### Sale Price



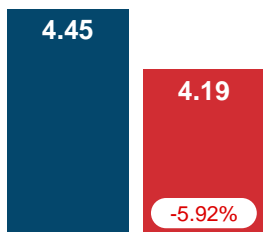
### INVENTORY

### AVERAGE SOLD/LIST RATIO & DOM

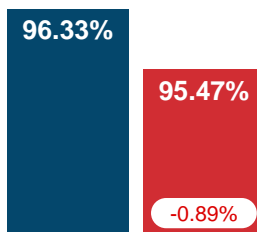
#### Active Inventory



#### Monthly Supply of Inventory



#### Sale/List Ratio



#### Days on Market

